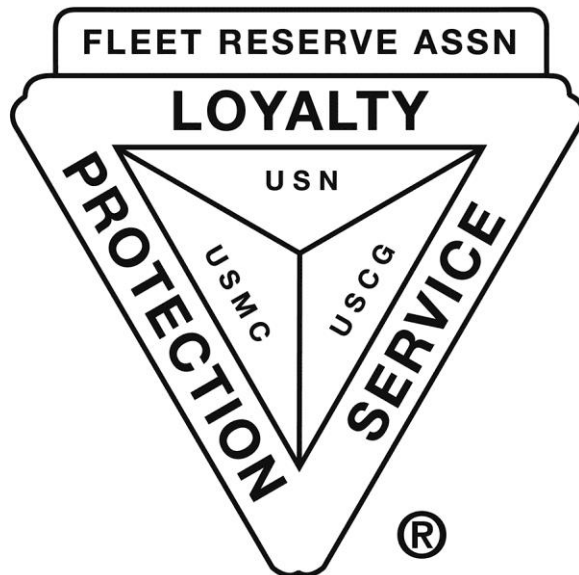


92<sup>nd</sup> FRA

# National Convention

Crowne Plaza Memphis East  
Memphis, Tennessee  
September 25-28, 2019

## Delegate Kit



## **TABLE OF CONTENTS**

### **REPORTS OF NATIONAL OFFICERS**

- A. National President
- B. National Vice President
- C. National Executive Director
- D. Finance Officer
- E. Jr. Past National President
- F. Regional Presidents
  - Regional President Northeast/New England
  - Regional President East Coast
  - Regional President Southeast
  - Regional President North Central
  - Regional President South Central
  - Regional President Southwest
  - Regional President West Coast
  - Regional President Northwest
- G. National Chaplain

### **REPORTS OF NATIONAL HEADQUARTERS STAFF**

- H. Director, Communications and Marketing
- I. Director, Membership Development

### **REPORTS OF CHAIRMEN, STANDING AND SPECIAL NATIONAL COMMITTEES**

- J. National Committee on Americanism-Patriotism
- K. National Committee on Budget and Finance
- L. National Committee on Constitution, Bylaws and Resolutions
- M. National Committee on Future Planning
- N. National Committee on Hospitals, Welfare and Rehabilitation
- O. National Committee on Legislative Service
- P. National Committee on Membership and Retention
- Q. National Committee on Public Relations
- R. National Committee on Veterans Service
- S. National Committee on Youth Activities

### **OTHER REPORTS**

- T. FRA Education Foundation
- U. National Board of Directors Resolutions for Ratification by the 92<sup>nd</sup> National Convention
- V. Resolutions and Reports for Consideration of the 92<sup>nd</sup> National Convention
  - Nomination to National Office Resolutions
  - Honorary Membership Resolutions
  - Constitution and Bylaws Resolutions, Standing Rule Resolutions, Ritual Resolutions, and General Resolutions
  - Standing Rule 3
- W. National Convention Committees
- X. Voting Tally Sheet
- Y. Credentials Reports Form
- Z. Winners of National Committee Awards Tally Sheet

**ANNUAL REPORT OF THE NATIONAL PRESIDENT  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmates, it's been an honor to be your National President, 2018-2019. As national president, my plans for the future of the Fleet Reserve Association was to bring the Presidency back to the Shipmates. I wanted to spend more time out into the Association with the Shipmates on the front line. My plan was to visit each regional president, to discuss how we can increase membership in their region. I wanted to visit as many Fleet Concentration areas, schedule appointments to meet with senior enlisted leaders, asking for their help, and to tell them in order for us to continue advocating for their benefits, we need members. I believe I have accomplished it. One of the things that I feel strongly about, is changing how we recruit new Shipmates, but more importantly, younger members. I have spent some time talking with several people from the younger generation. I wanted to know how we are missing the boat on attracting young folks and what they are looking for in an organization such as the FRA. We are living in the cyber age where learning and communication has changed. Pictures and Google searches are becoming "the" source of learning. You all know about social media and many of you probably have a Facebook page. Many branches have a Facebook page, just like headquarters. The FRA Facebook page has nearly 40,000 followers. If you have an online presence, try to use it in ways that would appeal to the younger generation. Imagery and short to-the-point messaging are effective. Your branch events can be announced and then followed up with pictures or even a short video. Be sure to share your posts with FRA HQ. Some other trending social media tools are Twitter and Instagram. As the FRA nears the 100<sup>th</sup> anniversary there is a great opportunity to significantly increase membership.

FRA historians report many legislative hurdles have been overcome to improve the lives of all sea service members and their families. As the work of those who endured the struggles are honored it is now time for the sea service family to take up the fight for future shipmates. Work will be needed to Improve the new Blended Retirement & Thrift Savings Laws; and to overcome the losses in buying power that resulted from a 10 year sequestration plan, complicated by a stagnant economy. Since 2000 Military families have lost 30% of purchasing power according to economic experts.

FRA recognizes those serving in their first enlistment, and those transitioning from service to civilian life. Members benefit from FRA's legislative, educational, and veterans services work. Whether a one tour veteran, a reserve, or retiree, all are impacted by the laws enacted by elected officials. It is a great opportunity to be a part of the FRA family. **"It is not what you pay to become a member, it's the price you paid to be eligible."** Today the FRA provides legislative representation to over 40,000 Coast Guard, 163,000+ US Marines, and over 270,000 US Navy enlisted men and women serving on Active Duty. All military are beneficiaries of FRA's On the Hill and Grassroots support efforts. Shipmates, it's been a great year as your President, and I am looking for better days to come. The "Millennials" as they are referred to range in ages 18-36. By working together FRA and LAFRA members have a great opportunity to bring this group of prospective members into the FRA. In past years somebody thought enough to bring each of us into the association. They delivered a much-improved military life for us. We owe it to the future generation to continue the necessary work of the Association. According to many experts the younger generation communicates and is motivated differently from the "Generation Xers" ages 36-67, and to a greater degree the Post WWII, Post Korean, and Vietnam era "Boomers". Those of us fortunate enough to have children, grand, and great grands understand this best. They are deeply engrossed with their hand-held mobile social media devices. As my term comes to an end, I hope I left an impression on the FRA to move forward. Fair winds and following seas Shipmates.

In Loyalty, Protection and Service,

ROBERT WASHINGTON, SR.  
National President

**ANNUAL REPORT OF THE NATIONAL VICE PRESIDENT**  
**92<sup>nd</sup> NATIONAL CONVENTION, FRA**  
**SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

When you read what the duties of the National Vice President are in the Constitution and By-Laws, it doesn't seem so hard – there is only one sentence. – *“The National Vice President, in the absence of the National President, shall perform the duties of that office, and, in the event of a vacancy in the office, he/she shall complete the expired term.”*

Last year National President Bob Washington campaigned on mentoring and that whomever the National Vice President would be, that person would be right with him, joined to his hip. Well, he kept his promise! Waiting in the wings, was not an option. I was able to see ahead of time what a National President does when representing the FRA at military, federal and other government level ceremonies and meetings. I was introduced to high-ranking military and government officials who we, the FRA, deal with. I saw the inner workings of what our legislative team does for us each and every day on the Hill and how the National Headquarters staff assists the National President and National Executive Director in preparation of speaking engagements. It has truly been a year of opening the eyes!

Right out of the pocket was the Veterans Day events at Arlington Cemetery. I have gone to many Veterans Day events in my own city, but I was in awe of this event. I was able to attend the 2018 Recruiter of the Year Awards presented at the Navy Memorial, in which the FRA hosts. What an enjoyable event. I joined the National President for his speaking engagement before the Joint Veterans Affairs Committee. I presented the FRA award, a sabre, to the outstanding Naval Academy cadet.

There were several events in various regions I attended as a representative of National Headquarters:

- Northeast/New England, Enlisted Person of the Quarter, USCG Station, New London CT
- Northeast/New England, Vietnam Memorial Ground Breaking Ceremony, Fall River MA
- South Central Region, Mid Year Convention, Bossier LA
- North Central Region, Mid Year Convention, Osage Beach MO
- East Coast Region, Convention, Greenville, NC
- South West Region, Convention, Las Vegas NV
- South East Region, Convention, Jacksonville FL
- North West Region, Convention, Everett WA

I am excited to build on what I have learned so far from NP Washington and from the advice received from so many PNPs. This organization has a wonderful history and there is so much more for us to do.

The Navy poem, “The Watch” ends with the words saying “Shipmate, you stand relieved....we have the watch.” We need to do that – and that is done by mentoring. If you really believe in this organization, find a shipmate to mentor. It will pay off in the end. You would be helping build a better, more stable branch or region. Don't let that door close as you leave.

In Loyalty, Protection and Service,

DONNA M. JANSKY  
National Vice President

**ANNUAL REPORT OF THE NATIONAL EXECUTIVE DIRECTOR**  
**92<sup>nd</sup> NATIONAL CONVENTION, FRA**  
**SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmates, welcome to Memphis, TN for our 92<sup>nd</sup> Annual National Convention. It has been my privilege to serve this Association in my last year. I have tried to continue the momentum of awareness both inside and outside of the Fleet Reserve Association to ensure the stalwart commitment. I will not elaborate on the reports submitted by the other staff members, but merely provide my thoughts on the subject.

**STAFF/HEADQUARTERS:** Your headquarters building is sound, and well intact. While other VSO's have had cyber-attacks on their files and membership records, our "firewalls" have stood the course.

Currently we have seventeen staff members of a desired twenty. Our Legislative Department is short; however we did bring on Ms. Kerry Sprouffske for our Medical areas. She has done a remarkable job and brings the experiences as a military spouse and mother. Jimmy "Jam" Short will be leaving us after this National Convention after over 47 years of service. We will miss his tenacity, and 'CAN DO' actions on a daily basis. To fill his shoes with the many extras he has done, will be challenging at best.

**MEMBER SERVICES:** Our iMIS Records are up to date with the latest inclusion from an outside resource to ensure quality service. We hired Mrs. Maria Osby to replace Rod, and still require another individual to fill in the third slot. iMIS continues to be the best method of our membership record keeping and with the quality updates.

**IT:** Our IT Team under Sameer Mulla and Sami Al-Samawi always provide 24-7 solutions when they arise. We have updated our APP to meet the demands of the current generation while still continuing to project a continuum of better service from our Future Planning Committee for the Association.

**ADMINISTRATION:** This year we brought on Ms. Debora Tshiovo into our Admin Office. Her superb 'touch and tote' to the computer has greatly enhanced our correspondence, directives speedy outputs for a more speedy and deliberate delivery for the staff. Teresa is still the 'mainstay' for Admin, and her speedy hand, and historic knowledge always brings in the total circle.

**LEGISLATION:** This year's, as well as last Congressional year, 2115, have brought in many challenges. Our biggest WIN was the passage of HR-299, Agent Orange/Blue Water Navy. True, not everything was included, but the bigger part of the picture was secured for our Vietnam Veterans. We will continue to work with our other VSO partners and the VA, to complete the needed care for both them and their caretakers. I would only ask that you check-in on the FRA WEB Site to check out our BILL TRACKER, click on the bill itself, and follow where it has been going and contributed to *MAKING WAVES*. As you will see not too much has been done 'up on the Hill' but certainly not as a lacking consequence or 'anchor dragging' on our part. Many bills yet, and yes Concurrent Receipt, but, the atmosphere here in Washington is challenging.

**FRA Healthy Wealthy & Wise CONFERENCE:** In last year's National Convention it was voted upon to allow the staff run with this, however, as changes would be, the two, National Convention and Conference were split in two separate geographic areas, but remember the Conference is an awareness thought while seeking additional revenues for the Association through the Veterans Service Foundation. A lot of work, personal contacts, and direction have been put in place. It is our first one; we look forward to 2020's Conference. It supports what we are intended to do and that is to ensure, *Loyalty, Protection and Service*.

**BUDGET:** Our budget consistently reflects a BIG PLUS in the spending associated with the necessary cuts, however as it has been noted and reflected from four Finance Officers, revenue incomes is lacking. Risks have been taken to move forward to keep the drive on. We 'strive for progress, not perfection', in the 21<sup>st</sup> century.

**FUTURE OVERVIEW:** As most know, I am stepping down after this Convention. I can honestly say that I have tried, and provided, “**a positive and aggressive agenda towards success**”, but not always in the ‘plus column’ of achievements by some of our critics. The personal loss of my dear wife Karen has taken its toll. I have recruited new Shipmates, have given leadership lectures and talks at various academic institutions while incorporating the FRA Spirit, however, must move on. I wish the best of luck to the next National Executive Director, as well as the incoming National Officers. I have assured my Branch 181 of my continued support. I have no regrets of my actions, and further hope that we can move forward in being sensitive to everyone, their personal lives and deliver that spirit of a brighter future. To you the Shipmates, secure the riggers and reigns of whom and what we are. Don’t ever give up, or think the ideas are cut off, because they are not. Lastly, I want to express my most sincere thanks to the FRA Headquarters Staff these past six years. We have had our ‘tsunami’ of personal and professional floods, but always, always they **YOU** came through. We are a family and you have always demonstrated that daily and with great dignity and vigor. **THANK YOU!**

Below are the events and representation I attended this year representing the FRA as its National Executive Director.

### **NED 2018-2019 ACTIVITIES**

#### **FRA**

- National Convention: San Antonio, TX 24-30 September 2018, Omni Hotel.
- Funeral, Arlington National Cemetery, 3 October 2018, PNP LA FRA Hatfield
- Retiree Roundup, “Greybeard Fleet/Force” Briefing, Naval Station Norfolk, VA, OCT 25-26, 2018 hosted by FLTCM(SW) Rick O’Rawe, Fleet Forces Command, Atlantic
- CLC, Branch 67, October 27, 2018
- TMC, Monthly Meeting
- Represented the FRA at the Washington National Opera, The Kennedy Center, ‘Military Appreciation Day’, November 25, 2018. Saw “*Joyeux Noel/Silent Night*”.
- Navy Fellows, Legislation Briefing, November 26, 2018 @ FRA.
- Commandant of the Marine Corps and Mrs. Robert Neller reception and serenade at his Quarters, 1 JAN 19. (CANX due to USMC Shooting)
- Military Coalition
- Educational Foundation Exec Mtg
- DECA Conference Call
- NP NBOD Conference Call
- ROY Week: Capital/Lunch Tour, Awards Presentation Navy Memorial
- Fleet Forces Atlantic Fleet ROY Reception
- CLC April Meeting as Memorial Day Chairman
- Memorial Day for the CLC at Navy Memorial, Guest speaker
- Site Visit Memphis at Crowne Plaza Memphis East, Memphis, TN for National Convention. (8 May 2019)
- Navy Sailor of the Year B-B-Q, Navy Yard
- Navy Sailor of the Year Advancement Pinning, Navy Memorial, Washington DC
- Navy Reserve Sailor of the Year
- FRA Mid-Year Meeting, 26 April 2019
- LA FRA Pilgrimage, 27 April 2019, Arlington National Cemetery
- Coast Guard of the Quarter, Groton, CT, 5-6 June 2019
- Defense Health Agency, Executive Council Meeting, 18 June 2019
- Coast Guard and Congressional Caucus Breakfast, 20 June 2019
- Funeral at Arlington National Cemetery, LCDR Randal Purdy, USN, (Ret), BR-24
- Change of Command, USS VICKSBURG (CG 69), Norfolk, VA
- Budget & Finance Committee Meeting, Hdqtrs
- Excelsior College Grad Party for recent graduates.
- Central Liaison Committee, (CLC), Branch 182

## **COMMUNITY**

- Promotion Ceremony, CDR Chris Lopez, USNR, DHA, 5 October 2018.
- “Flag Retirement Ceremony”, Holy Spirit Catholic School, Knights of Columbus, November 8, 2018.
- USO Donation, 2 reams of paper for Wounded Warrior Center, Ft. Belvoir, VA
- Excelsior College President and staff on moving forward for FRA and Excelsior partnership.
- Change of Charge, Senior Enlisted Academy: CMC Del Terrell with CMC Matt Harris.
- CGCPOA Gala, 6 April 2019, Hyatt Regency, Herndon, VA
- Spoke at 8<sup>th</sup> Graders Class, Nativity Catholic School, Burke, VA, on Vietnam
- Commencement Speaker, George Mason University, College of Education and Human Development
- Ship’s Reunion, USS VOGELGESANG (DD 862), Seekonk, MA
- NE/NEng Regional Convention, Groton, CT
- United States Navy Concert on the Avenue IHO VADM Raquel C. Bono, USN, Director, Defense Health Agency
- Secretary of Defense Employer Support Freedom Award Ceremony, Pentagon
- Change of Command, Defense Health Agency, Washington, DC

## **LEGISLATION**

- **SASC** Personnel Subcommittee Discussions, February 11, 2019.
- Legislation Committee Conference Call.
- HR-299 Bill Enrollment Signing Ceremony, House of Representative Room H-232, for Vietnam Veterans Blue Water Act of 2019
- Circuit Court of Appeals, on Agent Orange/Blue Water Navy
- Joint SVAC/HVAC on The VA’s Mission and other agendas
- Press Conference Capital Visitor’s Center on Agent Orange/Blue Water Navy

In Loyalty, Protection and Service,

THOMAS J. SNEE  
National Executive Director, 2013-2019

**ANNUAL REPORT OF THE FINANCE OFFICER  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

No annual report from the Finance Officer was received at FRA National Headquarters.

In Loyalty, Protection and Service,

**BRYAN M. PROCTOR**  
Finance Officer





Bookkeepers Accounting Services MD, Inc  
Headquarters: 1400 Mercantile Lane, Suite #250, Upper Marlboro, MD 20774  
Phone: (240) 716-9536  
Facsimile: (240) 337-0226  
[www.thebookkeepersmd.com](http://www.thebookkeepersmd.com)

July 15, 2019

To: The National Board of Directors of Fleet Reserve Association

RE: Examination of Potential Asset Misappropriation: Contractor Billing & Payments

Our firm performed a forensic review of the Fleet Reserve Association credit card statements, invoices, and all other applicable items regarding contractor billing and payments. The period covered is January 1, 2018- December 31, 2018. Professional standards require that we communicate to you our findings and all applicable information related to this review.

#### **GENERAL OVERVIEW OF THE COMPANY:**

The Fleet Reserve Association (FRA) is a congressionally chartered, non-profit organization that represents the interests of the Sea Service community before the U.S. Congress. Although the association was originally named for the Navy's Fleet Reserve program, membership in FRA is open to all current and former sailors, marines, and Coast Guard personnel. The only requirement to join FRA is to have served as an enlisted member in the USN, USMC, or USCG for at least one day.

The Association was founded by Navy Chief Yeoman George L. Carlin, and chartered in 1924 in Philadelphia, Pennsylvania. FRA was born out of the need for an organization to protect the pay and benefits of enlisted Sea Service members and their families on Capitol Hill. FRA also assists its members with career problems by maintaining close liaison with the Departments of Defense, Veterans Affairs, Homeland Security, and other government agencies.

#### **FINANCIAL REVIEW OBJECTIVES AND SCOPE:**

The objective of this targeted review is to:

- Determine the existence of possible misappropriation of assets.
- Assess processes and controls in place to manage contractor billing and payments. An inquiry was raised by Tate & Tryon during the Financial Statement Audit regarding KAOS Consulting for the fiscal period ending December 31, 2018.

## Audit:

As some of you already know we have moved on from Tate & Tryon as our external auditor. The reason for the separation is below:

- T&T did not agree with invoice submittal for three outside vending sources. Those sources were our proofreader for the magazine, one of the writers, as well as consultants used for revenue generation. All of these external vendors were documented and approved by management.
- Once this came to NED and NP's attention, they reviewed credit card statements, invoices, as well as communicated with the outside vendors to verify work performed. Once these emails were sent and adequately show to be for verified work, they deemed the charges to be in good faith in an effort to generate additional revenue and save the association.
- Without revenue, the association will have to begin its shut down process immediately. There is approximately 3.7M left in reserve funds. Per annum, FRA draws down 1.7M on average. This leaves a 2 year run rate.
- A new audit is currently being performed by GRFC, a firm that FRA has worked with in the past, with a longer and more distinguished history than T&T.
- The current Audit will be complete by November 1, 2019.
- For Additional Information please see the finance officers report in the delegate kit.

## **FINANCIAL REVIEW PROCEDURES:**

Given the nature of the inquiries related to the consulting firm hired to assist with strategic planning and fundraising, our firm

- Reviewed and documented the original inquiry by Tate & Tryon regarding a specific contractor that provided services for Fleet Reserve Association & Affiliates.
- Reviewed information to verify services provided by KAOS Consulting.
- Reviewed processes of the accounting department related to consultant invoicing and payments.
- Performed interviews with current Finance Officer, Mr. Bryan Proctor to understand the processes.
- Additionally, interviewed Mr. Proctor about the following items:
  - Procurement policies & procedures
  - Contractor Contract Terms
  - Frequency of invoicing
  - Timing of Payments
  - Clarification of matters related to contractors paid via company credit card
- Inquired with Consultants regarding the nature of their work, timelines, tracking, and processes to complete perspective projects.
- Reviewed government filings for the applicable fiscal year.
- Reviewed invoices for detail and accuracy.
- Reviewed reconciliations related to consultant payments.

## **SUMMARY OF RESULTS:**

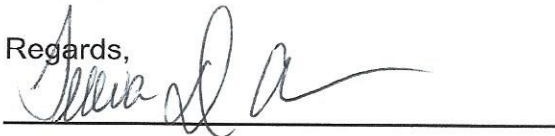
Our work concludes that all payments made to KAOS consulting were program/project related and reconcile to the appropriate credit card statements. Based on interviews and review of documentation, the consulting firm was not paid via any additional methods (ie. Check or cash). In addition, we found no evidence of asset misappropriation related to this vendor.

### **RECOMMENDATIONS:**

It is the policy of Fleet Reserve Association to report instances of misappropriation of assets to the proper authority. A full review and testing of internal controls should be conducted to ensure that the probability of such instances remain low. At the conclusion of our financial review, we offer the following recommendations

- Refine procurement process for hiring contractors.
- Ensure that all invoices include detail reporting of project, specific project name, and time period of work.
- Pay vendors via approved methods only. Peer to peer payment options should be avoided.

Regards,



Teewa D. Akers, Principal Accountant  
Bookkeepers Accounting Services MD, Inc

## Conclusion

As outlined in our 2018 engagement letter dated November 7, 2018 "Our procedures will include tests of documentary evidence supporting the transactions recorded in the accounts....." **The inability of the Association to provide a business explanation for the credit card charges impedes our ability to continue our financial statement audit. In short, we have no way of knowing if these expenses are for legitimate business purposes because no one outside of the Finance Officer has reviewed and questioned these charges. There is no documentation to support their incursion for Association business.**

In order to continue the financial statement audit, we require a detailed forensic examination by an independent third party, such as Tate and Tryon or another CPA firm, of the 12 monthly credit card statements for 2018 and a conclusion and written representation from the National Executive Director and the National President (or some group of those charged with governance and oversight of the Association) as to which charges are business and which are personal and should be reimbursed by the Finance Officer.

As noted in our engagement letter "An audit is not designed to provide assurance on internal control or to identify deficiencies in internal control. **However, during the audit, we will communicate to the appropriate level of management and those charged with governance internal control related matters that are required to be communicated under professional standards.**" This memo serves as written communication to management and those charged with governance.

Should the Association not wish to pursue a forensic examination, we have no choice but to withdraw from the audit and tax engagement due to an audit scope limitation as permitted in our engagement letter at the top of page 2. This indicates "If, for any reason, we are unable to complete the audit or unable to form or have not formed an opinion, we may decline to express an opinion or withdraw from this engagement."

I would like the opportunity to discuss this memo further with you and your Board and collectively develop a solution to address this matter. I look forward to hearing from you regarding next steps.

## Conference:

Due to circumstances beyond Fleet Reserve Associations control, the first annual Healthy, Wealthy and wise conference will now be held in June 2020. To address some early questions:

- The hotel cancellation fee has been handled by sponsorship dollars already collected.
- We NEED to have association leadership available to be in attendance at the conference.
  - This year we missed out on 400K in sponsorship dollars as a result of sponsors not believing the association was serious about the conference.
  - The reason sponsors didn't believe we were serious is due to zero top leadership attending. Having the conference and convention concurrently did irreparable damage.
- We were able to transfer all registrations to next year.

A proper shut-down process will give your creditors and customers clear notice of your business's closure, an important step toward limiting the amount of time you may be subjected to lawsuits.

The order in which you notify people of your intention to quit business can greatly affect your ability to make the most of your last weeks, months or years and depends on whether you need to sell inventory, keep employees on, continue buying supplies, and so on.

Key steps to take for dissolution include:

1. Sell FRA Building.
2. Determine and collect any accounts receivable.
3. Notify and pay your employees. Give employees some notice if possible. If you need a finance employee to help wrap up the business, offer the employee a small bonus to stay until the very end. Plan to pay employees their last paychecks on their last day, with the value of accrued, unused vacation days if your state requires it.
4. Take the magazine and farm it out. Consider using an independent source to produce deliverables. Simultaneously, decrease circulation from monthly to bi-monthly and eventually quarterly.
5. Vote for Dissolution. 501(c)(3) dissolution involves having your nonprofit organization officially vote for dissolution of the corporation. If no voting members exist in your nonprofit, the board can move to close and terminate the business of the nonprofit.

File Form 990. This is the official IRS form that wraps up your nonprofit and declares it dissolved for tax purposes. If you don't file this form, the IRS may continue to consider your business operational. There are three Form 990 options, the amount of assets and your gross earnings for the fiscal year that you are terminating (dissolving), determines which form you need. The IRS needs to know that this is your final tax return.

- Generally, if your nonprofit has gross receipts of \$50,000 or less, you should use the 990-N (e-postcard).
- If your nonprofit gross receipts were under \$200,000 dollars and your total assets were under \$500,000 for that tax year, you can choose to file Form 990 EZ.
- If your nonprofit has a \$200,000 or more in gross receipts or an asset total of \$500,000 or more, you must complete the Regular 990 Form to dissolve a business.

6. Keep in mind, assets cannot be distributed to business members since such distribution would violate the nonprofit status of the company. You are not permitted to give away or sell the assets of a nonprofit; rather you must transfer them to a similar nonprofit organization. In this case the education foundation or VSF.
7. Notify your creditors (suppliers, lenders, service providers, and utilities). This will limit the amount of time a creditor can ask for a debt.
8. Notify your customers and deal with any remaining contractual obligations. Remember to return any deposits or payments for goods not delivered or services not rendered.
9. Settle or pay your debts to the extent possible, prioritized to protect your personal liability -- money owed to your landlord, bank, suppliers, utilities, and service providers. Ask for letters indicating that your bills are paid in full as you pay off each creditor.
10. Make your final federal and state payroll deposits.
11. Submit final sales tax forms and funds due up to the closeout date.
12. Cancel your business credit cards and subscriptions.
13. Close your business bank account and any other accounts.
14. Cancel state or county permits and licenses, including your seller's permit, business license, and fictitious or assumed business name.
15. File your final employment-related tax returns:
  - IRS Form 940
  - IRS Form 941
  - state tax withholding and wage reporting forms.
16. Leave contact information with former business contacts, colleagues, and employees..

A business attorney who has been through non-profit closings may be beneficial to help guiding you through the closure process. In addition to dealing with realtors and other creditors, an attorney can alert you to any potential liabilities you haven't considered or any steps you might omit. Consider seeking the advice of an accountant or tax expert, who can advise you on the the various tax forms you'll need to file. It may be in the companies best interest to consult with a local business attorney.



**ANNUAL REPORT OF THE JUNIOR PAST NATIONAL PRESIDENT  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 22-29, 2019, MEMPHIS, TENNESSEE**

Shipmate National Officers, Past National Officers, Regional Officers, Past Regional Officers and Shipmates. It has been an honor and privilege to represent all the Shipmates as the Junior Past National President (Jr. PNP) after the 91<sup>st</sup> National Convention held in San Antonio, Texas.

As the Jr.PNP, I participated and attended the following:

- The 91<sup>st</sup> Post Convention National Board of Director's (NBOD) Meeting in San Antonio, TX;
- The Mid-Year NBOD Meeting held in April 2019 at FRA National Headquarters in Alexandria, VA;
- The 92<sup>nd</sup> Pre-Convention NBOD Meeting held in September 2019;
- A telephone conference call of the NBOD held in June 2019;
- Voted on each of the 20 National Board Resolution conducted in person, via the internet or via telephone vote.

As the Jr. PNP, I represented the FRA and attended the following:

- The Mid-Year Meeting of the Northeast/New England Region;
- The Annual Convention of the Northeast/New England Region;
- The viewing for deceased Shipmate PNP James W. Scarbro, and participated in the FRA Ritual for deceased Shipmates at the Chesapeake Chapel of H.D. Oliver Funeral Apartments, 1416 Cedar Road, Chesapeake, VA;
- Celebration of Jim's Life following the reception at the Home of FRA Branch 40, Four O Club, 4060 S. Military Highway, Chesapeake, VA.
- The viewing of deceased Shipmate, PNP Joseph L. Maez, and participated in the Rosary and FRA Ritual for deceased Shipmates at Walton's Funeral Home, 875 W. 2<sup>nd</sup> Street, Reno, NV in Reno, NV;
- The Funeral Mass for Shipmate Joseph L. Maez at Our Lady of the Snows Catholic Church, Reno, NV
- The Burial Service for Shipmate Joseph L. Maez held at the Northern Nevada State Veterans Memorial Cemetery, 14 Veterans Way, Fernley, NV
- The West Coast Regional Annual Convention, held at the Gold Dust Casino, Carson City, NV.

All funds received from the FRA were expended in the performance of my duties as the Jr. PNP.

I respectfully request my report be received.

In Loyalty, Protection and Service,

WILLIAM E. STARKEY  
Junior Past National President

**ANNUAL REPORT OF THE REGIONAL PRESIDENT NORTHEAST/NEW ENGLAND**  
**92<sup>nd</sup> NATIONAL CONVENTION, FRA**  
**SEPTEMBER 25 - 28, 2019, MEMPHIS, TENNESSEE**

Greeting Shipmates:

It has truly been an honor to have served as Regional President of the NE/NENG Region this year. I met many new shipmates as well as seeing many shipmates I have known over the years.

I have not been able to get to all the branches yet for a branch visit but hope to do so before going out of office. We started out the year with 21 branches. I am sorry to say that we are ending this year with only 18. We were unable to save Branch #285. They will be merging into branch #23. We lost branch #132 in RI. We also lost branch #229.

In November 2018, I made a trip down to National Headquarters to obtain some info needed to help me in the Region. I also got to meet all the National Staff.

In December 2018, I attended a funeral for a shipmate in Davisville, RI. I visited branches 31 and 156 at their Christmas Parties. I also visited branch #72 and presented a shipmate his year pin. He was in the hospital at the time.

In January 2019, I attended a Regional Committee Meeting in Groton, CT. to help make plans for our August Convention.

In February 2019, I visited Newport, RI. near the Naval War College and met with the National Vice President and NED. I attended another Regional Committee Meeting in Groton, CT.

In March 2019, I visited branch #20 in Groton, CT. I also attended our Regional Mid-Year Convention at Lakehurst, NJ.

In April 2019, I attended the Sailor of the Quarter for the Coast Guard Station in New London, CT. sponsored by branch #20. I visited branch #42 in Quonset Point, RI.

May 2019 was a busy month locally for me. I attended a memorial service for the Merchant Marines in New London, CT., a memorial service and parade in Jewett City, CT., a memorial service and parade in Ledyard, CT., a memorial service with the SUBVETS of WWI in Groton, CT., and a candlelight vigil and parade in Niantic, CT.

In June 2019, I attended a Sailor of the Quarter Ceremony for the US Coast Guard Naval Station in New London, CT., attended two Regional Committee Meeting at branch #20 and attended branch #20's branch meeting. I also attended the Change of Command Ceremony for the US Coast Guard Naval Station in New London, CT.

My next big event will be our NE/NENG Regional Convention in Groton, CT on August 9-10, 2019. I think our Region had a very good year with very few issues and is in good working order. My thanks for the hospitality, help, and support shown me this year. Thank you to all the Regional Officers and Committee members for all that you did this year and for serving the NE/NENG Region.

To the National Office Staff, it has been a pleasure to work with you and thank you for all your help during the year. To the National Officers and Regional Presidents from all the Regions, it has been a pleasure to serve on the National Board with you.

Yours in Loyalty, Protection and Service,

JOYCE M. HARRIS  
Regional President, NE/NENG Region



**ANNUAL REPORT OF THE REGIONAL PRESIDENT EAST COAST  
92<sup>nd</sup> NATIONAL CONVENTION FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Regional Officers, Past National Officers, Past Regional Officers, Shipmates, and Guest.

It has been a great honor and experience to serve as Regional President East Coast and on The Board of Directors for the Association year 2018-2019.

At first it was tough to get started, since the lost of my Mother; I finally was able to get out and visit some Branches with the support from you and my own Branch. I received a tremendous support from everyone within the Fleet Reserve Association. National Head Quarters, and again from my own Branch 182. Thank you ALL!!!!

I was busy traveling to visit Branches, attending meetings, events, visiting Shipmates in The Hospital and at their Homes, Mid-Year Board Director's Meeting, Mid-Year and East Coast Regional Conventions, Installation of New Branch Officers, and The Central Liaison Committee Meetings.

Here are the highlights:

1. 10 Branches visited
2. 6 Branches Installed new Branch Officers
3. Branch 182 Pearl Harbor Ceremony
4. 100 Year Birthday Party Branch 172
5. Recruiter of The year Ceremony at Navy Memorial
6. Recruiting Event at Branch 24
7. Several Fund Raisers within the Region from Annapolis, Md. to Chesapeake, Va.
8. Attended East Coast Sailor of The year Ceremony in Virginia Beach, Va. with the National President
9. Attended Memorial Day Services at the Navy Memorial and Memorial Day Picnic by Branch 4
10. I traveled a total of 4387 miles

All Funds that were received from The Fleet Reserve Association for travel/expenses, were expended fully on Official Business.

I want to thank the National Head Quarters Staff for their help and assistance during my reign as Regional President. I also want to thank everyone again for your support and sympathy for the loss of my Mother last September. God Bless Everyone!!!!

This concludes my report and I moved to be received.

In Loyalty, Protection and Service,

RANDY L. PHILLIPP  
Regional President East Coast

**ANNUAL REPORT OF THE REGIONAL PRESIDENT SOUTHEAST**  
**92<sup>nd</sup> NATIONAL CONVENTION, FRA**  
**SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmates of the Southeast Region,

It has been an honor to serve as your Regional President this past year. I got to meet so many of you, and learned first-hand what you all do in your communities. Bravo Zulu to all the work with local Veterans groups, non-profits, schools, and youth groups. The Southeast Region is indeed alive and well.

I visited 26 branches this year and drove 10,430 miles on FRA business. I was honored to present many Shipmates their Continuous Membership Awards throughout the region. Additional highlights of the year include visiting the Veteran's Memorial Center in Merritt Island Florida, where the Shipmates of Br 263 hold their meetings, and actually help operate the museum. The Veterans Day Parade in Birmingham AL, hosted by Br 112, was a most impressive event. Their parade is the first in the country, and it continues today to be a spectacular parade not to be missed by future RPSEs. The Mid-Year Meeting hosted by Br 210 in Milton was very well organized and attended. There were almost as many Shipmates at the Mid-Year as there are at most Regional Conventions! Well Done Br 210. I was also honored to attend the wreath laying ceremony for the USCGC Blackthorn in St. Petersburg Florida alongside LAFRA RPSE Carolyn Whitaker. LAFRA PRPSE Ronalee Klase organized our parts in the ceremony. Well Done! Along with the good, I have to report that Branch 25 St. Augustine FL, and Branch 215 Savannah, GA surrendered their charters this year. Their spirit was willing, but the flesh was weak, and the elder Shipmates could no longer make a go of it. Additionally, no branches requested to operate under Section 1216 of the Constitution and By-Laws of the Fleet Reserve Association.

I attended the NBOD Meeting at FRA NHQ in April. It was informative and educational. Not only was it a great opportunity to meet the staff that supports us every day, but we toured the Pentagon, and visited MCPON's Office.

The rest of the year was spent presenting plaques to local area NJROTC high schools in Pensacola, and also alongside Branch 210 presenting the Regional 3<sup>rd</sup> Place winner of the Americanism Patriotism Essay Contest his prize at Milton High School. I attended numerous functions at the Pensacola Area Chief Petty Officer's Association representing the Region as well as Br. 22 for providing food baskets over Thanksgiving and Christmas for junior enlisted personnel.

Again, I am honored to serve as the RPSE. I certify that all funds expended this year were for official business of the FRA in accordance with the C&BL of the Fleet Reserve Association. I move this report be accepted.

In Loyalty, Protection and Service,

**JAMES P. RICHMOND**  
Regional President Southeast

**ANNUAL REPORT OF THE REGIONAL PRESIDENT NORTH CENTRAL  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates and Guest.

It has been a privilege and an honor to serve as North Central Regional President and to serve on the National Board of Directors for the Association Year 2018-2019.

The North Central Region was hit hard with bad weather. Started with freezing rain to snow then back to heavy rain into tornadoes and floods. I was not able to make a lot of Branch visit.

Attended the 91<sup>st</sup> National Convention and sat on the Pre-Board and Post-Board - September 26-29 2018

Attended the Navy Ball at Camp Ashland, Nebraska - 13 October 2018

Attended North Central Midyear Conference - 24, 25, 26 March 2019

Attended National Board of Directors Midyear , National Headquarters, Alexandria, VA – 24–26 April 2019

Attended Ladies Auxiliary Pilgrimage at Arlington National Cemetery, Ceremony at the USS Maine and Tomb of the Unknown Soldier – 27 April 2019

Branch visit Branch 145 Lincoln – 16 May 2019

Branch visit Branch 276 Omaha, Neb. Installing Branch Officers and attending their new Unit Installation.

Branch visit Branch 242 Davenport, IA – 3 August 2019

Attended North Central Regional Convention – 18-21 August 2019

All funds received from the FRA for travel and expended on Association business, are appropriate.

In Loyalty, Protection and Service,

**BARRY M. WHITE**  
Regional President North Central, 2018-2019

**ANNUAL REPORT OF THE REGIONAL PRESIDENT SOUTH CENTRAL  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates and Guests.

It has been an honor and privilege to serve the Shipmates of the South Central Region as their Regional President for 2018-2019.

The region is in good working order with a couple of branch's struggling to get people to their meetings. I think that is a problem with a few branch's nationwide. When I took office my focus was on the branch's that do not usually come to our regional and mid-year conventions. These branch's are located on the outer boundaries of the region. I visited the meetings of all 3 of the Branch's in northern Arkansas. I visited Branch 264, Meridian, MS, our most eastern Branch 3 times and I had the honor of presenting a 60 year pin to a Shipmate during one of the visits. I encouraged the Branch's to try different meeting dates and times to get better participation. I got a tour of the Armed Forces Retirement Home in Gulfport, MS, during a visit to Branch 307, a very impressive place.

I attended the National Board of Directors Meeting at Headquarters in April. Since Congress was at recess, we toured the Pentagon and I also attended the Auxiliary's Annual Pilgrimage to Arlington National Cemetery.

We tried something new for the Mid-year meeting with a different hotel in Bossier City, LA, no hotel meals. Meals were provided in the hospitality room by the hospitality committee. This was an effort to reduce costs for the Shipmates and went well. Our Regional Convention was held in Shreveport, LA.

All funds received from the FRA for travel and expenses were expended on FRA business.

In Loyalty, Protection and Service,

EMMETT H. SMITH, JR.  
Regional President South Central

**ANNUAL REPORT OF THE REGIONAL PRESIDENT SOUTHWEST  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, Shipmates and Guests.

It has been an honor and privilege to serve the Shipmates of the Southwest Region, the Fleet Reserve Association during the Association Year of 2018-2019. This has certainly been a very busy and interesting year for me as your Regional President.

During my term in office to which I was appointed I visited all Branches in the Southwest region. I travelled more than 3260 miles by car and a total of 2499 miles by air completing these visits. I was given the Honor and Privilege to be installing officer for numerous Branches and 1 Unit as well this preceding Association year. While we were able to save 1 Branch from folding, we unfortunately lost 2 Branches for our region due to surrendering their Charter and due to a Merger request, so for our ensuing year we will be at 11 Branches only. All Branches visited were found to be in good working order and serving their shipmates and communities to the best of their ability. I visited/attended the following events:

**Presided over the 63<sup>rd</sup> Annual Southwest Regional Convention held in Las Vegas, Nv - Aug 12-13, 2019**

**Installing Officer Branch 47, Installing Officer Branch 62, Installing Officer Branch 84, Installing Officer Branch & Unit 90, Installing Officer Branch 163, Installing Officer Branch 289 and Installing Officer Branch 302.**

**Attended Branch 61 Installation and RP Visit**

**Attended Branch 70 RP Visit**

**Attended Branch 77 RP visit and to accept their vote to Surrender their Charter**

**Attended Branch 85 Installation and RP Visit**

**Attended Branch 260 RP visit**

I also had the privilege of going to National for Mid-Year in late April. Due to the timing this year there unfortunately was no Storming of the Hill, but the Pentagon tour was incredible. The Memorial at Arlington Cemetery by the LA FRA was very humbling to witness.

I personally want to thank my corps of Regional Officers for their excellent support this past year. I also would like to extend my thanks to all of the Past National and Regional officers, and current National Officers and HQ staff that I have emailed with over the year to ensure I did the best job possible in this capacity as your Southwest Regional President. I am very grateful for the help and support I received.

All funds received from the Fleet Reserve Association were expended on FRA business.

This concludes my report and I move that it be received.



In Loyalty, Protection and Service,

JOHN F. QUESNEL, JR.  
Regional President, Southwest

**ANNUAL REPORT OF THE REGIONAL PRESIDENT WEST COAST  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, Past Regional Officers, and fellow Shipmates.

It has been the honor of a lifetime to serve the shipmates of the West Coast Region for the association year 2018-2019.

Travel throughout the region was challenging to say the least. As the West Coast Region is split by the Sierra Nevada mountain range, this last winter made trips to California exceptionally difficult. Never the less I attended numerous fundraisers and veterans outreach events where I recruited six new members.

Highlights of the year include:

- Being sworn in at the 91<sup>st</sup> National Convention in San Antonio.
- Attending the 2019 Mid Year Board of Directors Meeting.
- Presiding over the WCR Mid Year Convention located in Vallejo Ca.
- Being the Installing Officer for Branch 049 in Colorado.

Particularly memorable events:

- My annual appearance as the Easter Bunny at the Marine Corps. Mountain Warfare Training Center base housing.
- Attending the Nevada State Veterans Legislative Summit.
- Touring the Pentagon as a member of the Board of Directors.

All funds received from the FRA for travel and expenses were expended on FRA business.

I wish to thank the National President, the National Executive Director, my staff and my Regional Advisory Board for their guidance, and friendship.

This concludes my report and I move that it be received.

In Loyalty, Protection and Service,

RICK W. ATHENOUR  
Regional President West Coast

**ANNUAL REPORT OF THE REGIONAL PRESIDENT NORTHWEST  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, Shipmates and Guest.

It has been my honor to have served as Regional President Northwest for this association year 2018-2019. After attending National Convention in San Antonio, TX, I participated in a number of activities.

- I helped to coordinate the “Camouflage Christmas” at the Idaho State Veterans Home in Boise, ID. (A gift giving program in conjunction with Idaho National Guard).
- Helped decorate the 3<sup>rd</sup> floor of the VA Hospital and decorate the Lobby/Canteen and spearheaded the Christmas Party for the 2<sup>nd</sup> floor at the Idaho State Veterans Home in Boise.
- Volunteered 847 hours and 4,459 miles this past year.
- Attended Idaho State Legislative Session that approved US Hwy 20 as the “Medal of Honor Highway Across Idaho”.
- Visited branches #310, 018, 029, 104, 055, 328 and 382.
- Participated in and baked cookies for the St. Patrick’s Day celebration at the Idaho State Veterans Home.
- Participated in “Parade Across America” celebrating Armed Forces Day in Nampa, ID with Branch #382.
- Participated in Laying of FRA Wreath during Memorial Day celebration at the Idaho State Veterans Cemetery.
- Attended mid-year BOD meeting in Alexandria, VA where we toured the Pentagon and attended the LAFRA ceremony at the “Mast of the Maine”.
- Presented Widows Medallion at a ceremony honoring a Unit 382 shipmate’s wife.
- I had the honor of attending the funeral service celebrating the life of PRPNW Charles (Bud) Bessey in Roseburg, OR.
- Participated in the 4<sup>th</sup> of July Parade in Caldwell, ID.
- I have also attended 2 VAVS and 2 Roundtable Quarterly meetings.

I would like to thank headquarters staff and others whose advice and guidance helped me along. I would especially like to thank my lovely wife Rose for her grace and patience.

All funds received from FRA were expended on FRA business.

This concludes my report and I move it be accepted.

In Loyalty, Protection and Service,

**BILL HALL**  
Regional President Northwest



**ANNUAL REPORT OF THE NATIONAL CHAPLAIN  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, Regional Officers, Past Regional Officers, and Shipmates.

I am honored to have been considered and appointed to National Chaplain. Expressing sympathy and sending condolence cards to the families of our Shipmates which have transferred to the Staff of the Supreme Commander brings wonderful meaning to the FRA and what we stand for.

My Grandfather and Shipmate, William Douglass Chapin enlisted in the Navy the day after the Pearl Harbor attack. He became a SeaBee Shipfitter. He was very proud of his service; he didn't talk much about what he had seen in Saipan and the Marianas Islands, but in 2016 he had the opportunity to take an Honor Flight from California to see the National WWII Memorial and other war monuments in D.C. and I was his assistant for the trip. We enjoyed our common bond as Navy Veterans and received an outpouring of love and respect from the general public as we were escorted to each of the memorial sites. This year, when my grandfather passed, I had the humble honor of sending my family a condolence card on behalf of the FRA as the National Chaplain.

This is an interim report as of August 20<sup>th</sup>, 2019; At this time there have been over 850+ cards sent to each Shipmate's surviving spouse or family. Because Family members are likely eligible to join our Auxiliary, I included the contact information for the Auxiliary Membership and our gratitude for their continued support.

As my term as National Chaplain, I have attended many Annapolis, Branch 24 functions to include the Pearl Harbor Memorial, Memorial Day Parade, 2019 FRA National BOD Mid-Year Meeting and the Auxiliary Pilgrimage to the Mast of the Maine and Tomb of the Unknown. Many cards from families were received expressing their gratitude to the FRA for remembering them and paying tribute to their loved ones.

All funds received from the FRA for travel and expenses were expended on Association business.

In Loyalty, Protection and Service,

VALERIE TOULOTTE  
National Chaplain  
Fleet Reserve Association

**ANNUAL REPORT ON FRA COMMUNICATIONS & MARKETING**  
**92<sup>nd</sup> NATIONAL CONVENTION, FRA**  
**SEPTEMBER 24-27, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, delegates and Shipmates, it is my pleasure to report to you on FRA's communications and marketing efforts for 2018-2019.

**Summary**

The past 12 months have been a real challenge with the department being understaffed. All the work is being completed but some aspects of growth and refinement have had to be put on hold because there was no other staff to help execute. Specifically, our marketing plan has been slowed down until we can properly be staffed. The magazine, website, newsletters and email programs are all running fine and continue to provide solid delivery, open and click rates for an organization that is the size of the FRA.

**Staffing**

A help wanted ad was placed on a popular website for jobs in the Alexandria area early in 2019. Out of the nearly one hundred resumes, we interviewed five candidates and pursued three of them. Each received a better offer (financially) than FRA had planned for the position and we did not hire anyone. The second attempt was a help wanted ad placed on an association-specific website, which got a smaller batch of resumes, but much better qualified candidates. We narrowed our choice to one candidate, but she declined our job offer stating she cannot afford a lower salary than she currently makes. That was after we raised our counter offer by \$15,000.

Amanda Boehm continues to run a successful call center program for membership retention. She submits monthly activity logs to both membership and communications. She has been averaging nearly 150 membership conversions from nonpayment of dues to a renewal. Her efforts generate nearly \$8,000 worth of membership dues revenue. This figure is slightly lower than the previous year, but that is due to fewer shipmates and other retention efforts currently in place.

**PUBLICATIONS**

***FRAtoday***

There was a three-year plan to improve quality, grow revenue and publish more relative topics to our current readership while trying to appeal to a broader and younger readership. Since expenses seemed to be an important topic to the current BOD, the three-year plan was consolidated into a two-year plan that will be fully implemented by December of this year. The plan addressed the paper, mailing method, printer, editorial needs, advertising sales team, design and production. Here is a three-year comparative summary of only revenues and expenses. All overhead (salaries etc.) are excluded. The last 4 months of 2019 are projected not actual.

	<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>Expenses</b>	\$532,016	\$502,025	\$420,647
<b>Revenues</b>	\$256,652	\$316,668	\$280,788
<b>FRA subsidy</b>	(\$275,454)	(\$185,357)	(\$139,859)

The advertising sales team GLM, continues to perform above previous levels. Although our circulation has declined to less than 50,000, GLM is selling an acceptable amount of pages each issue, and continues to find new advertisers. They have to sell the advertising space for less than 2018, again, due to the small circulation. The agencies who book ad space in *FRAtoday* are very smart and fully understand the fair market value of the space, based upon "cost per thousand" circulation figures like ours.

The move to a new printer in Wisconsin has been fully completed with great results. The goal was to find a printer with the press configuration that best fits our magazine page count and circulation. Each issue of *FRAtoday* now costs about \$3,000 to \$4,000 less each month to print and mail. The cost of labor is much cheaper in Wisconsin when compared to Hanover, New Hampshire. Also, we now partner with a third-party mailer who saved on postage expenses.

In order to provide a top-quality magazine, we contract out work to an editor, proofreader and writer each month to help publish *FRAtoday*. We have always outsourced several job functions of the magazine, so this is not new. The work that cannot be done in-house plus the editor and travel writer have really improved the content as well as the quality. We hope to continue with this model of, “saving here and spending there.”

**Those interested in distributing magazines as part of FRA’s recruiting effort are encouraged to contact [wiliams@fra.org](mailto:wiliams@fra.org) to be added to the distribution list. There is no cost to you.**

### ***NewsBytes***

FRA *NewsBytes* the free, weekly electronic newsletter contains current legislative activity and progress on military and veterans’ benefits. The Legislative Department creates the content and is then edited and distributed by the Communications/Marketing Department. The circulation of *NewsBytes* has grown to 20,500 each week with a delivery rate of 98% an open rate of about 30% - Both decent statistics.

To subscribe, please send your email address and membership number to [NewsBytes@fra.org](mailto:NewsBytes@fra.org) with “Subscribe” in the subject line (the member number helps us make sure that we are marking the right record). If someone who is not a member wants to subscribe, they only need to mention that they aren’t a member in the email.

### ***OnWatch***

*OnWatch* is quarterly electronic newsletter and online publication for active duty and reserve personnel. Each issue reaches about 2,100 subscribers with a delivery rate of 96% an open rate of about 20%. If you would like to subscribe, email [onwatch@fra.org](mailto:onwatch@fra.org) with your full name and preferred email address to receive future issues directly.

## **MARKETING**

### **Electronic Communications**

The FRA website ([www.fra.org](http://www.fra.org)) is a great “hub” of information. Membership Development Director, Christina Hitchcock has implemented many changes to how the website “talks” to iMIS so that Shipmates can have a personalized experience when they log onto their FRA membership profile. Christina has written and spoke at meetings about how to use the tools, particularly the FRA app designed for cell phones. Her push to online awareness will eventually be the future of the membership experience.

Making Waves is a blast email sent to target groups informing them about legislation that they can weigh in upon. The email drives the reader to the FRA Action Center where they can use one of our prewritten letters to reach out to a specific Representative or Senator on important issues. FRA made a change to the Action Center in January 2019, and now has many of the old features of the Action Center. The new company called Voter Voice has done a great job with the site.

The FRA social media efforts include Facebook, Twitter and Instagram. There is constant activity on these sites that is maintained by the Communications and Marketing Manager. We continue to post, monitor and reply to questions from shipmates and fans. Please consider joining and liking our pages, maybe even post a picture and story yourself.

Please visit [www.fra.org/fb](http://www.fra.org/fb) to “Like” our Facebook page and go to [twitter.com/frahq](https://twitter.com/frahq) to follow us or tweet us @FRAHQ to share your thoughts. You can follow FRA on Instagram @FRA\_HQ.

### **Membership Retention**

There were no membership retention mailings done this year, as in the previous year. We have found that the mailings were marginally effective in renewals. In conjunction with the call program we were at a 30% rate, which is not bad. We had targeted all non-renewals for a 24-month period.

The fundraising project mailing lists included past members. The calendar and return address labels went to approximately 5,000 non-members and past donors. By broadening our mailing to the Shipmates who recently forgot to renew their membership, in turn, we received some renewals as well as donations. The bind in return card that mails with each nonmember version of *FRAtoday* has not been performing very well. This may not be something we con-

tinue with in 2020, depending upon a review of the performance results. We have included a membership application in nearly every month of the magazine. That makes the magazine a great recruiting tool.

### **FUNDRAISING**

The return address labels (The Spring Appeal) were distributed as a direct mail first class envelope. We were able to send this appeal to an additional 10,000 past FRA members and our entire “Donors” we have on file. The theory was to mail to more people and get a larger return on the effort. First class mail has benefits such as return mail indicating a bad address or even better a deceased address. This helps staff keep iMIS updated and accurate.

We changed the return slip from being part of the “sticky” labels to being part of the letter. The sticky paper tends to stick to everything in the return envelope and anything in the various in-boxes, batches and bundles as the return slips and payments move through the process in the office between membership and accounting. The labels performed well.

The second fundraiser is the FRA Calendar, that mails out with the October *FRAtoday*. Not much has changed with this project except the design is done in house so that expense went away. As membership declines, so will the revenues for this fundraiser.

The third fundraiser this year is a Christmas ornament. We bought 2,000 of these to test the FRA market. An advertising campaign was created, and we hope to start promoting sales much earlier this year compared to 2018. We did not start soon enough and ran into the holiday season.

In Loyalty, Protection and Service,

**WILLIAM D. STEVENSON**  
Communications & Marketing Director





**ANNUAL REPORT – FRA STAFF  
DIRECTOR OF MEMBERSHIP DEVELOPMENT  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 24-26, 2019 MEMPHIS, TENNESSEE**

Shipmate National President Washington and members of the FRA,

It is my privilege to render this report on Member Services for the FRA. I joined the FRA team in November of 2017 as the Director of Membership. This was a modified position since I am not an FRA member nor am I eligible for membership. I come to you with prior experience in membership, outreach and community development. The committee on Membership and Retention is responsible for all awards and recognition programs. The tools and data which support those action and the day to day management of the program is handled by Member Services at FRA HQ. The current chairman of the Membership and Retention Committee is Shipmate Pleasala “Penny” Collins. Please review the National Committee on Membership and Retention report included in this Delegate Kit for awards and recognition.

During my first year and a half at FRA I invested significant time studying FRA history and membership trends as well as our processes and procedures. While I continue to learn, I have made updates and modifications where appropriate. There is still more to be done. Some changes have taken longer than expected due to a much needed software upgrade that resulted in additional staff resources. In addition, the Membership Directory project was a significant obligation that was not on my radar until after the contract was signed.

In addition to the monthly Newsletter to the Branch Officers, and articles for FRAtoday, I serve as an advisory to the Membership and Retention Committee. I also supervise the Member Services Department and mail room staff. Following the retirement of Rod Kennedy (after 45 years) the staff, includes: Shirley Moore – Member Services Center Supervisor, Maria Osby – Member Services Representative, Jimmy Short – Mail Room, additional support for member services comes from Amanda Boehm who works in the Communications and Marketing Department.

Following discussion at last year’s National Convention, I started emailing the monthly FRA Membership Newsletter to all Branch Secretaries and Branch Presidents. Feedback at last year’s event revealed that many of these individuals in attendance simply never received the newsletter. I have spent a great deal of time during the past year working with branch leadership to engage them and train them on the use of the FRA Web Portal and officer resources, and to ensure they are making regular use of these tools.

Topics of the membership newsletters included:

April: Modification to information on Branch Reports; addition of the “D” and bad address issues

May-June: Thoughts on Membership and Statistics

July: Branch Report Updates and Updates Retiree Military ID Card issues

August: Request for Feedback, Why you joined?

September: Recruiting Incentive Program update and Membership Statistic

October: Changes to FRA Membership Profile and Understanding Branch Reports

November: Updates to Outreach Material Order Forms; reminder about Education Foundation Scholarship

December: 2019 Contact Information Update for All Branches

January 2019: Branch Call Program and example script

February: FRA App, Reunions, links to the FRA Public Relations and Membership Manual

March: Changes to Branch reports and Continuous Membership Recognition

April: FRA Membership Directory Project announcement and Membership Awards Summary

May: Membership Directory, recruiting tips, Administrative reminders (disability list)

June: FRA Recruiting issues Reunion listings and offer to Branch officer FRA website training

July: Recruiting incentive awards for the first quarter, update on membership directory project

All newsletters are archived on the national mailing list and available upon request.

As you will see from the articles below, the information in the newsletters to the Branch, where possible, preceded the article on similar topics in FRA today.

Topics of the FRAtoday articles include:

August 2018: Tell me why you Joined FRA

November 2018: Membership & Retention Awards 2017-2018

December 2018: Newley upgraded FRA Website Portal

January 2019: New Year Message – benefits of membership

February 2019: Who we are and our Purpose as a National Organization (FRA Membership Eligibility)

March 2019: Did you know FRA has an APP

April 2019: FRA Has a Strong Diverse Voice

May 2019: FRA Membership Directory Project

June 2019: FRA Recruiting Incentive Program

July 2019: Conventions are for Everyone – let's get people involved

Significant time during the past year has been spent updating various aspects of the membership website, to make it easier for members to update records, confirm details, and otherwise ensure national HQ has the best quality information available from members. I have noticed various opportunities related to other procedures and am working to gain support from other departments to validate member data whenever possible. For example, if a shipmate sends payment to HQ via check, we should be verifying the address and phone number on the check matches that in our membership and if there is a discrepancy to reach out to the shipmate confirm the information we have and fill in any other gaps in information such as branch of service and updating email address. Similarly, if a shipmate calls in and speaks to someone, they should always verify the shipmate's phone number and email address as part of the conversation.

Changes to the Membership Software AKA iMIS database – the backbone of FRA's membership records – are ongoing and intended to streamline all these sorts of interactions. The tool is powerful when used correctly and represents our best mechanism for increasing outreach quality and effectiveness. In conjunction with the upgrade we have reviewed the FRA app and made some modification with more to be rolled out over the next few months.

The other major activity during the past year has been related to issues associated with the Membership Directory project. Many shipmates had concerns or were caught by surprise when the postcards about this started arriving in their mailboxes. There were also numerous problems related to how the 3<sup>rd</sup>-party company was making its various sales propositions available, and some shipmates felt they were pressured into making purchases they didn't need.

It's impossible to achieve 100% satisfaction with any endeavor of this sort, but there are many valuable lessons to be learned from this most recent experience. Long before the formal outreach begins, the plan must be communicated, repeatedly, via every communications channel we have. Branch officers should be recruited with simple key talking points to discuss in person at local meetings. The FRA website should be updated. We want shipmates to find out ahead of time, be reminded more than once, and have a high likelihood of finding more detail easily when they receive their first postcard.

We also need to do more rigorous planning with the 3<sup>rd</sup> party company about exactly what the script will be when shipmates call in, how the sales options will be presented, and what reminders – of no obligation to purchase, or no “premium” experience in the directory even if they do – should be prominently stated during the phone calls. The company does keep audio recordings of their conversations with shipmates, and these were useful during a number of investigations, but ultimately, we all benefit if more of these issues are anticipated in advance, and suitable plans are put in place ahead of time.

In addition to the above, I have also traveled to five different branch and regional conventions to provide updates on Membership activities, training on various FRA tools, and to interact with shipmates from around the country. Consistent feedback has been shared – that shipmates appreciate having someone from National HQ come to speak to them in person, that the training is helpful because they didn't realize what tools were available, and that hearing more about the overall range of activities ongoing across the country helps put individual branches and regions in context. I will continue to make myself available to support these meetings when possible, and ask only that branches or regions give me as much notice as possible to arrange my schedule. That, and that training is more successful when a projector and screen available so I can present my materials. Ongoing training is essential to providing better service to our members. Volunteering to become a Branch secretary or other officer should not be a burden; it is incumbent upon all of us to make it easy and a pleasure to support our shipmates across the Association.

FRA uses a software package called iMIS to manage our membership and other contacts. I have prior experience with iMIS and am familiar with its capabilities. iMIS is designed to help associations and nonprofit organizations manage relationships among its members and facilitate administrative tasks such as donations, event registration and website updates all through one interface tied to a single customer relationship management (CRM) tool. Like most software there are updates and these updates result in a need to review and modify existing reports so that they function as intended. We have been diligently working to ensure the reports provide the information requested. We must also work together to ensure that our branch officers know how to access the resources we put online.

iMIS has more capabilities than we are currently using. As mentioned previously, we have already made numerous detail changes, and further modifications are planned associated with the membership online experience. The goal is to provide additional resources for our members using the capabilities iMIS already offers. We will also be updating some FRA webpages so they are dynamic and require less staff time to maintain. Examples of pages that have been updated include [www.fra.org/BranchLocator](http://www.fra.org/BranchLocator) and [www.fra.org/Reunions](http://www.fra.org/Reunions). An example of a page that needs improvement is the membership "Useful Links" page on [www.fra.org](http://www.fra.org).

I have been working closely with the FRA Member Services team to review standard operating procedures, and processes. My promise to you is that we are here to put the needs of the members, our customers, first. I would like to emphasize that the most important part of the membership department is to provide quality service to our members and our Branch leadership. One of the essential services we provide is maintaining accurate membership and prospective member lists. My focus has been on our reporting procedures and renewal process. The following is an outline of the membership renewal process as well as defining terms. The renewal process is performed in conjunction with the efforts of the Branches.

The "Join Date" is the first day of the month we receive a membership application and dues payment. This date is reset if there is a lapse in dues renewal of more than 3 months. The member's "Paid Through Date" is set as the end of the 12<sup>th</sup> month following payment. The "Paid Through Date" is the same as a Membership expiration date. FRA Membership is terminated 60 days after a member's "Paid Through Date" if not renewed within that window. All renewal notices are processed on or about the 15<sup>th</sup> of the month. The first renewal notice is sent 75-60 days prior to "Paid Through Date." Second notice is sent 45-15 days prior to "Paid Through Date." The third print notice appears as a special magazine wrap on *FRAtoday*. The magazine wrap states "Your FRA membership is about to expire! Renew now to keep your subscription to *FRAtoday* and other member benefits from being interrupted. If an email address is on file, an email is sent every Friday between the "Paid Through Date" and 30 days post expiration date, prior to termination. A representative from Member Services calls all members for whom we have a valid telephone number 0-30 days prior to Termination for Non Payment. This process is dependent on valid mailing addresses, email addresses and current telephone numbers.

The membership team is dedicated to supporting the Members and Branch leadership. During the 2018-2019 member year we mailed 33,442 renewal notices and 18,018 Membership Cards.

The top challenge in our membership programs continues to be recruiting qualified members and retaining current ones. We continue to study the membership issues and make recommended changes. I have written articles in the newsletter and FRAtoday about the recruiting Programs in an attempt to inform and motivate more shipmates to participate. The Committee on Membership and Retention has been open to the new pin design and other adjustments to the incentive program. I look forward to continuing to work with the committee as we update the program and discuss additional tools to help our shipmate and branches have successful recruiting programs. With the continuation of these programs and the steady course of action to keep our association viable, our goal is to reinforce the understanding that FRA is the voice of the current and former enlisted sea services member and a premier active duty and veteran's organization.

## **CURRENT MEMBERSHIP TRENDS**

We have a declining membership due to nonpayment of dues, death, and insufficient prospect contact information from which to recruit. Within the military and veteran community, this is consistent. The organizations that are increasing their membership are using a different membership model.

Table 1 illustrates the membership history of FRA from 1950 to 2019. We are unique in our prior active duty totals and the percent of membership. The percentage of active duty members has significantly dropped since 1980. We were founded on the concept of having active duty members. The enlisted members of the sea services today do not know our history or why they should be a part of FRA. We have a brand and we currently have insufficient brand awareness. Brand awareness is the extent to which customers are familiar with the distinctive qualities or image of a particular brand of goods or services. We need to understand what the Active Duty, Reservist, Veteran and recent Retiree needs and determine if we can fulfill that need within our organization.

Although strongly communicated through magazine articles and other information disseminated to the current members and branches, too many new FRA members are not being contacted and personally welcome to the association and current members are not even being contacted by local branches to renew. These notifications are a vital part of developing our relationship with new or current members. It is much easier to hang onto an existing member than to gain a new one. However, if the effort is not made the member will be lost. Many organizations similar to FRA are competing for members and working hard to retain the ones they have. I randomly called members who had not renewed to hear first-hand why they did not renew. For those associated with a branch, the response included a combination of distance, mobility issues, meeting location and time of day (either it conflicted with work or was at night and they no longer drive at night). Other reason provided included moved to another state, stopped hearing from the branch and lastly they went to the club/meeting and did not feel welcome.

Membership on March 31, 2019 stood at 39,899 compared to 44,469 on March 31, 2018. This is a decrease of 4,570 members compared to last year's decrease of 4,529 members. There were 2,669 new and/or reinstated members recruited of which 1274 were retirees, 433 active duty, 58 reserves, 646 veterans and 258 did not indicate their service status. The median age of our membership is 75.

A total of 380 shipmates were on the Top Recruiters List. They sponsored 1,030 new or reinstated members and received pins for recruiting one, two, three, five, ten, or fifty members. In addition, there were 94 members who participated in two special recruiting incentive awards programs. Of those 94, 49 recruited 5 or more for a total of 544 new or reinstated members, which is more than half the total members recruited by all 380 people who participated in the program. Those 49 received the Recruit Five Moving Forward Pin. Of those 49 who did the majority of the recruiting, 27 are life members and received a gift valued at \$40.00, 22 of them received a one year complimentary membership added on to their current membership and two received \$100 for recruiting 32 individuals as they were already life members. For the 2019-2020 Membership Year, Life members can choose a \$40 Membership Gift Certificate instead of the gift, thus allowing them to cover the cost of a one year membership for an annual FRA member.

Improving membership retention and encouraging all members and their families to participate in recruitment is essential to stabilizing our membership base. Non-Payment of Dues (NPD) was the main reason for terminated memberships. We have continued an initiative started last year to search for shipmate obituaries prior to terminating a member for Non Payment of Dues. A Google search using the following criteria: Shipmate's name, year of birth, city and state and the word 'obituary' was conducted when time permitted. If the member's full date of birth matched what was listed in the obituary and only after a phone call was made to the telephone number on record, was the record updated to reflect terminated for deceased. The lack of a Branch or family member reporting of shipmate's death remain an ongoing issue. Additionally, over 1700 deceased notifications occurred in conjunction with the FRA Membership Director Project. Over 550 were former members some of whom were members at the time of their passing. More than 100 85/40 continuous year members have been reported. Some of those having passed away in the early 2000's. Just under 100 Fifty-year continuous members have been reported and over 260 LIF members were reported. Of those 260 Life Members, more than half passed away between 2001 and 2016. Member Services staff have reached out to members who have not renewed only to learn that the shipmate passed between one and as many as 15 years ago. The iMIS reports distributed to branches and used to populate the information for the "In Memoriam" section of *FRAtoday* only reports members whose record was active at the time the death was reported. Loyalty, Protection, and Service to our shipmates means honoring them whether they were active members or former members. We ask that Branch leadership recommend Life Membership to all Shipmates as a way to ensure that their name will not be omitted from *FRAtoday* in the event of their passing. With current information and staffing, it is unclear how many members did not renew because of death or incorrect addresses. We ask that branches review their rosters monthly, Perform Google searches and report back to Member Services. Accurate reporting of a shipmate's

change of address or phone number is an ongoing challenge. We have also started a new program to encourage reporting of a shipmate passing by family members (see July 2019 FRA Membership Newsletter attachment) document titled FRA REPORT OF DECEASED MEMBER. I will be working to educate the membership about the importance of distributing this document and informing our Shipmates of the traditions unique to FRA such as the Two Bell Ceremony.

This past membership year 2018-2019: 6,522 members were lost due to deaths or non-payment of dues (NPD) compared to 7,085 in 2017-2018.

In 2018-2019, deaths were 2,060 and NPD were 4,462 (NPD = 1,549 were MAL and 2,913 were branch members)

In 2017-2018, deaths were 1,548 and NPD were 5,537 (NPD = 1,883 were MAL and 3,654 were branch members)

In 2016-2017, deaths were 1,316 and NPD were 6,031 (NPD = 2,229 were MAL and 3,802 were branch members)

More branches should establish a program to contact their members about renewing their membership dues. Using the Calls Program to contact members is a vital part of communication between FRA and its members. Using the Calls Program, electronic or paper mail or other methods of communications, to include Branch websites, Facebook, and Twitter, reinforces the importance of personal contact to strengthen the relationship between branch members and leadership. They are proven solutions to maintaining contact with members.

We continue to send the monthly branch reports electronically. This allows for faster transmission of the member information. Branches are encouraged to review or print the reports and utilize this information to contact members before their membership expiration date. The Call Scripts are posted on the website ([www.fra.org](http://www.fra.org)) as a guideline for contacting members who should renew their dues.

Using the outreach program to promote the FRA is an effective way to expand awareness to prospective members. I encourage shipmate to visit the [www.fra.org/reunions](http://www.fra.org/reunions) website to find reunions of interest to them or in their area. Each FRA member can be an Ambassador for the organization. Find a reunion contact the organizer, ask if you can set up a table and share information about FRA and our education foundation or scholarship programs. If you plan to attend a Reunion please contact FRA HQ and we will send you *FRAtoday* magazines and other requested promotional items for your table or their welcome bag. Last year FRA Member Services shipped 181 orders totaling 20,370 pieces of association materials for shipmates to distribute at several outreach events during the year. We encourage shipmate who participate in reunions to be points of contact and request FRA information for distribution at those events. It will take everyone's assistance and support to turn the current trend around.

In Loyalty, Protection and Service

CHRISTINA HITCHCOCK  
Director of Membership Development

Shipmate National President, this concludes my report and I move that it be received.

## ADDRESSING MEMBERSHIP CHALLENGES

In order to sustain an even or a positive gain we must strive to stabilize our membership base. We need to recruit enough new or reinstated members to offset those members who passed on to the Staff of the Supreme Commander. We must slow the constant downward trend of members. This is a trend across almost all active duty and veteran service organizations. It is everyone's responsibility to maintain communication with current members to encourage them to maintain membership. In order to continue membership growth, we must attract younger members through outreach programs that address their needs.

### MEMBERSHIP AND RETENTION COMMITTEE ADDITIONAL REPORT

This report contains one enclosure that is pertinent, which is the Fourth Quarter 2018-2019 Membership Report.

### COMPOSITION OF FRA MEMBERSHIP BY MEMBER TYPE

Annually at each convention, a summary of our membership types is made available for your review. The chart below includes this information as of March 31, 2019.

TYPE	NUMBER OF MEMBERS	PERCENTAGE OF MEMBERS
Regular Dues Paying	28202	69.378%
Life	9775	24.047%
85 w/40 Yrs Continuous Membership	1107	2.723%
50 Plus Years	1421	3.496%
Honorary	106	0.261%
Disability	30	0.074%
Medal of Honor	8	0.020%
Ninety	1	0.002%
Total	40650	100.00%

### ACTIVE DUTY MEMBERS (See Table 1 for 1979-2019)

YEAR END	USN	USMC	USCG	UN SPESIFIED	TOTALS	TOTAL MEMBERSHIP	PERCENTAGE ACTIVE DUTY
2015	2,091	162	238		2,491	55,608	4.48
2016	2,324	171	208		2,703	52,920	5.11
2017	2,154	189	205		2,548	48,998	5.20
2018	1,724	147	170		2,041	44,469	4.59
2019	1,608	136	168	164	2,076	40,650	5.10

As an organization founded to advocate for the interest of the active duty sea service personnel, we would be well served to institute a marketing initiative/partnership which increased awareness of FRA and the advocacy service we provide.



## MEMBERSHIP AWARDS

### 2018-2019 MEMBERSHIP RECRUITING INCENTIVE PROGRAM

In 2015 FRA promoted a new program to incentivize our shipmates to increase membership. Referred to as the Membership Recruiting Incentive Program, the goal was to offer a reward to shipmates who recruited a minimum of five (5) new or reinstated members during the recruiting year. For the 2018-19 year, these members received the award only once but could continue to recruit more members. The award was one year of complimentary dues of \$40 paid to extend the membership for regular members or an equivalent gift for life members. A total of 49 shipmates participated in this program and recruited overall 544 new or reinstated members. This was a decrease over last year which was 562 new or reinstated members. These members list below received the following incentives:

Total Recruiters: 380

Total Number Recruited: 1,030

Full Name	Branch:	No. Recruited	Member type	2018-2019
Pete Lazzaretti	18	14	LIF	Gift
George P. Hyland	20	9	LIF	Gift
John Vandenburg	20	8	REG	Dues Extension
Christopher Erickson	24	48	LIF	Gift
Patrick Fedorowicz	24	24	REG	Dues Extension
Pleasala J. Collins	24	14	LIF	Gift
Lewis R. Bearden	24	13	LIF	Gift
John Henry Gough, Jr.	24	7	LIF	Gift
Richard Leo Bonnett	24	7	LIF	Gift
Franklin P. Duncan	29	15	REG	Dues Extension
John J. Casper	29	7	REG	Dues Extension
Donna M. Jansky	31	6	LIF	Gift
Michael Elliott	46	5	REG	Dues Extension
Chester R. Hoffman	57	5	LIF	Gift
John J. Willis	60	11	LIF	Gift
Shawn Kealakai	60	5	REG	Dues Extension
Selina Sandoval	61	10	REG	Dues Extension
Jayne Lachner	61	6	REG	Dues Extension
Richard (Dick) B. Smith	70	6	LIF	Gift
Louis P. Irvin	70	5	LIF	Gift
Todd A. Richter	91	25	LIF	Gift
Lawrence E. Odom	91	8	REG	Dues Extension
Donald E. Larson	94	18	LIF	Gift
Venetia V. Charles	99	9	REG	Dues Extension
Michael S. Huffmann	103	13	LIF	Gift
Garland W. Odell	112	6	LIF	Gift
David Munday, III	124	5	LIF	Gift
Rick W. Athenour	137	7	REG	Dues Extension
John P. Frankenburg	172	5	REG	Dues Extension
Thomas J. Snee	181	71	LIF	Gift
William S. Matthews	197	7	LIF	Gift
James E. Brown	226	7	LIF	Gift
Roberto G. Macaraeg	247	18	REG	Dues Extension
Richard L. Nelson	264	11	LIF	Gift
F. Donald Mucheck	269	8	LIF	Gift
William G. Mullins	269	7	REG	Dues Extension
Frederick Bolz	269	5	LIF	Gift

Donald A. Watkins, Jr.	276	9	LIF	Gift
Roger R. Kramlich	289	7	LIF	Gift
David M. Martineau	290	11	REG	Dues Extension
Michael McClure	290	9	REG	Dues Extension
Richard Deal	290	9	REG	Dues Extension
Edward M. Allen	290	9	REG	Dues Extension
Chad Burg	290	6	REG	Dues Extension
Laura Rae Bush	294	6	LIF	Gift
Robert Rutherford	307	5	LIF	Gift
Thomas R. Boren	310	6	REG	Dues Extension
Harry E. Revis	346	6	REG	Dues Extension
David E. Herndon	364	6	REG	Dues Extension

Congratulations to all of these shipmates who participated in this recruiting incentive program.

### **GOLD LAPEL BUTTON AWARD**

Any member of the Fleet Reserve Association or Auxiliary who recruits ten new or reinstated members are eligible to receive the Gold Lapel Pin, a Gold Membership Card, and a Letter of Commendation signed by the National President on a onetime basis.

The Gold Lapel Button Award was presented to the following members during the 2018-2019 membership year:

<b><u>Name</u></b>	<b><u>Branch</u></b>	<b><u>Location</u></b>
Matt E. Edwards	046	Honolulu, HI
Patrick Fedorowicz	024	Annapolis, MD
Anthony A. Quintero	161	Kansas City, MO
Selina Sandoval	061	Chula Vista, CA

### **AWARDS FOR RECRUITING THIRTY-TWO MEMBERS**

An awards program was established in 2005 to provide an incentive to FRA members who worked hard to recruit thirty-two (32) new or reinstated members. The awards offered to members who participated in this recruiting effort were a paid life membership or \$100 cash award. During the 2018-19 membership year the following members received these awards:

<b><u>Name</u></b>	<b><u>Branch</u></b>	<b><u>Award</u></b>
Tom Snee	181	\$100 Cash Award
Christopher Erickson	024	\$100 Cash Award

### **SILVER ANCHOR SQUADRON AWARD**

Any member of the Fleet Reserve Association or Auxiliary who recruits fifty new or reinstated members subsequent to September 13, 1974 shall be presented with a Silver Anchor Squadron Award Pin, Silver Anchor Squadron Certificate and a Letter of Commendation signed by the National President. The recipients for this year's award were:

<b><u>Name</u></b>	<b><u>Branch</u></b>	<b><u>Location</u></b>
Christopher Erickson	024	Annapolis, MD
David A. Field	162	New Orleans, LA

## THE INDIVIDUAL AND BRANCH CHARLES E. LOFGREN AWARDS

The Charles E. Lofgren Awards for excellence in FRA membership recruiting is to perpetuate and honor the memory of our late National Secretary, Charles E. Lofgren.

There are ten Charles E. Lofgren Awards, five for individual top recruiters and five for the top FRA branches in recruiting. They are awarded to individual recruiters and branches in each of the Association's five membership Groups I – V. The individuals will receive an Award. The branch award will be a ship's bell mounted on a wooden base. The recipients are selected based on the number and percentage of recruited members during the membership year. The 2018-2019 awardees were:

### Individual Awards (Top Recruiters):

	<u>Name</u>	<u>Branch</u>	<u>No. of Members Recruited</u>
Group I:	Christopher Erickson	024 (Annapolis, MD)	48
Group II:	Thomas J. Snee	181 (Arlington, VA)	71
Group III:	Pete Lazzaretti	018 (Seattle, WA)	14
Group IV:	Roberto G. Macaraeg	247 (Dagupan City, Philippines)	18
Group V:	William S. Matthews	197 (Modesto, CA)	7

### Branch Awards (Top Overall Branch Recruiting):

	<u>Branch</u>	<u>Location</u>	<u>% Gain</u>	<u>Number of Mbrs Gained</u>
Group I:	024	Annapolis, MD	1.23%	24
Group II:	181	Arlington, VA	13.64%	42
Group III:	103	Yokosuka, Japan	6.57%	13
Group IV:	294	Crossville, TN	8.47%	5
Group V:	197	Modesto, CA	15.69%	8

Our sincerest congratulations were extended to the hard working and deserving Charles E. Lofgren Award recipients. Their individual and collective endeavors in membership promotion and retention are deeply appreciated.

## THE ABRAHAM M. ROSENBERG MEMBERSHIP AWARD

From the branches winning the Charles E. Lofgren Award, one branch is selected for its achievements in outstanding membership promotion. Shipmate Abraham M. Rosenberg served as National President in 1934-35. He was a member of Cleveland Branch 17 and is credited with establishing the Association's financial stability in the late 1930's. Alexandria, VA Branch 181 with 13.64% was selected as the Abraham M. Rosenberg Award recipient. Congratulations to the leadership and members of Branch 181 for the exemplary manner in promoting membership

## FRANK J. McPHERSON MEMORIAL AWARD

This award is competitively awarded by the National Convention Membership and Retention Committee to one shipmate who exemplifies the three Cardinal Principles of the Fleet Reserve Association, especially in membership endeavors. The shipmate selected must have expended extensive effort towards the overall growth of the Fleet Reserve Association. The selectee need not necessarily be a top recruiter, but an individual who has maintained a positive public attitude as it affects the membership and retention of members of the Association. Names of qualified nominees for this award, accompanied by an affidavit supporting the nomination were submitted by branches, to the respective Regional Chairman, Membership and Retention Committee by June 30, 2019. Regional Presidents forwarded their nominee, along with supporting documents, to the Chairman, National Committee on Membership and Retention on or before September 14, 2019 which was 7 days prior to the convening of the national convention.

## FRA 100% GOLD RIBBON AWARD

The FRA 100% Gold Ribbon is awarded to each branch who maintains the same membership total or increases their branch membership by one or more members from 1 April through 31 March of the following year. This total must

indicate the branch has maintained or increased total members on board overcoming deaths and suspensions. In addition, those members transferred into the branch from the Membership-at-Large rolls are not included in the retention figures and, in addition, members who merged into a branch from another branch as result of a National Board of Directors action were not included in making this calculation. Only those branches whose membership were the same or increased by one or more through normal recruiting and retention efforts were recognized. For the 2018-2019 membership year, 20 branches qualified for this award. They were:

**Please review the 4<sup>th</sup> Quarter Report Summary of members in Good Standing.**

**GROUP I**

Branch 024	EC	MD, ANNAPOLIS	1.23%
------------	----	---------------	-------

**GROUP II**

Branch 181	EC	VA, ARLINGTON	13.64%
------------	----	---------------	--------

**GROUP III**

Branch 103	NW	JAPAN, Yokosuka	6.57%
Branch 367	NW	Philippines, San Miguel	2.86%

**GROUP IV**

Branch 294	SE	TN, CROSSVILLE	8.47%
Branch 307	SC	MS, GULFPORT	1.02%
Branch 302	SW	CA, CARSON	0.95%

**GROUP V**

Branch 197	WC	CA, MODESTO	15.69%
Branch 364	NC	MO, HOUSTON	11.90%
Branch 074	NW	PI, OLONGAPO CITY	11.11%
Branch 295	SC	TX, SAN ANGELO	10.71%
Branch 242	NC	IA, DAVENPORT	10.53%
Branch 310	NW	WA, SILVERDALE	5.45%
Branch 232	NE/NENG	NJ, CAPE MAY	5.00%
Branch 287	WC	CA, LIVERMORE	4.00%
Branch 227	SC	AR, SPRINGDALE	3.85%
Branch 062	SW	CA, SAN DIEGO	2.17%
Branch 174	NW	WA, SEQUIM	1.75%
Branch 034	SE	FL, TALLAHASSEE	0.00%
Branch 222	SC	LA, SLIDELL	0.00%

**RECRUITING INCENTIVE AWARDS PROGRAM FOR BRANCHES**

The National Committee on Membership & Retention announced the continuation of the Branch Recruiting Incentive Awards Program for 2018-19. This program provides a \$100 cash award to one branch from each of the Groups I – V that recruited the highest number of former members to rejoin the FRA. **This report will be announced at the convention.**

The winners were: Waiting for it to come from Sami.

<u>Group</u>	<u>Branch</u>	<u>Location</u>	<u>Region</u>	<u>Number of Rejoins</u>
I	Branch 269	Goose Creek, SC	South East	9
II	Branch 029	Bremerton, WA	Northwest	3
III	Branch 117	Orlando, FL	Southeast	5
IV	None	None	None	0
V	None	None	None	0

Congratulations to each branch for an outstanding effort to bring back previous members of the FRA. The checks for \$100 each will be distributed to the respective branch delegate or Regional President at the convention.

### **BRANCH DEVELOPMENT PROGRAM (April 1, 2018 - March 31, 2019)**

#### **NEW BRANCHES CHARTERED**

There were no requests received by the Membership Department during this period to form new branches. To start a new branch, the requirement is to have 20 new or current members. This is a viable way to increase membership and strengthen a Region. Regional presidents should be involved in establishing new branches.

#### **BRANCHES THAT MERGED**

##### **NBR 16-18 OF APRIL 13, 2018**

That the merger of USS Enterprise **Branch 278** (Huntsville, AL) with Birmingham **Branch 112** (Birmingham, AL)

##### **NBR 24-18 OF AUGUST 2, 2018**

That the merger of Tar River **Branch 204** (Rocky Mount, NC) with Eastern Carolina **Branch 301** (Greenville, NC)

##### **NBR 27-18 OF SEPTEMBER 25, 2018**

That the merger of USS Tulsa Memorial **Branch 280** (Tulsa, OK) with USS Oklahoma **Branch 268** (Oklahoma City, OK) be approved.

##### **NBR 7-19 OF NOVEMBER 16, 2018**

That the Akron/Canton **Branch 324**(Akron, OH) merge with Cleveland **Branch 017** (Cleveland, OH)

##### **NBR 14-19 OF JUNE 3, 2019**

That Paul Bunyan **Branch 358** (Oscoda, MI) in accordance with the provisions contained in Section 1212, C&BL, FRA, be merged with Wolverine **Branch 298** (Grand Rapids, MI)

#### **BRANCHES VOLUNTARY SURRENDERING CHARTERS**

##### **NBR 21-18 OF MAY 7, 2018**

That the request of Oxnard Branch 120 (Port Hueneme, CA) to voluntarily surrendered

##### **NBR 25-18 OF AUGUST 6, 2018**

That the request of Del Herrmann Branch 299's (Wilmington, NC) to voluntarily surrendered

##### **NBR 29-18 OF SEPTEMBER 25, 2018**

That the voluntary surrender of Branch 315's (Joplin, MO) to voluntarily surrendered

**NBR 13-19 OF APRIL 25, 2019**

That the Request of St. Augustine Branch 025 (St. Augustine, FL) to voluntarily surrendered

**NBR 17-19 OF JUNE 24, 2019**

That the Request of J.J. Burke Branch 215 (Savannah, GA) to voluntarily surrendered

**NBR 18-19 OF JUNE 26, 2019**

That the Request of Green Valley Branch 077 (Green Valley, AZ) to voluntarily surrendered

**BRANCHES SUSPENDED CHARTERS****BRANCHES REVOKED CHARTERS****NBR 8-19 OF NOVEMBER 21, 2019**

That the National Board of Directors revoke the Charter of Long Island Branch 071 (Riverhead, NY)

**GEOGRAPHICAL REGIONS**

The FRA is comprised of eight geographical regions. As of March 31, 2019 there were 184 FRA branches throughout the regions. The number of branches in each region was as follows:

North Central:	26 (2 less than last year)	West Coast:	16 (no change)
Southeast:	38 (1 less than last year)	South Central:	17 (no change)
East Coast:	27 (2 less than last year)	Northeast/New England:	21 (1 less than last year)
Northwest:	26 (no change)	Southwest:	13 (1 less than last year)

**FRA MEMBERSHIP RECRUITING PROGRAM 2018-2019**

All of the Recruiting Incentive Programs outlined in FRA's C&BL, Article 3, Section 311 as well as the others, including Recruit 5 and 32 will continue. As noted in this report, 20 branches had membership gains or no losses. We would be well served to encourage all members to participate in the recruiting incentive program. All shipmates are responsible for recruiting and maintaining membership in the FRA. It is a collective action for all to participate in outreach and community programs to promote the FRA mission.

Congratulations to all FRA and/or Auxiliary members who had a favorable impact on recruiting or reinstated members as well as engaging in retaining members in the Association during the 2018-19 membership year.

**PART 1 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2018	MBRS IN GOOD STD	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
	<b>GROUP I</b>	<b>(513 members or more)</b>						
1	024	EC	MD, ANNAPOLIS	1,958	1,982	1.23%	8	80
2	269	SE	SC, GOOSE CREEK	909	905	-0.44%	9	37
3	290	SE	FL, MAYPORT	593	564	-4.89%	3	24
4	289	SW	CA, IMPERIAL BEACH	731	680	-6.98%		28
5	070	SW	CA, POWAY	601	556	-7.49%	1	23
6	061	SW	CA, CHULA VISTA	633	580	-8.37%	1	24
7	091	SE	FL, JACKSONVILLE	944	864	-8.47%	2	36
8	060	EC	VA, NORFOLK	669	609	-8.97%		25
9	099	EC	VA, VIRGINIA BEACH	649	578	-10.94%	1	24
10	046	NW	HI, HONOLULU	968	789	-18.49%	3	33
		<b>TOTAL:</b>		<b>8,655</b>	<b>8,107</b>	<b>-6.33%</b>	<b>28</b>	<b>334</b>
	<b>GROUP II</b>	<b>(313 to 512 members)</b>						
1	181	EC	VA, ARLINGTON	308	350	13.64%	1	15
2	094	SC	TX, CORPUS CHRISTI	370	360	-2.70%	2	15
3	093	EC	MD, PATUXENT RIVER	363	353	-2.75%		15
4	020	NE/NENG	CT, GROTON	437	423	-3.20%		18
5	029	NW	WA, BREMERTON	448	433	-3.35%	3	18
6	261	WC	CA, LEMOORE	357	325	-8.96%		14
7	022	SE	FL, PENSACOLA	450	406	-9.78%	1	17
8	097	NW	WA, WHIDBEY ISLAND	449	400	-10.91%	3	17
9	166	EC	VA, VIRGINIA BEACH	457	404	-11.60%	1	17
10	161	NC	KS, KANSAS CITY	404	345	-14.60%	1	15
		<b>TOTAL:</b>		<b>4,043</b>	<b>3,799</b>	<b>-6.04%</b>	<b>12</b>	<b>161</b>
	<b>GROUP III</b>	<b>(113 to 312 members)</b>						
1	103	NW	JAPAN, YOKOSUKA	198	211	6.57%		9
2	367	NW	PI, SAN MIGUEL	140	144	2.86%	3	7
3	059	NW	WY, CHEYENNE	127	126	-0.79%	5	6
4	316	NC	MO, SPRINGFIELD	124	121	-2.42%		6
5	276	NC	NE, OMAHA	237	228	-3.80%		10
6	057	NE/NENG	NJ, SOUTH JERSEY	128	123	-3.91%	1	6
7	040	EC	VA, CHESAPEAKE	277	264	-4.69%		12
8	105	NC	KY, OWENSBORO	148	141	-4.73%		7
9	172	EC	VA, YORKTOWN	123	117	-4.88%		6
10	293	EC	NC, ELIZABETH CITY	132	125	-5.30%		6

**PART 1 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2018	MBRS IN GOOD STD	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
11	042	NE/NENG	RI, QUONSET POINT	146	138	-5.48%		7
12	117	SE	FL, ORLANDO	193	182	-5.70%	5	8
13	115	NE/NENG	PA, LEHIGH VALLEY	155	146	-5.81%		7
14	089	SE	GA, ATLANTA	270	254	-5.93%	2	11
15	018	NW	WA, SEATTLE	180	168	-6.67%		8
16	014	NC	WI, MILWAUKEE	140	130	-7.14%		6
17	126	SE	FL, JACKSONVILLE	296	274	-7.43%		12
18	210	SE	FL, MILTON	228	210	-7.89%		9
19	124	NE/NENG	NJ, LAKEHURST	149	137	-8.05%		6
20	162	SC	LA, NEW ORLEANS	240	220	-8.33%		10
21	170	NW	WA, EVERETT	220	201	-8.64%	1	9
22	201	SC	TX, AUSTIN	133	121	-9.02%		6
23	136	NC	MN, MINNEAPOLIS	340	308	-9.41%		13
24	230	WC	CA, ROSEVILLE	127	115	-9.45%		6
25	101	WC	CA, SANTA CLARA	158	143	-9.49%	1	7
26	208	EC	NC, JACKSONVILLE	185	167	-9.73%		8
27	346	SE	FL, PANAMA CITY BEACH	153	138	-9.80%		7
28	067	EC	MD, SUITLAND	195	175	-10.26%		8
29	163	SW	AZ, PHOENIX	220	195	-11.36%	1	9
30	047	SW	CA, EL CAJON	185	163	-11.89%		8
31	053	NC	IL, GREAT LAKES	243	214	-11.93%		10
32	008	WC	CA, VALLEJO	227	199	-12.33%	1	9
33	084	SW	CA, SAN DIEGO	162	142	-12.35%	1	7
34	086	SE	TN, MILLINGTON	137	120	-12.41%		6
35	001	NE/NENG	PA, PHILADELPHIA	136	118	-13.24%	1	6
36	175	SW	CA, ORANGE COUNTY	320	277	-13.44%	1	12
37	011	SC	TX, FORT WORTH	256	216	-15.63%		10
38	156	NE/NENG	ME, BRUNSWICK	150	126	-16.00%	2	6
39	147	SE	FL, SANFORD	238	188	-21.01%	1	9
40	120	SW	CA, OXNARD	146				
		<b>TOTAL:</b>		<b>7,562</b>	<b>6,785</b>	<b>-10.28%</b>	<b>26</b>	<b>315</b>
	<b>GROUP IV</b>	<b>(63 to 112 members)</b>						
1	112	SE	AL, BIRMINGHAM	56	83	48.21%		4
2	017	NC	OH, CLEVELAND	80	109	36.25%		5
3	268	NC	OK, OKLAHOMA CITY	84	110	30.95%	1	5



**PART 1 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
4	294	SE	TN, CROSSVILLE	59	64	8.47%	2	4
5	307	SC	MS, GULFPORT	98	99	1.02%	1	5
6	302	SW	CA, CARSON	105	106	0.95%	1	5
7	118	SE	FL, CAPE CORAL	67	66	-1.49%	1	4
8	130	NC	IN, INDIANAPOLIS	93	91	-2.15%		5
9	371	SC	LA, BATON ROUGE	75	73	-2.67%	1	4
10	264	SC	MS, MERIDIAN	112	109	-2.68%		5
11	038	NW	WA, SPOKANE	78	75	-3.85%		4
12	183	SE	FL, INTERLACHEN	90	86	-4.44%	2	4
13	090	SW	NV, CLARK COUNTY	102	97	-4.90%	1	5
14	216	NC	IA, CEDAR RAPIDS	79	75	-5.06%		4
15	177	NC	KY, LOUISVILLE	78	74	-5.13%		4
16	226	NE/NENG	NY, STATEN ISLAND	108	102	-5.56%		5
17	212	EC	MD, MEADE	82	77	-6.10%		4
18	023	NE/NENG	NY, BUFFALO	81	76	-6.17%		4
19	247	NW	PI, DAGUPAN CITY	80	75	-6.25%		4
20	229	NE/NENG	NY, NEWBURGH	80	75	-6.25%		4
21	238	NC	WI, PLOVER	103	96	-6.80%		5
22	382	NW	ID, NAMPA	116	108	-6.90%	2	5
23	309	EC	DE, NEWARK	68	63	-7.35%	1	4
24	104	NW	WA, PUYALLUP	117	108	-7.69%		5
25	207	EC	VA, DALE CITY	85	78	-8.24%		4
26	282	SC	AR, LITTLE ROCK	101	92	-8.91%		5
27	141	EC	NC, HAVELOCK	97	88	-9.28%		5
28	298	NC	MI, GRAND RAPIDS	104	94	-9.62%	1	5
29	182	EC	MD, BETHESDA	103	93	-9.71%	1	5
30	044	SE	TN, COLUMBIA	103	93	-9.71%	1	5
31	055	NW	OR, PORTLAND	108	97	-10.19%		5
32	077	SW	AZ, GREEN VALLEY	98	88	-10.20%		5
33	106	NE/NENG	PA, HARRISBURG	124	111	-10.48%		5
34	188	SE	FL, TAMPA	76	68	-10.53%		4
35	334	SC	AR, OSAGE	85	76	-10.59%		4
36	194	SE	TN, KNOXVILLE	75	67	-10.67%		4
37	013	NE/NENG	NJ, ATLANTIC CITY	83	74	-10.84%		4
38	004	EC	DC, WASHINGTON	88	78	-11.36%	2	4

**PART 1 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2018	MBRS IN GOOD STD	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
39	049	WC	CO, DENVER	114	101	-11.40%		5
40	263	SE	FL, COCOA	102	90	-11.76%	2	5
41	311	SC	MS, GULFPORT	74	65	-12.16%		4
42	127	NW	PI, BICOL NABUA	82	71	-13.41%		4
43	159	SC	TX, HOUSTON	89	77	-13.48%		4
44	031	NE/NENG	MA, PEABODY	114	98	-14.04%		5
45	234	SE	SC, ANDERSON	101	86	-14.85%		4
46	192	WC	NV, FALLON	92	78	-15.22%		4
47	072	NE/NENG	MA, FALL RIVER	80	66	-17.50%		4
48	254	SE	SC, MYRTLE BEACH	107	88	-17.76%		5
49	186	SE	FL, HERNANDO	126	103	-18.25%		5
50	068	NW	OR, GRANTS PASS	80	64	-20.00%		4
51	137	WC	NV, MINDEN	126	98	-22.22%	2	5
52	071	NE/NENG	NY, RIVERHEAD	66				
		<b>TOTAL:</b>		<b>4,774</b>	<b>4,379</b>	<b>-8.27%</b>	<b>22</b>	<b>229</b>
	<b>GROUP V</b>	<b>(10 to 62 members)</b>						
1	301	EC	NC, GREENVILLE	27	50	85.19%		3
2	197	WC	CA, MODESTO	51	59	15.69%		3
3	364	NC	MO, HOUSTON	42	47	11.90%	1	3
4	074	NW	PI, OLONGAPO CITY	18	20	11.11%	1	2
5	295	SC	TX, SAN ANGELO	28	31	10.71%		2
6	242	NC	IA, DAVENPORT	19	21	10.53%	2	2
7	310	NW	WA, SILVERDALE	55	58	5.45%		3
8	232	NE/NENG	NJ, CAPE MAY	20	21	5.00%		2
9	287	WC	CA, LIVERMORE	25	26	4.00%		2
10	227	SC	AR, SPRINGDALE	26	27	3.85%		2
11	062	SW	CA, SAN DIEGO	46	47	2.17%	2	3
12	174	NW	WA, SEQUIM	57	58	1.75%		3
13	034	SE	FL, TALLAHASSEE	42	42	0.00%	1	3
14	222	SC	LA, SLIDELL	40	40	0.00%		3
15	248	SE	GA, CAMDEN COUNTY	61	60	-1.64%		3
16	251	SC	AR, MT HOME	45	44	-2.22%		3
17	063	NW	ID, LEWISTON	39	38	-2.56%		3
18	258	NE/NENG	PA, ERIE	38	37	-2.63%		2
19	221	NC	IL, PEORIA	34	33	-2.94%		2

**PART 1 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
20	256	SE	FL, FT LAUDERDALE	34	33	-2.94%		2
21	217	EC	NC, WINSTON-SALEM	60	58	-3.33%		3
22	037	EC	VA, PORTSMOUTH	27	26	-3.70%		2
23	257	EC	VA, PORTSMOUTH	25	24	-4.00%		2
24	087	NE/NENG	PA, BEDFORD	45	43	-4.44%		3
25	064	NW	PI, ILOILO CITY	22	21	-4.55%		
26	054	NC	OK, MCALESTER	22	21	-4.55%		2
27	145	NC	NE, LINCOLN	43	41	-4.65%		3
28	123	EC	NC, MORGANTON	19	18	-5.26%	1	2
29	377	NC	IN, TERRE HAUTE	19	18	-5.26%		2
30	369	EC	MD, CUMBERLAND	18	17	-5.56%		2
31	358	NC	MI, OSCODA	49	46	-6.12%		3
32	146	NE/NENG	PA, JOHNSVILLE	64	60	-6.25%		3
33	274	WC	NV, RENO	48	45	-6.25%		3
34	178	WC	CA, MONTEREY	48	45	-6.25%		3
35	244	WC	CO, GRAND JUNCTION	32	30	-6.25%		2
36	223	NC	KY, BENTON	29	27	-6.90%		2
37	259	EC	NC, FAYETTEVILLE	42	39	-7.14%		3
38	092	SC	LA, NEW ORLEANS	27	25	-7.41%		2
39	273	NC	ND, FARGO	62	57	-8.06%		3
40	215	SE	GA, SAVANNAH	21	19	-9.52%		2
41	291	SE	FL, NEW PORT RICHEY	30	27	-10.00%		2
42	245	NW	WA, BELLINGHAM	59	53	-10.17%		3
43	132	NE/NENG	RI, PAWTUCKET	29	26	-10.34%		2
44	281	WC	CA, REDDING	56	50	-10.71%		3
45	335	SE	FL, PORT ORANGE	28	25	-10.71%		2
46	315	NC	MO, JOPLIN	27	24	-11.11%		
47	339	SE	GA, ALBANY	27	24	-11.11%		2
48	214	NE/NENG	NY, SCHENECTADY	53	47	-11.32%		3
49	015	SE	SC, WALHALLA	44	39	-11.36%	2	3
50	028	NC	OH, CINCINNATI	70	62	-11.43%	1	3
51	051	SE	FL, MIAMI	60	53	-11.67%	1	3
52	073	NW	GUAM, AGANA	34	30	-11.76%		2
53	285	NE/NENG	NY, SYRACUSE	49	43	-12.24%		3
54	098	SC	LA, SHREVEPORT	24	21	-12.50%		2

**PART 1 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
55	292	SE	FL, LEEHIGH ACRES	55	48	-12.73%		3
56	275	WC	CA, PLACERVILLE	67	58	-13.43%		3
57	154	NW	PI, BAGUIO CITY	51	44	-13.73%		3
58	328	NW	OR, ROSEBURG	29	25	-13.79%		2
59	185	WC	UT, OGDEN	56	48	-14.29%		3
60	102	SE	FL, ST PETERSBURG	35	30	-14.29%		2
61	041	EC	VA, ROANOKE	73	62	-15.07%		3
62	171	NW	PI, SOUTHERN LUZON	38	32	-15.79%	1	2
63	219	EC	VA, RICHMOND	69	58	-15.94%		3
64	260	SW	AZ, GOLDEN VALLEY	62	52	-16.13%		3
65	085	SW	CA, SAN GABRIEL VLY	61	51	-16.39%		3
66	187	SE	TN, CHATTANOOGA	29	24	-17.24%		2
67	006	EC	MD, BALTIMORE	63	52	-17.46%		3
68	342	NW	AK, ANCHORAGE	33	27	-18.18%		2
69	184	SE	GA, WARNER ROBINS	26	21	-19.23%		2
70	109	SE	FL, CLEARWATER	48	38	-20.83%		3
71	012	NC	IL, CHICAGO	49	38	-22.45%		3
72	250	SE	FL, SARASOTA	20	14	-30.00%		2
73	113	WC	CA, STOCKTON	59	41	-30.51%		3
74	025	SE	FL, ST AUGUSTINE	32	18	-43.75%	1	2
75	280	NC	OK, TULSA	47				
76	324	NC	OH, AKRON	47				
77	278	SE	AL, HUNTSVILLE	33				
78	299	EC	NC, WILMINGTON	31				
79	204	EC	NC, ROCKY MOUNT	23				
		<b>TOTAL:</b>		<b>3,195</b>	<b>2,777</b>	<b>-13.08%</b>	<b>14</b>	<b>183</b>
		<b>TOTAL BRANCHES</b>		<b>28,229</b>	<b>25,847</b>	<b>-8.44%</b>	<b>102</b>	<b>1,222</b>
	<b>MAL</b>							
1	000	MAL	MEMBERS AT LARGE	15,387	14,052	-8.68%		
		<b>TOTAL MEMBER AT LARGE</b>		<b>15,387</b>	<b>14,052</b>	<b>-8.68%</b>		
		<b>GRAND TOTAL:</b>		<b>43,616</b>	<b>39,899</b>	<b>-8.52%</b>	<b>102</b>	<b>1,222</b>

**PART 2 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019  
RECAPITULATION (BY REGIONAL DISTRICT)**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD 03/31/2019</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1		EC	6,316	6,005	-4.92%	16	268
2		NC	2,816	2,571	-8.70%	7	128
3		NE/NENG	2,335	2,090	-10.49%	4	105
4		NW	3,826	3,476	-9.15%	22	163
5		SC	1,823	1,696	-6.97%	4	86
6		SE	5,998	5,514	-8.07%	36	262
7		SW	3,472	3,034	-12.62%	9	135
8		WC	1,643	1,461	-11.08%	4	75
		<b>BRANCHES</b>	<b>28,229</b>	<b>25,847</b>	<b>-8.44%</b>	<b>102</b>	<b>1,222</b>
9		MAL	15,387	14,052	-8.68%		
		<b>MEMBER AT LARGE</b>	<b>15,387</b>	<b>14,052</b>	<b>-8.68%</b>		
		<b>GRAND TOTAL:</b>	<b>43,616</b>	<b>39,899</b>	<b>-8.52%</b>	<b>102</b>	<b>1,222</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	232	NE/NENG	NJ, CAPE MAY	20	21	5.00%		2
2	258	NE/NENG	PA, ERIE	38	37	-2.63%		2
3	020	NE/NENG	CT, GROTON	437	423	-3.20%		18
4	057	NE/NENG	NJ, SOUTH JERSEY	128	123	-3.91%	1	6
5	087	NE/NENG	PA, BEDFORD	45	43	-4.44%		3
6	042	NE/NENG	RI, QUONSET POINT	146	138	-5.48%		7
7	226	NE/NENG	NY, STATEN ISLAND	108	102	-5.56%		5
8	115	NE/NENG	PA, LEHIGH VALLEY	155	146	-5.81%		7
9	023	NE/NENG	NY, BUFFALO	81	76	-6.17%		4
10	229	NE/NENG	NY, NEWBURGH	80	75	-6.25%		4
11	146	NE/NENG	PA, JOHNSVILLE	64	60	-6.25%		3
12	124	NE/NENG	NJ, LAKEHURST	149	137	-8.05%		6
13	132	NE/NENG	RI, PAWTUCKET	29	26	-10.34%		2
14	106	NE/NENG	PA, HARRISBURG	124	111	-10.48%		5
15	013	NE/NENG	NJ, ATLANTIC CITY	83	74	-10.84%		4
16	214	NE/NENG	NY, SCHENECTADY	53	47	-11.32%		3
17	285	NE/NENG	NY, SYRACUSE	49	43	-12.24%		3
18	001	NE/NENG	PA, PHILADELPHIA	136	118	-13.24%	1	6
19	031	NE/NENG	MA, PEABODY	114	98	-14.04%		5
20	156	NE/NENG	ME, BRUNSWICK	150	126	-16.00%	2	6
21	072	NE/NENG	MA, FALL RIVER	80	66	-17.50%		4
22	071	NE/NENG	NY, RIVERHEAD	66				
			<b>TOTAL:</b>	<b>2,335</b>	<b>2,090</b>	<b>-10.49%</b>	<b>4</b>	<b>105</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	301	EC	NC, GREENVILLE	27	50	85.19%		3
2	181	EC	VA, ARLINGTON	308	350	13.64%	1	15
3	024	EC	MD, ANNAPOLIS	1,958	1,982	1.23%	8	80
4	093	EC	MD, PATUXENT RIVER	363	353	-2.75%		15
5	217	EC	NC, WINSTON-SALEM	60	58	-3.33%		3
6	037	EC	VA, PORTSMOUTH	27	26	-3.70%		2
7	257	EC	VA, PORTSMOUTH	25	24	-4.00%		2
8	040	EC	VA, CHESAPEAKE	277	264	-4.69%		12
9	172	EC	VA, YORKTOWN	123	117	-4.88%		6
10	123	EC	NC, MORGANTON	19	18	-5.26%	1	2
11	293	EC	NC, ELIZABETH CITY	132	125	-5.30%		6
12	369	EC	MD, CUMBERLAND	18	17	-5.56%		2
13	212	EC	MD, MEADE	82	77	-6.10%		4
14	259	EC	NC, FAYETTEVILLE	42	39	-7.14%		3
15	309	EC	DE, NEWARK	68	63	-7.35%	1	4
16	207	EC	VA, DALE CITY	85	78	-8.24%		4
17	060	EC	VA, NORFOLK	669	609	-8.97%		25
18	141	EC	NC, HAVELOCK	97	88	-9.28%		5
19	182	EC	MD, BETHESDA	103	93	-9.71%	1	5
20	208	EC	NC, JACKSONVILLE	185	167	-9.73%		8
21	067	EC	MD, SUITLAND	195	175	-10.26%		8
22	099	EC	VA, VIRGINIA BEACH	649	578	-10.94%	1	24
23	004	EC	DC, WASHINGTON	88	78	-11.36%	2	4
24	166	EC	VA, VIRGINIA BEACH	457	404	-11.60%	1	17
25	041	EC	VA, ROANOKE	73	62	-15.07%		3
26	219	EC	VA, RICHMOND	69	58	-15.94%		3
27	006	EC	MD, BALTIMORE	63	52	-17.46%		3
28	299	EC	NC, WILMINGTON	31				
29	204	EC	NC, ROCKY MOUNT	23				
<b>TOTAL:</b>				<b>6,316</b>	<b>6,005</b>	<b>-4.92%</b>	<b>16</b>	<b>268</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	112	SE	AL, BIRMINGHAM	56	83	48.21%		4
2	294	SE	TN, CROSSVILLE	59	64	8.47%	2	4
3	034	SE	FL, TALLAHASSEE	42	42	0.00%	1	3
4	269	SE	SC, GOOSE CREEK	909	905	-0.44%	9	37
5	118	SE	FL, CAPE CORAL	67	66	-1.49%	1	4
6	248	SE	GA, CAMDEN COUNTY	61	60	-1.64%		3
7	256	SE	FL, FT LAUDERDALE	34	33	-2.94%		2
8	183	SE	FL, INTERLACHEN	90	86	-4.44%	2	4
9	290	SE	FL, MAYPORT	593	564	-4.89%	3	24
10	117	SE	FL, ORLANDO	193	182	-5.70%	5	8
11	089	SE	GA, ATLANTA	270	254	-5.93%	2	11
12	126	SE	FL, JACKSONVILLE	296	274	-7.43%		12
13	210	SE	FL, MILTON	228	210	-7.89%		9
14	091	SE	FL, JACKSONVILLE	944	864	-8.47%	2	36
15	215	SE	GA, SAVANNAH	21	19	-9.52%		2
16	044	SE	TN, COLUMBIA	103	93	-9.71%	1	5
17	022	SE	FL, PENSACOLA	450	406	-9.78%	1	17
18	346	SE	FL, PANAMA CITY BEACH	153	138	-9.80%		7
19	291	SE	FL, NEW PORT RICHEY	30	27	-10.00%		2
20	188	SE	FL, TAMPA	76	68	-10.53%		4
21	194	SE	TN, KNOXVILLE	75	67	-10.67%		4
22	335	SE	FL, PORT ORANGE	28	25	-10.71%		2
23	339	SE	GA, ALBANY	27	24	-11.11%		2
24	015	SE	SC, WALHALLA	44	39	-11.36%	2	3
25	051	SE	FL, MIAMI	60	53	-11.67%	1	3
26	263	SE	FL, COCOA	102	90	-11.76%	2	5
27	086	SE	TN, MILLINGTON	137	120	-12.41%		6
28	292	SE	FL, LEEHIGH ACRES	55	48	-12.73%		3
29	102	SE	FL, ST PETERSBURG	35	30	-14.29%		2
30	234	SE	SC, ANDERSON	101	86	-14.85%		4
31	187	SE	TN, CHATTANOOGA	29	24	-17.24%		2
32	254	SE	SC, MYRTLE BEACH	107	88	-17.76%		5
33	186	SE	FL, HERNANDO	126	103	-18.25%		5
34	184	SE	GA, WARNER ROBINS	26	21	-19.23%		2
35	109	SE	FL, CLEARWATER	48	38	-20.83%		3
36	147	SE	FL, SANFORD	238	188	-21.01%	1	9



**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
37	250	SE	FL, SARASOTA	20	14	-30.00%		2
38	025	SE	FL, ST AUGUSTINE	32	18	-43.75%	1	2
39	278	SE	AL, HUNTSVILLE	33				
		<b>TOTAL:</b>		<b>5,998</b>	<b>5,514</b>	<b>-8.07%</b>	<b>36</b>	<b>262</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	017	NC	OH, CLEVELAND	80	109	36.25%		5
2	268	NC	OK, OKLAHOMA CITY	84	110	30.95%	1	5
3	364	NC	MO, HOUSTON	42	47	11.90%	1	3
4	242	NC	IA, DAVENPORT	19	21	10.53%	2	2
5	130	NC	IN, INDIANAPOLIS	93	91	-2.15%		5
6	316	NC	MO, SPRINGFIELD	124	121	-2.42%		6
7	221	NC	IL, PEORIA	34	33	-2.94%		2
8	276	NC	NE, OMAHA	237	228	-3.80%		10
9	054	NC	OK, MCALESTER	22	21	-4.55%		2
10	145	NC	NE, LINCOLN	43	41	-4.65%		3
11	105	NC	KY, OWENSBORO	148	141	-4.73%		7
12	216	NC	IA, CEDAR RAPIDS	79	75	-5.06%		4
13	177	NC	KY, LOUISVILLE	78	74	-5.13%		4
14	377	NC	IN, TERRE HAUTE	19	18	-5.26%		2
15	358	NC	MI, OSCODA	49	46	-6.12%		3
16	238	NC	WI, PLOVER	103	96	-6.80%		5
17	223	NC	KY, BENTON	29	27	-6.90%		2
18	014	NC	WI, MILWAUKEE	140	130	-7.14%		6
19	273	NC	ND, FARGO	62	57	-8.06%		3
20	136	NC	MN, MINNEAPOLIS	340	308	-9.41%		13
21	298	NC	MI, GRAND RAPIDS	104	94	-9.62%	1	5
22	315	NC	MO, JOPLIN	27	24	-11.11%		
23	028	NC	OH, CINCINNATI	70	62	-11.43%	1	3
24	053	NC	IL, GREAT LAKES	243	214	-11.93%		10
25	161	NC	KS, KANSAS CITY	404	345	-14.60%	1	15
26	012	NC	IL, CHICAGO	49	38	-22.45%		3
27	280	NC	OK, TULSA	47				
28	324	NC	OH, AKRON	47				
			<b>TOTAL:</b>	<b>2,816</b>	<b>2,571</b>	<b>-8.70%</b>	<b>7</b>	<b>128</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	295	SC	TX, SAN ANGELO	28	31	10.71%		2
2	227	SC	AR, SPRINGDALE	26	27	3.85%		2
3	307	SC	MS, GULFPORT	98	99	1.02%	1	5
4	222	SC	LA, SLIDELL	40	40	0.00%		3
5	251	SC	AR, MT HOME	45	44	-2.22%		3
6	371	SC	LA, BATON ROUGE	75	73	-2.67%	1	4
7	264	SC	MS, MERIDIAN	112	109	-2.68%		5
8	094	SC	TX, CORPUS CHRISTI	370	360	-2.70%	2	15
9	092	SC	LA, NEW ORLEANS	27	25	-7.41%		2
10	162	SC	LA, NEW ORLEANS	240	220	-8.33%		10
11	282	SC	AR, LITTLE ROCK	101	92	-8.91%		5
12	201	SC	TX, AUSTIN	133	121	-9.02%		6
13	334	SC	AR, OSAGE	85	76	-10.59%		4
14	311	SC	MS, GULFPORT	74	65	-12.16%		4
15	098	SC	LA, SHREVEPORT	24	21	-12.50%		2
16	159	SC	TX, HOUSTON	89	77	-13.48%		4
17	011	SC	TX, FORT WORTH	256	216	-15.63%		10
		<b>TOTAL:</b>		<b>1,823</b>	<b>1,696</b>	<b>-6.97%</b>	<b>4</b>	<b>86</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	062	SW	CA, SAN DIEGO	46	47	2.17%	2	3
2	302	SW	CA, CARSON	105	106	0.95%	1	5
3	090	SW	NV, CLARK COUNTY	102	97	-4.90%	1	5
4	289	SW	CA, IMPERIAL BEACH	731	680	-6.98%		28
5	070	SW	CA, POWAY	601	556	-7.49%	1	23
6	061	SW	CA, CHULA VISTA	633	580	-8.37%	1	24
7	077	SW	AZ, GREEN VALLEY	98	88	-10.20%		5
8	163	SW	AZ, PHOENIX	220	195	-11.36%	1	9
9	047	SW	CA, EL CAJON	185	163	-11.89%		8
10	084	SW	CA, SAN DIEGO	162	142	-12.35%	1	7
11	175	SW	CA, ORANGE COUNTY	320	277	-13.44%	1	12
12	260	SW	AZ, GOLDEN VALLEY	62	52	-16.13%		3
13	085	SW	CA, SAN GABRIEL VLY	61	51	-16.39%		3
14	120	SW	CA, OXNARD	146				
		<b>TOTAL:</b>		<b>3,472</b>	<b>3,034</b>	<b>-12.62%</b>	<b>9</b>	<b>135</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	197	WC	CA, MODESTO	51	59	15.69%		3
2	287	WC	CA, LIVERMORE	25	26	4.00%		2
3	274	WC	NV, RENO	48	45	-6.25%		3
4	178	WC	CA, MONTEREY	48	45	-6.25%		3
5	244	WC	CO, GRAND JUNCTION	32	30	-6.25%		2
6	261	WC	CA, LEMOORE	357	325	-8.96%		14
7	230	WC	CA, ROSEVILLE	127	115	-9.45%		6
8	101	WC	CA, SANTA CLARA	158	143	-9.49%	1	7
9	281	WC	CA, REDDING	56	50	-10.71%		3
10	049	WC	CO, DENVER	114	101	-11.40%		5
11	008	WC	CA, VALLEJO	227	199	-12.33%	1	9
12	275	WC	CA, PLACERVILLE	67	58	-13.43%		3
13	185	WC	UT, OGDEN	56	48	-14.29%		3
14	192	WC	NV, FALLON	92	78	-15.22%		4
15	137	WC	NV, MINDEN	126	98	-22.22%	2	5
16	113	WC	CA, STOCKTON	59	41	-30.51%		3
		<b>TOTAL:</b>		<b>1,643</b>	<b>1,461</b>	<b>-11.08%</b>	<b>4</b>	<b>75</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	074	NW	PI, OLONGAPO CITY	18	20	11.11%	1	2
2	103	NW	JAPAN, YOKOSUKA	198	211	6.57%		9
3	310	NW	WA, SILVERDALE	55	58	5.45%		3
4	367	NW	PI, SAN MIGUEL	140	144	2.86%	3	7
5	174	NW	WA, SEQUIM	57	58	1.75%		3
6	059	NW	WY, CHEYENNE	127	126	-0.79%	5	6
7	063	NW	ID, LEWISTON	39	38	-2.56%		3
8	029	NW	WA, BREMERTON	448	433	-3.35%	3	18
9	038	NW	WA, SPOKANE	78	75	-3.85%		4
10	064	NW	PI, ILOILO CITY	22	21	-4.55%		
11	247	NW	PI, DAGUPAN CITY	80	75	-6.25%		4
12	018	NW	WA, SEATTLE	180	168	-6.67%		8
13	382	NW	ID, NAMPA	116	108	-6.90%	2	5
14	104	NW	WA, PUYALLUP	117	108	-7.69%		5
15	170	NW	WA, EVERETT	220	201	-8.64%	1	9
16	245	NW	WA, BELLINGHAM	59	53	-10.17%		3
17	055	NW	OR, PORTLAND	108	97	-10.19%		5
18	097	NW	WA, WHIDBEY ISLAND	449	400	-10.91%	3	17
19	073	NW	GUAM, AGANA	34	30	-11.76%		2
20	127	NW	PI, BICOL NABUA	82	71	-13.41%		4
21	154	NW	PI, BAGUIO CITY	51	44	-13.73%		3
22	328	NW	OR, ROSEBURG	29	25	-13.79%		2
23	171	NW	PI, SOUTHERN LUZON	38	32	-15.79%	1	2
24	342	NW	AK, ANCHORAGE	33	27	-18.18%		2
25	046	NW	HI, HONOLULU	968	789	-18.49%	3	33
26	068	NW	OR, GRANTS PASS	80	64	-20.00%		4
<b>TOTAL:</b>				<b>3,826</b>	<b>3,476</b>	<b>-9.15%</b>	<b>22</b>	<b>163</b>

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

<b>RANKING</b>	<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>MBRS IN GOOD STD 03/31/2018</b>	<b>MBRS IN GOOD STD</b>	<b>% GAIN OR LOSS</b>	<b>MAL TO BR</b>	<b>VOTING STRENGTH</b>
1	000	MAL	MEMBERS AT LARGE	15,387	14,052	-8.68%		
		<b>TOTAL:</b>		<b>15,387</b>	<b>14,052</b>	<b>-8.68%</b>		

**PART 3 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING**

RANKING	Branch No	REGION	BRANCH LOCATION	MBRS IN GOOD STD 03/31/2018	MBRS IN GOOD STD	% GAIN OR LOSS	MAL TO BR	VOTING STRENGTH
		GRAND TOTAL:		43,616	39,899	-8.52%	102	1,222



**PART 4 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>VOTING STRENGTH</b>
001	NE/NENG	PA, PHILADELPHIA	6
004	EC	DC, WASHINGTON	4
006	EC	MD, BALTIMORE	3
008	WC	CA, VALLEJO	9
011	SC	TX, FORT WORTH	10
012	NC	IL, CHICAGO	3
013	NE/NENG	NJ, ATLANTIC CITY	4
014	NC	WI, MILWAUKEE	6
015	SE	SC, WALHALLA	3
017	NC	OH, CLEVELAND	5
018	NW	WA, SEATTLE	8
020	NE/NENG	CT, GROTON	18
022	SE	FL, PENSACOLA	17
023	NE/NENG	NY, BUFFALO	4
024	EC	MD, ANNAPOLIS	80
025	SE	FL, ST AUGUSTINE	2
028	NC	OH, CINCINNATI	3
029	NW	WA, BREMERTON	18
031	NE/NENG	MA, PEABODY	5
034	SE	FL, TALLAHASSEE	3
037	EC	VA, PORTSMOUTH	2
038	NW	WA, SPOKANE	4
040	EC	VA, CHESAPEAKE	12
041	EC	VA, ROANOKE	3
042	NE/NENG	RI, QUONSET POINT	7
044	SE	TN, COLUMBIA	5
046	NW	HI, HONOLULU	33
047	SW	CA, EL CAJON	8
049	WC	CO, DENVER	5
051	SE	FL, MIAMI	3
053	NC	IL, GREAT LAKES	10
054	NC	OK, MCALESTER	2
055	NW	OR, PORTLAND	5
057	NE/NENG	NJ, SOUTH JERSEY	6

**PART 4 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>VOTING STRENGTH</b>
059	NW	WY, CHEYENNE	6
060	EC	VA, NORFOLK	25
061	SW	CA, CHULA VISTA	24
062	SW	CA, SAN DIEGO	3
063	NW	ID, LEWISTON	3
064	NW	PI, ILOILO CITY	
067	EC	MD, SUITLAND	8
068	NW	OR, GRANTS PASS	4
070	SW	CA, POWAY	23
071	NE/NENG	NY, RIVERHEAD	
072	NE/NENG	MA, FALL RIVER	4
073	NW	GUAM, AGANA	2
074	NW	PI, OLONGAPO CITY	2
077	SW	AZ, GREEN VALLEY	5
084	SW	CA, SAN DIEGO	7
085	SW	CA, SAN GABRIEL VLY	3
086	SE	TN, MILLINGTON	6
087	NE/NENG	PA, BEDFORD	3
089	SE	GA, ATLANTA	11
090	SW	NV, CLARK COUNTY	5
091	SE	FL, JACKSONVILLE	36
092	SC	LA, NEW ORLEANS	2
093	EC	MD, PATUXENT RIVER	15
094	SC	TX, CORPUS CHRISTI	15
097	NW	WA, WHIDBEY ISLAND	17
098	SC	LA, SHREVEPORT	2
099	EC	VA, VIRGINIA BEACH	24
101	WC	CA, SANTA CLARA	7
102	SE	FL, ST PETERSBURG	2
103	NW	JAPAN, YOKOSUKA	9
104	NW	WA, PUYALLUP	5
105	NC	KY, OWENSBORO	7
106	NE/NENG	PA, HARRISBURG	5
109	SE	FL, CLEARWATER	3

**PART 4 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>VOTING STRENGTH</b>
112	SE	AL, BIRMINGHAM	4
113	WC	CA, STOCKTON	3
115	NE/NENG	PA, LEHIGH VALLEY	7
117	SE	FL, ORLANDO	8
118	SE	FL, CAPE CORAL	4
120	SW	CA, OXNARD	
123	EC	NC, MORGANTON	2
124	NE/NENG	NJ, LAKEHURST	6
126	SE	FL, JACKSONVILLE	12
127	NW	PI, BICOL NABUA	4
130	NC	IN, INDIANAPOLIS	5
132	NE/NENG	RI, PAWTUCKET	2
136	NC	MN, MINNEAPOLIS	13
137	WC	NV, MINDEN	5
141	EC	NC, HAVELOCK	5
145	NC	NE, LINCOLN	3
146	NE/NENG	PA, JOHNSVILLE	3
147	SE	FL, SANFORD	9
154	NW	PI, BAGUIO CITY	3
156	NE/NENG	ME, BRUNSWICK	6
159	SC	TX, HOUSTON	4
161	NC	KS, KANSAS CITY	15
162	SC	LA, NEW ORLEANS	10
163	SW	AZ, PHOENIX	9
166	EC	VA, VIRGINIA BEACH	17
170	NW	WA, EVERETT	9
171	NW	PI, SOUTHERN LUZON	2
172	EC	VA, YORKTOWN	6
174	NW	WA, SEQUIM	3
175	SW	CA, ORANGE COUNTY	12
177	NC	KY, LOUISVILLE	4
178	WC	CA, MONTEREY	3
181	EC	VA, ARLINGTON	15
182	EC	MD, BETHESDA	5

**PART 4 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>VOTING STRENGTH</b>
183	SE	FL, INTERLACHEN	4
184	SE	GA, WARNER ROBINS	2
185	WC	UT, OGDEN	3
186	SE	FL, HERNANDO	5
187	SE	TN, CHATTANOOGA	2
188	SE	FL, TAMPA	4
192	WC	NV, FALLON	4
194	SE	TN, KNOXVILLE	4
197	WC	CA, MODESTO	3
201	SC	TX, AUSTIN	6
204	EC	NC, ROCKY MOUNT	
207	EC	VA, DALE CITY	4
208	EC	NC, JACKSONVILLE	8
210	SE	FL, MILTON	9
212	EC	MD, MEADE	4
214	NE/NENG	NY, SCHENECTADY	3
215	SE	GA, SAVANNAH	2
216	NC	IA, CEDAR RAPIDS	4
217	EC	NC, WINSTON-SALEM	3
219	EC	VA, RICHMOND	3
221	NC	IL, PEORIA	2
222	SC	LA, SLIDELL	3
223	NC	KY, BENTON	2
226	NE/NENG	NY, STATEN ISLAND	5
227	SC	AR, SPRINGDALE	2
229	NE/NENG	NY, NEWBURGH	4
230	WC	CA, ROSEVILLE	6
232	NE/NENG	NJ, CAPE MAY	2
234	SE	SC, ANDERSON	4
238	NC	WI, PLOVER	5
242	NC	IA, DAVENPORT	2
244	WC	CO, GRAND JUNCTION	2
245	NW	WA, BELLINGHAM	3
247	NW	PI, DAGUPAN CITY	4

**PART 4 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>VOTING STRENGTH</b>
248	SE	GA, CAMDEN COUNTY	3
250	SE	FL, SARASOTA	2
251	SC	AR, MT HOME	3
254	SE	SC, MYRTLE BEACH	5
256	SE	FL, FT LAUDERDALE	2
257	EC	VA, PORTSMOUTH	2
258	NE/NENG	PA, ERIE	2
259	EC	NC, FAYETTEVILLE	3
260	SW	AZ, GOLDEN VALLEY	3
261	WC	CA, LEMOORE	14
263	SE	FL, COCOA	5
264	SC	MS, MERIDIAN	5
268	NC	OK, OKLAHOMA CITY	5
269	SE	SC, GOOSE CREEK	37
273	NC	ND, FARGO	3
274	WC	NV, RENO	3
275	WC	CA, PLACERVILLE	3
276	NC	NE, OMAHA	10
278	SE	AL, HUNTSVILLE	
280	NC	OK, TULSA	
281	WC	CA, REDDING	3
282	SC	AR, LITTLE ROCK	5
285	NE/NENG	NY, SYRACUSE	3
287	WC	CA, LIVERMORE	2
289	SW	CA, IMPERIAL BEACH	28
290	SE	FL, MAYPORT	24
291	SE	FL, NEW PORT RICHEY	2
292	SE	FL, LEEHIGH ACRES	3
293	EC	NC, ELIZABETH CITY	6
294	SE	TN, CROSSVILLE	4
295	SC	TX, SAN ANGELO	2
298	NC	MI, GRAND RAPIDS	5
299	EC	NC, WILMINGTON	
301	EC	NC, GREENVILLE	3

**PART 4 SUMMARY OF MEMBERS IN GOOD STANDING FOR  
MEMBERSHIP YEAR 2018-2019 FOR QUARTER ENDING 03/31/2019**

<b>Branch No</b>	<b>REGION</b>	<b>BRANCH LOCATION</b>	<b>VOTING STRENGTH</b>
302	SW	CA, CARSON	5
307	SC	MS, GULFPORT	5
309	EC	DE, NEWARK	4
310	NW	WA, SILVERDALE	3
311	SC	MS, GULFPORT	4
315	NC	MO, JOPLIN	
316	NC	MO, SPRINGFIELD	6
324	NC	OH, AKRON	
328	NW	OR, ROSEBURG	2
334	SC	AR, OSAGE	4
335	SE	FL, PORT ORANGE	2
339	SE	GA, ALBANY	2
342	NW	AK, ANCHORAGE	2
346	SE	FL, PANAMA CITY BEACH	7
358	NC	MI, OSCODA	3
364	NC	MO, HOUSTON	3
367	NW	PI, SAN MIGUEL	7
369	EC	MD, CUMBERLAND	2
371	SC	LA, BATON ROUGE	4
377	NC	IN, TERRE HAUTE	2
382	NW	ID, NAMPA	5
	<b>GRAND TOTAL:</b>		<b>1,222</b>

**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON AMERICANISM-PATRIOTISM  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
22-29 SEPTEMBER 2019, MEMPHIS, TN**

I want to take this time to thank our National President Robert Washington, for the opportunity to chair the National Americanism-Patriotism Committee for the Association year 2018-2019. It is a great pleasure and honor as the chairman to serve the membership of our great Fleet Reserve Association.

The Americanism/Patriotism Committee was tasked with going through the rules for the essay contest to ensure that they are written clearly so that all Branches in our association conducts the essay contest the same.

I want to give thanks to the National Headquarters staff who gave this committee such excellent assistance on everything we asked them to do or for information we requested. I would like to give a special thank you to Teresa Weiner for all her assistance.

Last, but certainly not least to the outstanding members of the 2018 2019 Americanism-Patriotism Committee who assisted me with all tasks at hand and for their outstanding help with the grading of the essays. This is by far been the most excellent group of committee members that I have had the honor to work with. To all of you "Job Well Done" and thank you.

I have submitted a budget of \$35,000.00 for the Association year 2019-2020. There was no change needed in the budget.

**2018-2019 NATIONAL WINNERS**

**Grade 7**

1 <sup>st</sup>	Luke Hall	Branch 316, North Central Region
2 <sup>nd</sup>	Michelle Chung	Branch 302, Southwest Region
3 <sup>rd</sup>	Sawyer Ehrlich	Branch 172, East Coast Region

**Grade 8**

1 <sup>st</sup>	Megan Fibelkorn	Branch 44, Southeast Region
2 <sup>nd</sup>	Ryan Chan	Branch 101, West Coast Region
3 <sup>rd</sup>	Lorelei McIntyre-Brewer	Branch 106, Northeast/New England Region

**Grade 9**

1 <sup>st</sup>	Isabel Catalina Odewald	Branch 99, East Coast Region
2 <sup>nd</sup>	Jonathan Lustig	Branch 226, Northeast/New England Region
3 <sup>rd</sup>	Simon Le	Branch 18, Northwest Region

Grade 10

1 <sup>st</sup>	Luke Duthie	Branch 146, Northeast/New England Region
2 <sup>nd</sup>	Annalynn Mueller	Branch 137, West Coast Region
3 <sup>rd</sup>	Samuel Clemenson	Branch 245, Northwest Region

Grade 11

1 <sup>st</sup>	Miranda Yu	Branch 182, East Coast Region
2 <sup>nd</sup>	Jessica Scannell	Branch 269, Southeast Region
3 <sup>rd</sup>	Payton Tapp	Branch 11, South Central Region

Grade 12

1 <sup>st</sup>	James Meng	Branch 242, North Central Region
2 <sup>nd</sup>	Heather Eichman	Branch 40, East Coast Region
3 <sup>rd</sup>	Sheila Scott	Branch 251, South Central Region

Overall Winner

Luke Duthie	Branch 146, Northeast/New England Region
-------------	--

This concludes my report. I move that my report be received.

In Loyalty, Protection & Service;

PAUL PHELPS  
National Americanism-Patriotism Chairman



**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON BUDGET AND FINANCE  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 22-29, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers and Shipmates. It has been a pleasure to serve as the Chairman of this committee and to make this Annual Report to the NBOD and Delegates at the Fleet Reserve Association's 92<sup>nd</sup> Annual Convention in Memphis, Tennessee.

The duties and responsibilities are dictated in Article 811 sections (a), (b), (c), (d), (e), and (f) and Article 809 Sections (e), (h), (j), (m) of the FRA's Constitution and By Laws. The 2018-2019 committee members are: Chairman PNP Virgil P Courneya, Branch 274, PNP Marvin W. Johnson Branch 104, PRPSW Michael F. Fulton Branch 289, PRPSE Dave W. Davis, Branch 290, PRPNC Marcia L. Cunningham, Branch 014, PRPEC James W. Campbell, Branch 040, PNP Gary C. Blackburn Branch 08, Advisor, NED Thomas J. Snee Branch 181, Advisor, and FO Bryan M. Proctor, Advisor.

**INVESTMENTS:**

The Fleet Reserve Association has continued its association with Financial Consultants and Honorary Shipmate, James H. Webb. Mr. Webb keeps the NED, FO, and the National BOD and the Budget & Finance committee fully informed of the Association financial posture throughout the year.

**AUDIT:**

A onsite audit was conducted of the FRA's 2018-2019 financial records by the auditing firm of Tate & Tryon, CPA's, this audit was halted due to finding discrepancies in the use of the FRA credit card by the Finance department, and could not complete the audit and informed the National President that a forensic audit was required prior to completing the audit.

The Committee Chairman attended the Mid-Year Meeting of the National Board of Directors, there was nothing to brief the Board of Directors at that time.

The committee met on July 24-25, 2019 at FRA's National Headquarters to act upon financial issues and review the expenditures of the current (2019) budget. During the course of this meeting, the committee received briefings from Financial Advisor Webb, Hammond Agency Inc. Karen R. Hammond, ChFC, Membership Director, Christina Hitchcock in reference to fund raising and PCI Yearbook. (No royalties will be received until March 2020). Finance Officer Bryan M. Proctor presented a review of the current fiscal position of the 2018-2019 budget.

The committee voted to approve the following line items:

- 1.) Membership dues for Flag Bearers – Memorial Day & Veterans Day  
Line Item 5220-07-20 B      \$200.00
- 2.) Photography Expenses  
5350-00-30                      \$10.00 Place Holder
- 3.) Pearl Harbor Day  
5502-07-50                      Raise to \$550.00  
To Support Pearl Harbor, HI      (Wreath Presentation)
- 4.) Window Cleaning  
55-6-00-50                      M      \$5.00 Place Holder
- 5.) Fixed Fee  
5518-00-50                      G      \$10.00 Place Holder
- 6.) National Presidents Travel & Expenses  
5620-00-60 Increased              \$45,000 from \$40,000 due to high cost of Air Travel

- 7.) Future Planning Committee Expenses  
5770-00-70 Increased from \$10.00 to \$100.00
- 8.) Budget & Finance  
5725-00-70 Travel and Per Diem – Alexandria, Virginia Increased to \$9000.00
- 9.) NAVSEA  
5829-07-80 Decrease from \$375.00 to \$10.00

The following line item was added to reflect Seed Money for National Convention  
5410-00-40                      M              \$10,000

Each Budget Line Items was reviewed and discussed by the committee. The committee will meet in Memphis, Tennessee at the 92<sup>nd</sup> National Convention to review again and adjust the budget.

In accordance with Section 809 (H) of the Constitution and Bylaws. A review of the Petty Cash and vouchers were verified and found in order and the committee recommended to leave the fund at \$500.00.

The committee was briefed by Jim Webb Financial Consultant. The committee recommends a review of the Association Investment be reviewed by Jim Webb and the Finance Officer to ensure the association is receiving the highest profit margin possible. Once the review is completed, the Budget & Finance committee will be notified whether to recommend any changes.

Life membership program was reviewed, and the committee recommends no changes be made to the program. One resolution was submitted by Branch 137 to have Life Membership fees to be reduced in all age groups by fifty (50) percent.

Budget & Finance recommends disapproval. Reason for disapproval is the committee felt the FRA's present program is in Line with other nonprofits and in most cases more affordable.

NP Robert Washington informed the committee on the matter of the forensic audit that was requested by financial auditors Tate and Tryon due to discrepancies of miss use of the FRA Credit Card at a cost of \$3100.00. NP Washington stated a full disclosure of Tate & Tryon Financial Audit and Bookkeeping Accounting firm forensic audit will be included in the Financial Section of the Delegate kit.

Jr PNP William Starkey expressed his disagreement as to the results of the Forensic Audit (Bookkeeper Accounting Firm) that it was in conflict with the irregularities as reported by Tate & Tryon Audit.

The committee prepared the budget for 2019-2020 association year which will be promulgated in accordance with the Constitution and Bylaws of the Fleet Reserve Association. A final version of the budget will be presented to the National Board of Directors and Delegates at the National Convention Memphis, Tennessee for final adoption.

I want to thank the committee members and advisors of this committee for their advice during deliberations. Your advice, opinions and concerns for the association was a valuable asset in assess the proposed budget.

I want to thank the visitors, Shipmates Jr PNP William E. Starkey, PNP George Hyland, NVP Donna Jansky, RPEC (elect) S. D. Martin for attending the meeting for their interest and concerns for the future of the Fleet Reserve Association by attending the Budget and Finance Committee meeting.

Finally, I want to thank National President Robert Washington for giving me the opportunity to Chair the Budget and Finance committee.

Shipmate National President this concludes my report and move it be accepted.

In Loyalty, Protection and Service,

VIRGIL P. COURNEYA  
Chairman

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
5030-00-10	MEMBERSHIP-AT-LARGE EXPENSE	\$ 2,200.00	\$ 2,200.00		\$ 2,200.00
5050-00-10	MEMBERSHIP AWARDS				
	A - 50 thru 75 Year Continuous Membership Pins	3,000.00	3,000.00		3,000.00
	B - Life Membership Fees (Those Who Recruit 32 Members During Membership Year)	200.00	200.00		200.00
	C - FRA Membership Program	2,000.00	2,000.00		2,000.00
	D - Recruiting Pins for Membership Program	800.00	800.00		800.00
5060-00-10	MEMBERSHIP RETENTION				
	C - DMP ( Postage & Freight - R1 thru R4 Renewal Notices	20000	20000		20000
	D - Printing/Replenishment of Inventory - Renewal Notices	27000	27000		27000
	G - Printing & Inserting Machine (Lease and Maintenance)	8000	8000		8000
5070-00-10	MEMBERSHIP PROMOTION/RECRUITMENT				
	A - Postage and UPS Fees for Branch Supplies.	500	500		500
	B - FRA Educational Programs - R	3000	3000		3000
	C - Branch Development Program	4000	4000		4000
	D - Travel & Monthly Expenses - R	4000	4000		4000
	E - Out Reach Program (Including Booth Registrations)	7500	7500		7500
5080-00-10	MEMBERSHIP RECORDS ADMINISTRATION				
	A- Annual Software Update Fees - ASI (Advanced Solutions International, Inc.)	25000	25000		25000
	D - Backup Software License and Updates for 5 Servers	1000	1000		1000
	E - Demand Deposit & Lockbox Services	30000	30000		30000
	F - Payflow Pro and Fraud Protection - Monthly Service for 4 Gateways (PayPal, Inc.)	500	500		500
	K - SSL Certificate for Web Site (L-Soft Sweden)	500	500		500
5090-00-10	MEMBERSHIP MARKETING-E				
	A - Electronic Communication	12500	12500		12500
	B - Relationship Marketing	500	500		500
	C - Sales Oriented Printing	16000	16000		16000

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
	E - Public Relations	3600	3600		3600
	F - Print Advertising	6000	6000		6000
5210-00-20	LEGISLATIVE PROGRAMS				
	A - On-Line Data Service - R	22000	22000		22000
	Annual cost of the computerized legislative service that keeps FRA's legislative				
	team up-to-date on happenings in the U.S. Congress. Includes access to several				
	data bases billed by time usage to include committees and votes. [Annual Package]				
	C - Monthly Operations - R	8000	8000		8000
	This sub-line item is the source of reimbursement to the National Executive				
	Director and staff for authorized expenses in connection with legislative matters,				
	such as transportation (use of personal vehicle, metro, and occasionally a taxi, etc.)				
	to attend hearings, meetings, trips to Congress, visits to government officials, etc.,				
	reimbursement for parking fees and tolls, and occasional business luncheons, etc.				
	D - Memberships and Training -R				
	Payment for annual memberships, VA , VSO, and legislative training and workshops.	350	350		350
	I - Military Update Posting	0	0		0
	J - Military Coalition Donation	500	500		500
	Donations are solicited from member organizations to cover administrative, TMC				
5220-07-20	VA/VAVS - R				
	A - Annual National VA/VS Conference - Travel, Per Diem and Registration	2000	2000		2000
	B - Membership Dues for Flag Bearers - Memorial Day & Veterans Day	0	0		200
	C - Veterans Benefits Manual & Federal Veterans Laws, Rules & Regulations	350	350		350
	E - Contribution to Parke Memorial Scholarship Fund	100	100		100
	F - FRA VSO Program Recognition and Reimbursement Fund (VSO Reps & Training)	1500	1500		1500
53xx-xx-xx	FRA today (R - 50%)				
5310-00-30	ADVERTISING EXPENSE	52000	52000		52000
5320-00-30	POSTAGE & FREIGHT	270000	270000		270000

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
5330-00-30	Writer's / EDITOR'S EXPENSE	7500	7500		7500
5350-00-30	PHOTOGRAPHY EXPENSES				10
5360-00-30	PRINTING	245000	245000		245000
5380-00-30	GRAPHIC DESIGN	60000	50000		50000
5410-00-40	CONVENTION BUSINESS				
	A - NHQ Staff Members Travel & Per Diem	12000	12000		12000
	C - Convention Recorder Travel & Per Diem	1500	1500		1500
	D - Recording and Transcribing of Convention Minutes (Salomon)	6500	6500		6500
	E - Paper, Printing, and Supplies for Delegate Kits and Programs	12000	12000		12000
	F - Shipping	1500	1500		1500
	G - Convention Bonified Guests -Staff Appreciation	250	250		250
	H - Telephone, Facsimile, and Office Equipment Rental	750	750		750
	I - Photography	1000	1000		1000
	J - Convention Donor Sponsored Expenses (including signage)	5000	5000		5000
	K - Contingent Expenses-Speakers Gifts	250	250		250
	L - Convention On-site Visit	1500	1500		1500
	M - Convention Seed Money	0	0		10000
5430-00-40	NATIONAL BOARD OF DIRECTORS				
	A - Travel & Per Diem to National Convention	20000	20000		20000
5502-07-50	AFFILIATIONS - R				
	A - Veterans Day - National Committee/ Arlington National Cemetery				
	VDNC Annual Dues	250	250		250
	Wreath [ Veterans Day & the Blackthorne Memorial]	250	250		250
	B - Memorial Day - Arlington National Cemetery	150	150		150
	D - Pearl Harbor Day Services-Naval Chapel & USS Arizona	250	250		550
	G - U.S. Navy Memorial Foundation	1000	1000		1000
5504-00-50	AUDIT				

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
	A - Audit of the Association's Financial Activity and Statements (Including Required	30000	33000		33000

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
	<b>B - Preparation of Federal Forms 990 &amp; 990-T &amp; VA Form 500 Tax Returns</b>	5000	5000		5000
	<b>C - Unforeseen Audit and Tax Preparation Expenses</b>	2000	2000		2000
<b>5506-00-50</b>	<b>BUILDING MAINTENANCE &amp; OPERATION</b>				
	<b>A - Electric Service</b> (Dominion Virginia Power)	48000	48000		48000
	<b>B - Water &amp; Sewer Service</b> (VA Water Co. & Alexandria Renew)	6000	6000		6000
	<b>C - Trash Collection Service</b> (Republic Recycling and Trash Services)	3800	3800		3800
	<b>D - Pest Control Service</b> (Terminix International)	1040	1040		1040
	<b>E - Janitorial Service</b> (CleanNet, USA)	22140	22140		22140
	<b>F - Security System</b>	1500	1500		1500
	<b>G - Building Interior Upkeep - Repairs &amp; Maintenance (Capital Expenditure)</b>	8000	8000		8000
	<b>H - Carpet Cleaning</b> (Dun-Rite Carpet & Upholstery Cleaning)	1000	1000		1000
	<b>I - Elevator</b>				
	Preventative Maintenance Contract (Delaware Elevator Services, Inc.) \$375 Monthly	4905	4905		4905
	City of Alexandria - Fees \$275.00				
	Dedicated Telephone Line (703.549.7594) (Pro-rated with Security System) \$130.00				
	<b>J - FRA Van</b>	1200	1200		1200
	<b>K - Heating, Ventilation &amp; Air Conditioning System</b>	4000	4000		4000
	Maintenance Contract (A.G.Prada) (325.00 Monthly + 8.00 each onsite call)				
	<b>L - Snow Removal</b>	2500	2500		2500
	<b>M - Window Cleaning</b>	5			5
	<b>N - Exterior Maintenance/Yard Care</b> (including \$400 RedBird Landscaping)	4800	4800		4800
	<b>O - Alexandria City Code Inspections</b>	500	500		500
	<b>P - Parking Lot Maintenance</b>	100	100		100
	<b>Q - Bottled Water</b>	800	800		800
	<b>R - Other Expenses</b> including Sprinkler System inspections and other Building Maint. Expenses	2000	2000		2000
	<b>S - Loan Repayment</b>	109971	64150		0
<b>5510-00-50</b>	<b>SALARY - FRA EMPLOYEES</b>	1320668	1320668		1320668



Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
5514-00-50	CONSULTING FEES / OUTSIDE SERVICES				
	B - Funds for Temporary Hires/Consultants	5000	5000		5000
5518-00-50	EMPLOYEE'S 401 (k) PLAN				
	G - Fixed Fee (3rd Party Admin)	0	0		10
	H - Annual Participant Fee @ \$25.00 x 19 Employees - [401(k) Plan]	475	475		475
	I - Employee Benefit Statements	1500	1500		1500
	J- Employer 401(K) Contribution (5% Auto Employer Cont. and 3% Match. Cont.)	114411	114411		114411
5520-00-50	EMPLOYEE BENEFITS				
	A - Health Care - Personnel Enrolled in FRA Provided CareFirst, Inc.	67500	67500		74925
	B - Health Care - Personnel Not Enrolled - Grandfathered	7000	7000		7000
	C - Short Term Disability Insurance - Reliance Standard Life Insurance Co.	4200	4200		4200
	D - Long Term Disability Insurance - Reliance Standard Life Insurance Co.	4600	4600		4600
	E - Employee Life Insurance - Reliance Standard Life Insurance Co.	4300	4300		4300
	F - Employee Dental Insurance - Humana Dental, Inc,	14000	14000		14000
5524-07-50	FLOWERS - R	500	500		500
5528-00-50	HEADQUARTERS EQUIPMENT				
	A - Contingency for Software and Computer Hardware - Repairs and Replacements	10000	10000		10000
5532-00-50	INSURANCE				
	A - Commercial Package (Business Owners) - FRA	15000	15000		15000
	B - Commercial Umbrella Excess - FRA	1700	1700		1700
	C - Workers' Compensation & Employers' Liability - FRA	4500	4500		4500
	D - Commercial Automobile - FRA	1000	1000		1000
	E - Business Travel Accident - FRA	750	750		750
	F - Directors' and Officers' Liability - FRA	7500	7500		7500
	G - Commercial Crime - FRA Branches	5000	5000		5000
	H - Commercial Crime - FRA	15250	15250		15250
	I - Errors and Omissions- FRA	0	5000		5000

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
5534-00-50	INTERNET				
	A - Full Service T-1 Line ( Comcast - monthly maintenance \$433.00+.65)	3400	3400		3400
5536-00-50	LEGAL COUNSEL				
	A - Legal Counsel Fees	5500	5500		5500
	B - Contingent Expenses (Including Postage, Copying, Facsimile, Etc.)	500	500		500
5538-00-50	NATIONAL OFFICE EXPENSE				
	EQUIPMENT MAINTENANCE CONTRACTS / AGREEMENTS				
	E - Copiers	13000	13000		13000
	G - Finance and Accounting Software Additional In-house Support	500	500		500
	H - MAS90 Subscription Plan (Sage Software Inc..)	2600	2600		2600
	L - Embosser (Data Card Model #280-Serial #1120)(Capital Card Systems) (02-01/01-31)	10	10		10
	M - Postage Meter W/Accessories Rental (Model # 3K00-Serial #119845)(Meter Model 65L3-Serial #6712790-(3-30/06-30)(07-30/09-30(10-30/12-30)(01-30/03-30)	3000	3000		3000
	O - Annual Maintenance for: (1) iMIS Firewall (Consistent Computer Bargains) - \$900.00 :	2200	2200		2200
	(2) IdealStore Hardware (Backup Server) \$1,300.00				
	R - Subscriptions	100	100		100
	S - Payroll Processing Fees - PayChecks	6000	6000		6000
5540-00-50	NATIONAL HEADQUARTERS CONTINGENCY FUND				
	Public relations tool for the FRA, help foster good relationships with government and military offices.				
	D - Contingent Expenses - Includes Staff Retreat off Site & Admin. Prof. Day Support	200	200		200
5542-00-50	POSTAGE - NATIONAL HEADQUARTERS	30000	30000		30000
5544-00-50	PRINTING, STATIONERY, OFFICE AND COMPUTER SUPPLIES	12000	11000		11000
	TAXES				
5546-00-50	VIRGINIA UNEMPLOYMENT				
	A - Administrative Employees (\$8,000x18)x.0068%	980	980		980
	B - National Executive Director (8,000x.0068%)	55	55		55
	D - Employee Turnover (If Needed)	0	0		0

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
5548-00-50	FEDERAL UNEMPLOYMENT				
	A - Administrative Employees	850	850		850
	B - National Executive Director	60	60		60
	D - Employee Turnover (If Needed)	0	0		0
5550-00-50	SOCIAL SECURITY				
	A - Administrative Employees (7.65% of total Salary)	101030	101030		101030
	B - National Executive Director (7.65% of NED Salary)	8438	8438		8438
5552-00-50	Unrelated Business Tax ( Balance of approx. 35% + 6% on Taxable Withdrawal from E	148000	115000		55000
5554-00-50	REAL ESTATE				
	A - City of Alexandria (National Headquarters Building & Land)	53000	53000		53000
5556-00-50	TELEPHONE & FACSIMILE				
	A - National Headquarters / In House Service (approx. \$1,250.00 monthly)	12250	10000		10000
	B - Cellular Service (approx. 250. month)	1250	1250		550
	C - Telephone Conference Calls	250	250		250
5560-00-50	BANK FEES AND SERVICE CHARGES [including visa/masterCard/Amex discount chgs)	23000	23000		23000
5570-07-50	TRAINING FOR NATIONAL HEADQUARTERS PERSONNEL - R	3000	3000		3000
	Required for training of National headquarters personnel in job specific skills, i.e.,				
	Tax Law Update, HR Training, IT Training, ASAE Memberships, VA Training Compliance, etc.				
5605-00-60	NATIONAL VICE PRESIDENT-ELECT & REGIONAL PRESIDENTS-ELECT				
	A - Travel and Per Diem to National Convention	12500	12500		12500
5610-07-60	NATIONAL CHAPLAIN'S EXPENSE - R				
	A - Travel and Per Diem - NBOD Meeting - Alexandria, Virginia	1500	1500		1500
	B - Travel and Per Diem - National Convention	1500	1500		1500
	C - Travel and Per Diem - National Convention (appointee)	1500	1500		1500
	D - Expenses of Office	800	800		800
5615-00-60	NATIONAL PARLIAMENTARIAN'S EXPENSE				
	A - Travel and Per Diem - NBOD Meeting - Alexandria, Virginia	1500	1500		1500

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
	B - Travel and Per Diem - National Convention	1500	1500		1500
	C - Travel and Per Diem -National Convention (Appointee)	1500	1500		1500
	D - Expenses of Office	100	100		100
5620-00-60	NATIONAL PRESIDENT TRAVEL & EXPENSES	40000	40000		45000
5625-00-60	NATIONAL VICE PRESIDENT TRAVEL & EXPENSES	20000	20000		20000
5635-00-60	REGIONAL PRESIDENT'S TRAVEL & EXPENSES				
	A - Within the 50 United States	40000	40000		40000
	B - Overseas	0	10		0
5640-00-60	NATIONAL BOARD OF DIRECTOR'S MEETING				
	A - Travel and Per Diem - Alexandria, Virginia	18000	18000		18000
	D - Contingent Expenses (Purchase of meeting supplies)	200	200		200
5645-00-60	Regional Vice-Presidents Travel to NBOD Meeting	0	0		0
5660-00-60	SALARY- NATIONAL EXECUTIVE DIRECTOR	110313	110313		110313
	STANDING/SPECIAL NATIONAL COMMITTEES				
5705-00-70	MEMBERSHIP & RETENTION				
	B - Charles E. Lofgren Membership Award for Individuals (Five)	1000	1000		1000
	C - Charles E. Lofgren Membership Award Branches (5 Bells with Engraved Plaque)	1000	1000		1000
	D - Frank J. Mc Pherson Memorial Award (Plaque Only)	150	150		150
		200	200		200
	F - Award Ribbons (100% Membership Awards)	410	410		410
5710-07-70	AMERICANISM - PATRIOTISM - R				
	B - Awards for Essay Winners (total 19)	35000	35000		35000
	Overall Winner - \$5,000.00; Six 1st Place Winners at				
	\$2,500 each; Six 2nd Place Winners at \$1,500 each; and Six 3rd Place Winners at				
	\$1,000 each.				

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
	C - Plaques for Essay Winners (total 19)	1000	1000		1000
	D - Printing Essay Poster, Cover & Essay Rules (Done at NHQ)	1000	1000		1000
	E - Mailing Essay Posters, Cover Sheets and Rules	150	150		150
	F - Mailing Certificates to Branches	120	120		120
	G - Copying Essays & Correspondence with National Committee Members and Regional Chairman	100	100		100
	H - Mailing Essays to National Committee	120	120		120
	I - Other postage and Mailing	50	50		50
	J - Stationery and Envelopes	25	25		25
	K - Certificates and National Awards	50	50		50
	L - Walter C. "Step" Rowell Award	60	60		60
	M - Leonard D. "Swede" Nelson Award	95	95		95
	N - Robert E. Doherty Award	95	95		95
	O - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five Membership Groups)	40	40		40
	P - Telephone Charges	20	20		20
5720-00-70	CONSTITUTION, BYLAWS, RITUALS AND RESOLUTIONS				
	B - Committee Expenses (Administrative, Printing, Postage, Telephone, etc.)	50	50		50
	C - Printing and Mailing of C&BL, SR & Rituals	10	10		10
5725-00-70	BUDGET & FINANCE				
	A - Travel and Per Diem - Alexandria, Virginia	10	10		9000
	D - Committee Expenses	250	250		100
5735-07-70	HOSPITALS, WELFARE & REHABILITATION - R				
	B - Plaque (Shipmate of The Year Award)	50	50		50
	C - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five Membership Groups)	40	40		40
	D - Committee Expenses	50	50		50
5745-07-70	PUBLIC RELATIONS - R				
	B - Plaque (Shipmate of the Year Award)	50	50		50

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
	C - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five Membership Groups)	40	40		40
	D - Committee Expenses (Telephone, Supplies, Postage, Envelopes/Paper, Etc.)	50	50		50
5755-07-70	YOUTH ACTIVITIES - R				
	B - Plaque (Shipmate of the Year Award)	50	50		50
	C - 15 Award Ribbons (1st, 2nd, & 3rd Place-Five Membership Groups)	40	40		40
	D - Committee Expenses (Telephone, Supplies, Postage, Envelopes/Paper, Etc.)	50	50		50
5760-00-70	LEGISLATIVE SERVICES				
	B - Committee Expenses (Including Committee Conference Telephone Call)	100	100		100
5770-00-70	Future Planning Committee				
	B - Committee Expenses (Telephone, Supplies, Postage, Envelopes/Paper, Etc.)	50	10		100
5780-00-70	VSO Committee				
	A - Committee Expenses (Telephone, Supplies, Postage, Envelopes/Paper, Etc.)	50	50		50
58xx-xx-xx	ANNUAL NATIONAL AWARDS / RECEPTIONS				
5803-07-80	FRA National President's Award - E (Various Selected Functions)	800	800		800
	US Navy - Awards / Receptions - R				
5810-00-80	U.S. Navy - Senior Enlisted Academy	2000	2000		2000
5817-00-80	U.S. Navy - Sailor of the Year Event (SOY) (Navy Memorial Event)	500	500		500
5821-07-80	U.S. Navy - Sailor of the Year Reception (SOY) - R (Capitol Hill Luncheon)	1800	1800		1800
5826-07-80	U.S. Navy - Sailor of the Year Awards (SOY) - R (Up to 5 Complimentary FRA 2 Year Member)	320	320		320
5828-07-80	U.S. Navy - Area Sailor of the Year (ASOY) Receptions - R				
	Norfolk	1500	1500		1500
	San Diego	1500	1500		1500
	Groton	1500	1500		1500
	NAVSEA	1500	1500		10
5829-07-80	U.S. Navy - Area Sailor of the Year (ASOY) Awards - R				

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
	Norfolk	375	375		375
	San Diego	375	375		375
	Groton	375	375		375
	NAVSEA	375	375		10
5835-07-80	U.S. Navy - Recruiters of the Year (ROY) Awards - R (FRA 2 Year Memberships)				10
5839-07-80	U.S. Navy - Recruiters of the Year (ROY) Reception - R (Capitol Hill Luncheon)	1400	1400		1400
	USMC - Awards / Receptions - R	2950	2950		2950
5852-07-80	U.S. Marine Corps - Career Counseling Course Honor Graduate Award - R (FRA 2 Year Membership) (January)				
5853-07-80	U.S. Marine Corps - Recruiters Luncheon / Award - R (FRA 2 Year Membership)				
5855-07-80	U.S. Marine Corps - Recruiter of the Year (ROY), Drill Instructor of the Year (DIOY),				
5858-07-80	U.S. Marine Corps - Area Recognition Awards				
5860-07-80	U.S. Marine Corps - Recruiting Station NCO In Charge (RSNCOIC) Awards - R (FRA 2 Year Membership)				
5861-07-80	U.S. Marine Corps - "Gung Ho" Award				
	COAST Guard - Awards / Receptions - R	3950	3950		3950
5874-07-80	U.S. Coast Guard - Enlisted Person of the Year (EPOY), D.C. MCPOCG Reception - R				
5875-07-80	U.S. Coast Guard - Enlisted Person of the Year (EPOY) D.C. MCPOGC Awards - R (FRA 2 Year Membership)				
5876-07-80	U.S. Coast Guard - Recruiter of the Year (ROY) D.C. Reception - R				
5877-07-80	U.S. Coast Guard - Recruiter of the Year (ROY) D.C. Awards - R				
5878-07-80	U.S. Coast Guard - Caucus Breakfast - R (Capitol Hill Breakfast)				
5879-07-80	U.S, Coast Guard - Area Recognition Reception & Awards - R (Specific Area TBD)				
	Other Awards - R				
5882-07-80	Pinnacle Award - R (Congressional Leader Award) (MY BOD Meeting)	1500	1500		1500
5884-07-80	Pinnacle Award Reception - R (Congressional Leader Award Reception) (MY BOD Meeting)	2500	2500		2500
5886-07-80	FRA SECNAV Retiree Counsel Reception - R (Secretary of the Navy)	10	10		10
5887-07-80	FRA USCG Retiree Counsel Reception - R (Commandant of the Coast Guard)	10	10		10
5888-00-80	NATIONAL OFFICER AWARDS				
	(Past National Officers Pins & National President's Gift	2500	2500		2500

Proposed Budget Expense		Budget Worksheet - Not For Distribution			
JANUARY 1, 2020 Through December 31, 2020					
		2018	2019		2020
		Approved	Approved		Proposed
		BUDGET	BUDGET		
ACCOUNT #	BUDGET ITEMS				
<b>59xx-xx-xx</b>	<b>FUND RAISING PROGRAM EXPENSES</b>				
<b>5905-00-15</b>	Fund Raising Program Expenses for 3 Programs to include Printing, Design and Postage	70000	70000		70000
	<b>TOTAL:</b>	\$ 3,596,836.00	\$ 3,512,730.17		\$ 3,417,885.00
	<b>Total Expenditures from Experience Reserve Fund                      E</b>	301011	268011		208011
	<b>Total Expenditures from Restricted Reserve Fund                      R</b>	419915	414915		413560



**ANNUAL REPORT ON THE NATIONAL COMMITTEE  
ON CONSTITUTION, BYLAWS, AND RESOLUTIONS  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 22-29, 2019, MEMPHIS, TENNESSEE**

National Board of Directors and delegates to the 92<sup>nd</sup> National Convention, I am pleased to report to you the activity of the National Committee on Constitution, Bylaws, and Resolutions since the 91<sup>st</sup> National Convention as required by Article 8, Section 810(b), C&BL.

Committee members are Chairman PNP F. Donald Muccheck, Branch 269; PRPNE/NEng Albert Davenport, Branch 13; JrPRPSW Bruce H. Davis, II, Branch 70; PRPSE Frederick A. Hill, Branch 290; PRPNE David Munday, II, Branch 124; Shipmate Nicole L. Talbot, Branch 159; and advisor PRPEC Ray E. Santee, Branch 166.

Group communications were established through individual personal computer network and utilized throughout the year and was markedly effective and efficient as transmit times were drastically reduced.

It is the duty of this committee to ensure that each resolution is presented in the best possible format for adoption regardless of what any individual may think of its content. In some instances, resolutions originators were contacted to point out errors, omissions, contradictions, conflict, or non-compliance with the Bylaws. The committee accomplished this critique prior to the resolutions being forwarded to National Headquarters. Others followed through with corrected copies of the original resolutions to enhance its chance of adoption.

There appears to be a pattern of pitfalls that beset the originators of resolutions, and it can be avoided by taking some simple steps. First, if an individual intends to write a resolution, that person should familiarize himself/herself with the applicable section of Robert's Rules of Order. In addition, the FRA Bylaws subsection 1404 should be reviewed. A resolution contains a Preamble (the Whereas) with specific information. Each 'Whereas' must be factual. If a reasonable assumption is needed, then it should be identified as such. The 'Whereas' should never be stated as an opinion. Sometimes too much coverage is accomplished in a single resolution. FRA C&BL, Section 1404(b) tersely and succinctly states, "The Whereas shall state the number of the article, section, or subsection which is to be amended." Too often this is completely ignored and the information merely is placed in the 'Resolved.' Most of all, a proposed change must not conflict with any other section of the Bylaws.

Because of restrictions, sometimes it may require more than a single resolution to reach the objective.

Excluding NBOD resolutions, a total of 17 resolutions were submitted to FRA National Headquarters for promulgation. The resolutions consist of 6 Nominating, 2 Honorary Membership, 1 Certificate of Merit, and 8 C&BL. One resolution was rejected due to being submitted several days after the resolution submission deadline date.

Shipmate National President Washington, we the Committee extend our thanks and appreciation to Teresa Wiener and the Administrative Department for their assistance throughout the year. We thank you for the opportunity to serve you and the Shipmates.

This concludes my report and I move that it be received.

In Loyalty, Protection and Service,

PNP F. DONALD MUCHECK  
Chairman

**ANNUAL REPORT OF THE NATIONAL STANDING COMMITTEE  
ON FUTURE PLANNING  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25 – 28, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, Shipmates and Guests

Referencing the 91<sup>st</sup> Convention Report this committee chose an approach that analyzes and explores existing hardware, software, and manpower to reach out to the largest generation that is missing from FRA's membership. FRA recruiting and retention methods and materials were reviewed. Other military and veteran organizations were reviewed looking for new ideas. All veterans' organizations and units appear to be having similar difficulty in attracting and retaining active duty, second career, veterans and retirees.

Recently, the VFW reported its implementation of a formal Legislative Action Corps program. The program emphasizes the importance of military nonpartisan voter registration and participation in the election process. As new technology continues to reduce personnel requirements increased participation by military personnel is critical in shaping laws that affect the military family. The VFW Commander-in-chief reports that 100% membership has been achieved for the first time in over 25 years.

It is the opinion of the FPC that FRA's new voter voice software, servers, and social media platforms marketed to today's shipmates will result in revitalization and growth.

**A Plan for FRA's Future**

**Background**

As the FRA nears the 100<sup>th</sup> anniversary there is a great opportunity to significantly increase membership.

FRA historians report many legislative hurdles have been overcome to improve the lives of all sea service members and their families.

As the work of those who endured the struggles are honored it is now time for the sea service family to take up the fight for future shipmates. Work will be needed to Improve the new Blended Retirement & Thrift Savings Laws; and to overcome the losses in buying power that resulted from a 10-year sequestration plan, further complicated by a stagnant economy. Since 2000, Military families have lost 30% of purchasing power according to economic experts.

FRA recognizes those serving in their first enlistment, and those transitioning from service to civilian life. These members benefit from FRA's legislative, educational, and veterans services work. Whether a one tour veteran, a reserve, or retiree, all are impacted by the laws enacted by elected officials. It is a great opportunity to be a part of the FRA family.

**"It is not what you pay to become a member, it's the price you paid to be eligible." (anon.)**

**FRA IS THE ONLY ORGANIZATION FULLY DEDICATED TO THE MEMBERS OF THE THREE SEA SERVICES**

Today the FRA provides legislative representation to over 40,000 Coast Guard, 163,000+ US Marines, and over 270,000 US Navy enlisted men and women serving on Active Duty. All military are beneficiaries of FRA's On the Hill and Grassroots support efforts.

**Where does the FRA stand Today?**

At its peak FRA membership was approximately 190,000. There were over 300 branches located across the country and in overseas locations. Active Duty members totaled 40,000 or over 21% of FRA membership.

Starting in the early and middle 90's an explosion of technology totally changed the world. Smart Phone Technology changed the way we communicate today, how and where we spend leisure time, and how we learn. Land line phones, postal service, social clubs, are becoming obsolete and are being replaced with smart phones, e-mail, and family-oriented activities.

### **FRA Facts**

The need for strong FRA requires active participation of its members. The need has never been greater. Congressional representatives with prior service are few and far between. Their knowledge, experience, and appreciation of the rigors and strain that service life places on the young enlisted and their families has never been lower.

FRA Active Duty membership is presently at its lowest level. ONLY 4.5% of FRA are on Active Duty. At the same time the active duty enlisted receive many of the benefits that FRA fights for. Active member Pay and allowances, and family services are the result of FRA lobbying efforts.

95.5% of FRA members are now either in a second career or retired. The FRA member average age is over 70 years. Today's graduates from Navy, Marine Corps, and Coast Guard basic training number over 4,000 per month. E3-E9 active duty Navy number over 260,000, Marine Corps (163,000), and Coast Guard (32,700). Obsolete marketing has left The FRA virtually unknown to most of these young men and women that are now serving.

### **Today's Sea Service enlistees**

The "Millennials" as they are referred to range in ages 18-36. By working together FRA and LAFRA members have a great opportunity to bring this group of prospective members into the FRA. In past years somebody thought enough to bring each of us into the association. They delivered a much-improved military life for us. We owe it to the future generation to continue the necessary work of the Association. Failure is not an option. According to many experts the younger generation communicates and is motivated differently from the "Generation Xers" ages 36-67, and to a greater degree the Post WWII, Post Korean, and Vietnam era "Boomers". Those of us fortunate enough to have children, grand, and great grands understand this best. They are deeply engrossed with their hand-held mobile social media devices.

Millennials exhibit a few distinguishing traits: They are very independent thinkers! They are thrifty bargain seekers but spend generously for items and services that appeal to them. Millennials do not like structure, avoid lengthy organized meetings, and discussions. They dislike climbing the social ladder and official titles. They are likely to trust a social media friend more than a sales expert. They are generous in donating and paying forward. According to reports this generation spends an average of 16 hours per week on Facebook, Twitter, Instagram and other social media.

The millennials self-view is that they are center of the Universe. All social, business entities orbit around competing for their time and business. In contrast most older institutions and associations view themselves as the center of the Universe and believe that past accomplishments will attract new members. These old school entities view members as the satellites that depend on major work that is done at the organization center. To overcome this disconnect from reality the FRA marketing strategy will need to adapt to this generation. Declining interest in the Association is proof that past methods do not work.

A robust grassroots lobbying effort will fulfill the needs of active duty, reserve, veteran and retiree prospects. This extensive effort is represented by encouraging thousands of letters to a much-uninformed legislature. Future laws that fail to meet enlisted individual, family, veteran, and retiree needs result in morale and manning problems. Voter Voice is the FRA's new APP. It is the tool that provides for independent individual participation. When used in conjunction with an independent and nonpolitical biased politician rating web site, [www.VoteSmart.org](http://www.VoteSmart.org) voters will see their elected representatives voting record. Candidates for political office will also be available to assist voters with their position on military issues.

## Concept

Train members to actively market the FRA mobile media product. Demonstrate how to install and use the product on personal mobile devices. Show how fast and easy it has made communicating with elected officials on important career legislative issues. Use other unbiased web sites to know the political candidate that best represents the independent voter's position on all major issues especially on laws with long term effect on military service members and families.

Develop presentations on how legislation is introduced; the process while in house or senate committee hearings; & creating bills into laws.

Demonstrate where to find elected officials voting records on past and present military related laws. Assist by voting into office military friendly candidates.

Show how FRA members have immediate access to important issues on personal mobile devices while ashore, at sea or overseas; show that members are a phone call or email away from staff support. Explain that non-intrusive Auto alerts at important times will remind users when it's time to act. FRA's Voter Voice advocates are important to the legislative process. News bytes, and FRA's auto generated newsletters and messaging services keep members informed.

## Action Summary

1. FRA Management monitor social media software and user trends to stay abreast with smart phone technology, to support new member marketing.
2. (a) **Develop Videos** to replace lengthy text presentations. **Create a video** that explains the legislative process steps from inception to enactment. (b) **Develop a video** to emphasize the importance of knowing & voting for military friendly candidates. (c) Select an independent nonpartisan, fact driven voter information program that rates elected official voting record on military issues. Such program should also reveal the incumbents or candidates position on military spending and budget issues.
3. FRA Headquarters Dept. personnel with the BOD work to resolve member complaints and issues quickly. Members are customers and satisfaction must be a priority.
4. **Build a voting/advocacy program** that both challenges and rewards members that participate as active legislative advocates.
5. Implement **Active Advocate Program** for mobile devices without delay. Establish a training program for **marketing** this program to millennials and the upcoming generation "Z".
6. In conjunction with the Active Advocate Program **promote voter registration** and pro-military candidate voting. Use available nonpartisan resources that are free, or donation supported. **www.Votesmart.org** is one of several established programs.
7. **Establish realistic achievable membership growth goals** for branches and regions. Monitor progress and provide support when needed.
8. **Temporarily cease branch charter surrenders, mergers,** and any Regional reorganizations while implementing new APP and .org-based voter programs. Assist troubled branches.
9. **Consider adding the FRA Swoosh Logo** on all new membership marketing programs.

**NOTE:** Implementation of new concepts will not limit or interfere with existing bylaws and standing rules. Nor will it incur additional budgetary requirements other than minimal administrative costs.

**The newly implemented FRA APP is the present tool for mobile users on available social media platforms. Thousands of mobile users represent the future of the FRA. All Branch, Region, and National Leaders must own and be able to promote the FRA using the NEW FREE FRA APP.**

### **Committee Recommendations**

1. **MAL'S:** Membership Department provide MAL member lists to Regional President. For distribution to local branches as appropriate. The committee further recommends that Regional Presidents encourage branch leaders to invite MAL's to participate in patriotic celebrations, community and social events. Extend invitations to MAL's to join with shipmates at Regional Meetings and Conventions. Caution shipmates that MAL's deserve the benefits of the FRA without being pressured to become a branch member.
2. **Legislative Advocacy:** The committee recommends the following: Legislative Department support the implementation of a campaign that reach out to the millennial and emerging generation Z shipmates and families that use the major social media platforms that include Facebook, Twitter, Instagram and U tube.

The committee recommends that the Membership and Marketing Department develop and widely distribute promotional materials that support an Active Advocate program. The materials to include a description of the legislative process, proper etiquette in dealing with elected representatives, and the importance of a large grassroots community actively communicating with elected officials in person, and in written communications.

The committee recommends that Regional Presidents promote Legislative advocacy program with MCPOGS, and other enlisted leaders at military installations, recruiting stations, veterans support facilities. This is to market FRA products and services and it is not to be used to recruit.

The committee recommends that Branch Presidents implement the legislative advocacy program in the branch and local community. Branches are encouraged to select and train advocacy marketing specialists. Suggest that branches establish goals and objectives, and schedule at least three events throughout the year.

3. **Central Region Realignment:** The committee reviewed the proposed realignment. The North Central and South-Central Regional Presidents added inputs from their regional branches and shipmates. It is the committee's conclusion that the expense involved in creating a new region, and the significant loss of income to the present NC Region would be devastating at this time. The proposal to move 5 branches in the state of Oklahoma to the South-Central Region would appear to be reasonable and shipmates of both regions find this acceptable. Therefore, the Committee recommends to only move the State of Oklahoma from North Central Region to the South-Central Region.

4. **Merger of West Coast and Southwest Regions:** The West Coast Region consists of 16 branches with (10) in Northern California, (2) branches in Colorado, (3) branches in Nevada, and (1) in Utah. Southwest Region consists of 13 branches of which (9) are in Southern California, (3) in Arizona, and (1) in New Mexico. Regional Presidents should provide input on the management of a single region before a merger decision is made. The committee recommends further study.

This concludes the report of the Future Planning Committee.

In Loyalty, Protection and Service,

PHIL HANNA, PRPEC 1997-98  
Chairman, Future Planning Committee 2018-19

Copy to: National Executive Director Thomas J. Snee  
National President Robert Washington Sr.  
National Vice President Donna M. Jansky  
Jr. Past National President William E. Starkey

- REFERENCES:
1. **MARKETING TO MILLENNIALS** (Google) BY Neil Patel
  2. **Voter Voice.com** – Fiscal Note (FRA software)
  3. **www.Votesmart.org** – Richard Kimball (Google)
  3. **8 STEPS TO SUCCESSFUL GRASSROOTS ADVOCACY CAMPAIGNS**  
(Google) Carole Mahoney 10/24/2013
  4. **WHAT IS DIGITAL ADVOCACY –MUNSTER.COM**  
(Google) Cleo Dan 4/14/2016
  5. **5 REASONS TO USE ONLINE ADVOCACY** (Google)  
Votility By Brent Willis 12/31/2012
  6. **FRA History, Joe Barnes**
  7. **FRA Today Articles by: NP Washington, NED Snee, DLS Davis,  
DMD Hitchcock, DC&M Stevenson**

**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON HOSPITALS, WELFARE, AND REHABILITATION  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 22-29, 2019, MEMPHIS, TENNESSEE**

Shipmate National President, National Officers, Past National Officers, delegates and Shipmates, it has been an honor to serve as the HW&R committee chairman this past year.

To date I have received committee grading reports from two of the eight regions so I will report the data at the national convention.

**Disaster Relief**

I am not aware of any FRA Disaster Relief requests this past year.

**Welfare and Rehabilitation**

In accordance with C&BL Section 909(d), the National President, with the approval of the National Board of Directors, approved two requests for Welfare and Rehabilitation expenditure, each in the amount of \$2,500.00 for a total of \$5,000.00 expended from the fund.

I look forward to providing a complete report at the national convention with data showing the impressive work our Shipmates are performing.

This concludes my report and I move that it be accepted.

In Loyalty, Protection and Service,

MARTY POSEKANY, PRPNC  
Chairman

**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON LEGISLATIVE SERVICE  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 2019, MEMPHIS, TENNESSEE**

Shipmates, pursuant to 808(g), FRA C&BL, I have the privilege to serve as Chairman of the National Committee on Legislative Service and submit the following report.

The National Committee on Legislative Service (NCLS) met by teleconference at 1400 on Tuesday, March 26, 2019. The meeting was called to order by Committee Chairman NED Thomas Snee. Other Committee members participating in the teleconference included Shipmates Robert Pierpont, Branch 181; Robert McNulty, Branch 13; and Tom Howard, Branch 172.

Comments/questions were solicited regarding the report on the current status of the 2019 FRA Legislative Agenda that was sent out to the NCLS a week before the meeting. Discussion followed regarding the proposed Administration's FY 2020 budget submitted to Congress. DLP Davis noted that the Administration's budget submission to Congress was delayed due, in part to the recent government shutdown. Davis informed the Committee that the budget does not include any TRICARE fee increases and provides an active duty pay increase of 3.1 percent, which is equal to private sector pay increases (ECI). The proposed budget provides a 9.6 percent increase for the Department of Veterans Affairs (VA) and 4.9 percent for Defense (DoD). Davis warned that the DoD could be impacted by sequestration by reducing the FY 2020 Defense budget by as much as \$70 billion.

Davis mentioned that the National President Bob Washington testified before a joint hearing of the House and Senate Veterans Affairs Committees on March 12, 2019.

HCA Kerry Sprouffske provided an update on healthcare issues. She noted that there is concern about the Navy, Army and Air Force planning to cut more than 17,000 uniform medical billets over several years. Uniformed Navy medical staff will be reduced by almost 5,300. The current medical staff consists of a combined medical force of 130,000 active-duty and reserve. The planned reduces uniformed medical strength by 13 percent, and that much if not all will be reduced through attrition.

HCA Sprouffske finished by explaining the proposed budget does not include any TRICARE fee increases.

DLP Davis gave an update on retiree issues. Davis serves as the senior co-chair of The Military Coalition (TMC) Retiree Policy Committee and he noted passage of concurrent receipt legislation (S. 208, H.R. 303 & H.R. 333) as a top priority for FRA. The Association supports payment of full military retired pay and veteran's disability compensation for all disabled retirees. Davis also mentioned efforts to introduce and pass "Final Months Pay" legislation (H.R. 464). He informed the Shipmates that the sponsor of the legislation, Rep. Walter Jones (NC) had recently passed away.

NVSO Chris Slawinski discussed VA programs and claims processing. He declared that the last session of Congress (115<sup>th</sup>) was really a good session for veterans. He mentioned the enactment of the VA MISSION Act, and Appeals of Disability Claims Modernization. NVSO Slawinski also discussed that status of recent court litigation (Procopio v Wilkie) regarding presumption for Agent Orange Blue Water Navy veterans.

Shipmate Robert Pierpont mentioned that many Shipmates have complained to him about difficulty in getting hearing aids from the VA. Shipmate Robert McNulty asked about veterans going to VA in need of emergency treatment being sent to Urgent Care offices.

NED Tom Snee, who serves on the TMC Personnel Policy Committee, provided the NCLS with an update on active duty issues. He discussed family readiness and the recent on base privatized housing scandal. Housing concerns include mold, lead paint, raw sewage, and other toxic exposures that have health impact for all residents, many of whom are young children. Also termites and rodents were reported. Tom mentioned the pending legislation (S. 21/H.R. 367) that would pay the Coast Guard during a government shutdown. He discussed the need to get more



people to use the commissaries and exchanges. DLP Davis added that the proposed budget provides 3.1 percent annual active duty pay increase that is the largest increase in 10 years.

DLP Davis gave an update on survivor issues including the SBP/DIC offset repeal (H.R. 622/S. 553) issue, and now that the SSIA has been made permanent FRA will work to increase the allowance until it equals the SBP/DIC offset. Davis said this issue is listed on the FRA Action Center.

NED Tom Snee discussed FRA involvement with The Military Coalition (TMC). NED Snee serves as co-chairman of the TMC. DLP Davis serves as the co-chair of the TMC Retiree Committee and serves on the Tax and Social Security Committee. NVSO Chris Slawinski serves as co-chair of both the Veterans Affairs Committee and the Guard and Reserve Committee. Kerry Sprouffske serves on the Health Care Committee and Brian Condon serves on the Survivor Committee, Guard & Reserve Committee, and Veterans Affairs Committee.

DLP Davis discussed the FRA Action Center. The Center has generated 12,227 messages since January 1, 2019. All of these messages went to Capitol Hill except for 585 that went to the White House. He informed the Shipmates that FRA had new vendor for the Action Center. FRA dropped Phone 2 Action after only one year because there were some glitches with the system. FRA wanted to go back to Cap Wiz. However Cap Wiz has been bought out by Fiscal Note/Voter Voice. FRA signed a one-year contract with Fiscal Note/Voter Voice. Davis noted that the system is similar to the old Cap Wiz system. There are currently 11 issues listed on the Action Center.

DLP Davis conferred with NCLS members and Legislative Team members regarding the proposed FRA 2020 Legislative Agenda that was provided a week before the conference call. Kerry Sprouffske and Chris Slawinski recommended minor changes that were adopted unanimously. After further discussion the committee approved the draft agenda as amended.

NCLS discussed and approved 2019 Pinnacle award nominee: Rep. Mark Takano, Democrat from California, the new Chairman of the House Veterans Affairs Committee. The nominee must be approved by the delegates at the 2019 FRA National Convention.

A copy of the proposed 2020 FRA Legislative Agenda follows this report.

I thank the members of the NCLS and the Legislative Team for their service and support.

The meeting adjourned at 1500.

## **CONGRESSIONAL TESTIMONY/SPECIAL MEETINGS**

FRA offered to provide testimony to key Congressional oversight committees in conjunction with the FY 2020 authorization legislation, and attended meetings with members of Congress and their staff that focused on key legislative agenda issues. FRA Congressional testimony for 2019 includes:

National President Bob Washington testified before a joint hearing of the House and Senate Veterans Affairs Committees on March 12, 2019;

DLP John Davis and several other TMC members met with HASC subcommittee staff on January 28, 2019. The HASC meeting concentrated on concurrent receipt reform, SBP/DIC offset repeal, and the commissary benefit;

NED Thomas Snee, DLP John Davis, NVSO Chris Slawinski and a few other Military Coalition (TMC) Policy Committee co-chairs met with the Senate Armed Services Personnel Subcommittee staff on February 11, 2019, for an off-the-record meeting to discuss upcoming issues in this session of Congress. The meeting focused on proposed cuts to medical staff and possible TRICARE fee increases:

ADVP Brian Condon and several other VSOs met with SVAC staff to discussion pending veteran's legislation on February 25, 2019;

ADVP Brian Condon met with Armed Forces Retirement Home (AFRH) staff to discuss implementation of last year's legislation impact on the AFRH on February 28, 2019;

DLP John Davis submitted a written statement on the FY 2020 Defense Authorization bill (S. 1790) to the Senate Armed Services Committee, Personnel Subcommittee in conjunction with subcommittee markup hearing on May 21, 2019;

DLP John Davis attended a roundtable discussion on Capitol Hill with Speaker of the House Nancy Pelosi (CA) on implementation of the VA MISSION Act on May 8, 2019;

FRA dispatched a letter on June 3, 2019, to the House Armed Services Committee, Military Personnel Subcommittee providing comments on subcommittee's markup of the FY 2020 Defense Authorization (H.R. 2500);

NED Thomas Snee attended a bill enrolling ceremony for "the Blue Water Navy Vietnam Veterans Act" (H.R. 299) hosted by the Speaker of the House Nancy Pelosi on June 18, 2019;

HCA Kerry Sprouffske attend meeting with SASC-P staff on July 16, 2019, to discuss proposed cuts to military medical staff;

DLP John Davis attend meeting with HASC-MP staff on July 26, 2019, to discuss proposed cuts to military medical staff; and

DLP John Davis participated in a roundtable discussion with the Commission on Military, National, and Public Service on October 17, 2018 to discuss return of military draft.

### **PINNACLE AWARD**

The Pinnacle award is FRA's most prestigious award is given to one Representative or Senator each year. During the 115<sup>th</sup> Congress Congressman Phil Roe (TN), a veteran himself, served as the Chairman for the House Veterans Affairs Committee (HVAC), and now is the Ranking Member in this current Congress. He has served six years on HVAC and has worked continuously to improve the lives and benefits for military retirees, veterans and active duty service members. He spearheaded the effort to pass the Agent Orange Blue Water legislation (H.R. 299) last year that achieved a unanimous (382-0) passage in the House of Representatives. Though the bill ultimately failed in the Senate Veterans Affairs Committee, Congressman Roe did successfully push for other FRA-supported bills such as the "Quicker Veterans Benefits Delivery" (H.R. 1725), the "Veterans Appeals Improvement and Modernization Act" (H.R. 2288) and the "Harry W. Colmery Veterans Educational Assistance Act" (H.R. 3218) to become law.

Dr. Roe was presented the award after FRA's National President, Robert Washington, Sr., finished testifying at a joint hearing of the House and Senate Veterans' Affairs Committee, NP Washington and National Vice President Donna Jansky presented the award and thanked the Congressman for his hard work on behalf of veterans.

Due to a scheduling conflict the National Board of Directors (NBOD) did not "Storm the Hill" this year. The April Board meeting occurred when Congress was not in session. The NBOD was given a tour of the Pentagon in lieu of storming the Hill.

### **ACTION CENTER**

One of the reasons FRA has been successful on Capitol Hill is that we have members who are willing to contact their legislators and express their views on issues of importance to them. Since starting the FRA Action Center, Shipmates have sent more than 500,000 messages to Capitol Hill. Effective January 1, 2019, FRA changed vendors from Phone 2 Action to Voter Voice that is owned by Fiscal Note.

The Association was compelled to switch vendors because of difficulties with the P2A system. FRA wants to thank Shipmates for providing feedback on the Action Center. This year so far the Action Center has generated more than 27,000 e-mails to Capitol Hill. There are currently 17 issues on the FRA Action Center.

## **LEGISLATIVE TEAM**

FRA's Legislative Team consists of DLP John Davis, NED Thomas Snee, ADVP Brian Condon, NVSO Chris Slawinski, and HCA Kerry Sprouffske. These registered lobbyists work to enact the Association's legislative agenda. Legislative Team members attend hearings, briefings, and special events; they participate in numerous meetings with members of Congress, and their staff; spearhead lobbying efforts; dispatch Congressional correspondence on legislation impacting FRA's legislative agenda; and researched, wrote, and submitted testimony addressing priority active, Reserve, retired, and veteran's issues plus Defense, Coast Guard and VA budgets.

## **LEGISLATIVE VICTORIES**

FRA maintains a strong and creditable presence on Capitol Hill and legislative successes during the year include:

Enactment of the "Blue Water Navy Vietnam Veterans Act" (H.R. 299) that provides the presumption for VA disability claims for "Blue Water Navy" veterans, veterans that served near the Korean DMZ, and to children born with spina bifida due to a parent's exposure in Thailand;

No TRICARE fee increases in the House (H.R. 2500) and Senate (S. 1790) NDAA bills;

Elimination of automatic budget cuts, known as Sequestration that requires that 50 percent of the cuts come from Defense, even though Defense only makes up 16 percent of the federal budget;

SBP/DIC offset repeal ("widows tax") for the first time is in House Defense Authorization bill (pending);

House and Senate concurrent receipt legislation introduced and, at FRA's request, concurrent receipt amendments for NDAA filed in House and Senate. (Amendments were not called for a vote.);

House NDAA bill (H.R. 2500) includes a delay of proposed drastic cuts to military medical staff and requires GAO study to assess impact of cuts;

Active duty annual pay increase that keeps pace with civilian pay increases (3.1%);

Increasing Navy and Marine Corps end strength in House and Senate Defense Authorization bills;

House and Senate Defense Authorization bills require Congressional approval to consolidate Exchanges and Commissaries;

House and Senate Defense Authorization bills creates tenant bill of rights for service members in military housing;

House and Senate Defense Authorization bills requires service members exposed to toxic chemicals to be registered in burn pit registry;

Increase funding for VA (9.6%) in the House and Senate appropriations; and

At the request of FRA, the "Military Retiree Survivor Comfort Act" (H.R. 464) was introduced which would allow retention of the full final month's retired pay by the surviving spouse (or other designated survivor) for the month in which the member was alive for at least 24 hours.

## **PENDING LEGISLATION**

As the convention book goes to press both chambers of Congress have passed their respective versions of the National Defense Authorization Act (NDAA-H.R. 2500/S. 1790) and a conference committee will be appointed to resolve the differences between the two bills. Once the differences are resolved a final bill will be submitted to the House and Senate for a vote. If approved by both chambers the bill will go to the President to be signed into law or be vetoed.

There are **no TRICARE fee increases** in either bill and both proposals provide an annual active duty pay increase (3.1%) that at least keeps pace with civilian pay. In addition both bills require DoD to obtain Congressional approval to consolidate Exchanges and Commissaries, and create tenant bill of rights for service members living in privatized housing. Further both bills require service members exposed to toxic chemicals to be registered in burn pit registry. The House bill for the first time provides for a long sought provision for **SBP/DIC offset repeal** for widows (known as “Widows Tax”). The House bill also **delays proposed drastic cuts to military medical staff** and requires a GAO study to determine the impact these cuts would have on combat readiness, and impact on access and quality of care for beneficiaries. FRA is disappointed that **concurrent receipt** floor amendments for the House and Senate were not called for a vote.

The House NDAA has a provision to **allow military service members to sue the Department of Defense for instances of medical malpractice** unrelated to their military duties. Currently, the Feres Doctrine prevents service members from having their day in court when malpractice by military health care providers unconnected to combat results in severe injury or even death.

The Feres Doctrine was established in 1950 from *Feres v. United States*, 340 U.S. 135 (1950), in which the Supreme Court of the United States held that the military is not liable under the Federal Tort Claims Act for injuries to members of the armed forces sustained while on active duty resulting from the negligence of others in the armed forces. The practical effect is that the Feres doctrine effectively bars service members from collecting damages from the United States Government for personal injuries experienced in the performance of their duties. It also bars families of service members from filing Wrongful Death actions when a service member is killed. This exclusion does not extend to killed or injured family members, so a spouse or child may still sue the United States for tort claims. By creating an exemption to the Federal Tort Claims Act to allow service members to sue the military for medical malpractice, the bill would give service members the same right as the fellow citizens they serve and protect.

The Senate passed the two-year budget deal (H.R. 3877) that in effect **repeals the Budget Control Act spending caps, known as Sequestration**. The bill was signed into law by President Trump. FRA opposes sequestration because it poses a threat to national security and would have substantially impacted member pay and benefits. These automatic cuts require that 50 percent come from Defense, even though Defense only makes up 16 percent of the federal budget.

The budget deal will clear the way for appropriations (spending) bills for FY 2020 and FY 2021. Specifically the bill provides \$738 billion in Defense spending for FY 2020. That is less than requested by the Administration (\$750 billion) and more than the House Democrats wanted to spend (\$733 billion). In addition the agreement suspends the debt ceiling for two-years. The suspension will allow the federal government to borrow and spend without having to worry about being limited by the debt ceiling.

At the request of FRA, Rep. Walter Jones (NC) in January introduced the “Military Retiree Survivor Comfort Act” (H.R. 464) which would **authorize the retention of the full final month’s retired pay by the surviving spouse** (or other designated survivor) for the month in which the member was alive for at least 24 hours. In February Rep. Walter Jones passed away.

Earlier in the year a number of hearings have been held on Capitol Hill, investigating conditions of military base housing. These conditions include faulty wiring, exposed plumbing, poor water quality, vermin infestations, mold and lead contamination, raw sewage, and other toxic exposures that have had negative health impacts for all residents. The **“Ensuring Safe Housing for our Military Act”** (S. 703), introduced by Senator Dianne Feinstein (CA), would address many of these issues. There are provisions in both the House and Senate NDAA that provide a “Tenant Bill of Rights” ensuring that the final bill will address this issue.

Earlier in the year The Department of Homeland Security, which includes the Coast Guard, was part of the partial (25 percent) shutdown of the federal government. Although DoD employees were paid during the shutdown, Coast Guardsmen were not paid. The partial government shutdown ended without changing the law to ensure the Coast Guard gets paid. So while the Coast Guard personnel are getting paid, the FRA wants a permanent solution before the next deadline for funding ends (Oct. 1, 2019). It’s important for legislators to remember that during the government shutdown, members of the Coast Guard safeguarded our waterways and blocked attempts to smuggle illegal

drugs and contraband into the country, all without pay. FRA is supporting the “**Pay Our Coast Guard Act**” (S. 21/HR 367) that provides continuing appropriations to the U.S. Coast Guard for any period during which interim or full-year appropriations for the Coast Guard are not in effect.

FRA is also working to ensure that the **VA MISSION Act is effectively implemented**. This Act includes consolidating community care programs and **expanding the VA Caregiver program** to include all catastrophically disabled veterans. The Association is also working to ensure VA and DoD work together to effectively implement and modernize their respective Electronic Health Record (EHR) to help ensure a **seamless transition from DoD to VA** for service members. FRA also wants DoD and VA to work together to **reduce the number of service members and veterans who die by suicide**. That effort should include enhanced research for PTSD and TBI.

### **CAPITOL HILL FUNCTIONS AND LEGISLATIVE OUTREACH**

FRA hosted the 21<sup>st</sup> annual Coast Guard caucus breakfast on Thursday, June 20, 2019. The event is intended to increase awareness of the Coast Guard’s issues and promote dialogue between senior Coast Guard leadership and key members of Congress. Nine members of Congress attended this year’s event.

DLP John Davis, Co-chair of TMC Retiree Committee visited Capitol Hill offices of key legislators with other Committee members to discuss concurrent receipt reform on May 7, 2019;

ADVP Brian Condon with other members of TMC Survivor Committee visited Capitol Hill offices of key Representatives to discuss SBP/DIC offset repeal issue on May 22, 2019;

FRA co-sponsored House Guard and Reserve Caucus breakfast on April 30, 2019.

DLP John Davis attended Mack’s Marines luncheon Marine Corps Birthday celebration on November 2, 2018.

DLP John Davis provided a legislative process brief for CY 2019 enlisted Marine Corps Congressional Fellows December 4, 2018.

NED Thomas Snee and DLP John Davis provided CY 2019 Navy Legislative Fellows a legislative process brief November 26, 2018.

ADVP Brian Condon participated in the Commander’s Marine Corps Combined Awards program in Quantico, Virginia, January 11, 2019.

ADVP Brian Condon scheduled Capitol Hill tour for Navy Recruiter of the Year finalists and their families on January 23, 2019.

NP Bob Washington, NED Thomas Snee, in conjunction with Branch 181, hosted a ‘soup ‘n sandwich’ *appreciation and thank you* luncheon for Capital Region Coast Guard members and their families at FRA NHQ during partial government shutdown that included the Coast Guard. Master Chief Petty Officer of the Coast Guard Jason Vanderhaden and his wife Amy also attended the lunch on luncheon on January 19, 2019.

### **LOBBYING DISCLOSURE**

FRA is in full compliance with the Lobbying Disclosure Law requiring registration of lobbyists, organizational lobbying activities and expenditures. Each member of the Legislative Team is registered and files a report twice a year, and reports for the Association are filed four times a year.

## **MILITARY COALITION**

NED Thomas Snee is co-chairman of the 33-member Military Coalition (TMC) comprised of nationally prominent military and veteran's groups. DLP John Davis serves as the Co-Chairman of the TMC Retiree Committee, and Chris Slawinski serves as Co-Chairman of the TMC Guard and Reserve Committee, and Co-Chairman of the TMC Veterans Committee. ADVP Brian Condon serves on the TMC Survivors, Guard & Reserve, and Veterans Committees. HCA Kerry Sprouffske serves on the TMC Health Care Committee. NED Tom Snee serves on the TMC Personnel Committee, and DLP John Davis serves on the TMC Tax and Social Security Committee. The TMC Board of Directors is comprised of organization CEO's and meets on the first Thursday in November prior to the regularly monthly TMC meeting. Most TMC meetings are at FRA NHQ.

A copy of the proposed 2020 FRA Legislative Agenda follows this report.

Respectfully submitted,

In Loyalty, Protection and Service,

THOMAS J. SNEE  
Chairman

## 2020 FRA LEGISLATIVE AGENDA

FRA will fight to preserve and enhance benefits and quality-of-life programs for active, Reserve, retired, and veterans of the Navy, Marine Corps, and Coast Guard plus their families and survivors. FRA's 2020 legislative agenda is as follows:

### EXPAND HEALTH CARE OPTIONS

**Oppose Excessive TRICARE Fee Increases** – The Defense Department must sufficiently investigate and implement other options to make TRICARE more cost-efficient as alternatives to shifting costs to TRICARE beneficiaries, and the Association opposes any indexing of future TRICARE Fee increases beyond CPI indexed to COLA increases.

**Oppose TRICARE and VHA being made part of universal health care coverage plan** – Prevent TRICARE and VA healthcare programs from inclusion in any universal, single payer “Medicare-for-all” law.

**Support Adequate Funding for Defense Health Agency** – Ensure adequate funding and staffing for the Defense Health Agency (DHA) in order to meet readiness needs, fully fund TRICARE, and improve access and awareness of benefits for all beneficiaries regardless of age, status or location, including Reservists participating in TRICARE Reserve Select, TRICARE Retired Reserve, and Individual Ready Reserve personnel.

**DOD/VA Health Care Resource Sharing** – Ensure adequate funding for Department of Defense (DOD) and Department of Veterans' Affairs (VA) health care resource sharing and interoperability of both departments electronic health records (EHR) in delivering seamless, cost effective, quality services to personnel wounded in combat and other veterans and their families.

**Pharmaceutical Drug Benefit** – Monitor the pharmacy benefit and ensure that pharmacies maintain a broad uniform formulary. FRA supports efforts to reduce prescription costs through “federal pricing” and other discount programs, and will encourage increased utilization of home delivery prescriptions to limit co-pays for beneficiaries and reduce costs as alternatives to higher fees, and co-payments.

**Allow Military Retirees to Pay for Healthcare with Pretax Dollars** – Secure authorization for military retirees to pay health insurance premiums on a pretax basis and allow for a tax deduction for TRICARE supplemental insurance premiums.

### PROTECT PERSONNEL PROGRAMS

**Active Duty Pay** – Secure annual active duty pay increases that are at least equal to the Employment Cost Index (ECI) to at least keep pace with the private sector pay.

**Keep 12 Years of Service Bonus** – Oppose efforts to eliminate a major provision of newly created “blended” retirement system that provides a mandatory 12 years of service bonus (minimum 3 months' pay) if service member signs up for 4 more years of service.

**Extend and Increase Government Match for TSP** – Extend the government match for the Thrift Savings Plan beyond the current 26 years of service to until retirement, and increase the maximum government matching contribution.

**Ensure Early Retirement Benefits for Involuntarily Separated Personnel** – Early retirement and other benefits must be authorized for service members involuntarily separated with less than 20 years of service – including the Temporary Early Retirement Authority (TERA) program to minimize the impact of end strength reductions on career personnel.

**Defense Budget** – Advocate for a Defense (DoD) Budget that is at least five (5) percent of the Gross Domestic Product (GDP) to ensure adequate funding for both personnel and weapons programs.

**Military Resale System** – Ensure adequate funding for the Defense Commissary Agency (DeCA) and oppose privatization to preserve the value of the current benefit and access for all patrons, and oppose consolidation or closure of military exchanges.

**End Strengths** – Track active duty and Reserve end strengths to ensure there are adequate personnel available to meet operational requirements, and work to minimize expanding deployments periods and reduced dwell times.

**BAH** – Oppose cuts to Basic Allowance for Housing (BAH) payments, and restore BAH to 100 percent of housing costs. Reform enlisted housing standards by allowing E-7s and above to reside in separate homes, track BAH to ensure it is commensurate with actual housing costs, ensure adequate housing inventory and that housing privatization programs are beneficial to service members and their families.

**Support Active Duty Tenant Bill of Rights** – Work to ensure service members and their families have safe, quality homes and communities. Increase the accountability of privatized housing companies by putting more oversight authority in the hands of local military leaders.

**PCS Reform** – Track the PCS process; ensure adequate funding of the Transition and Relocation Assistance Programs, and authorization of increased PCS mileage rates and higher household goods weight limits for senior enlisted personnel. Also advocate for shipmate of a second POV for accompanied overseas assignments.

**SCRA Enforcement / Predatory Lending Protections** – Ensure that the Servicemembers Civil Relief Act (SCRA) is enforced by regulatory agencies, including the Consumer Financial Protection Bureau (CFPB), Office of Military Affairs and work to ensure that active duty personnel are protected from predatory lenders. Make mandatory arbitration agreements in financial contracts unenforceable.

**Coast Guard Parity** – Ensure funding parity with DoD on pay, benefits and housing for Coast Guard personnel plus adequate resources for same within the U.S. Coast Guard budget.

**Impact Aid Program** – Ensure that the Department of Education has adequate funding to reimburse local school districts for educating military children and that the DoD budget includes sufficient supplemental funds to provide support for highly impacted school districts.

**School Choice for Military Families** – Allow military families the option to use public funds to send their children to a private school or pay for other education services.

**Reserve Component Readiness** – Ensure Congress adequately funds and supports Reserve Component requirements for an operational reserve.

**Reservists Out-of-Pocket Expenses** – Allow full tax-deductibility of non-reimbursable expenses related to military training and weekend drill.

**Sea Services Recruiters** – Work to ensure that recruiters have unrestricted access to secondary schools, colleges and universities on the same basis as private sector employers.

## **VETERAN'S ISSUES**

**Monitor Implementation of VA MISSION Act Program** – Monitor implementation of the VA MISSION Act (Formerly VA Choice) and support improvements to ensure veterans have timely access to medical care.



**No VA Claim Pending over 125 days** – Congress should to pass legislation that requires VA be held accountable for achieving the VA Secretary’s stated goal to achieve no claim is pending over 125 days and all claims have an accuracy rate of 98 percent or higher.

**Improve Department of Veterans’ Affairs Funding** – Support initiatives to help ensure adequate funding for the Department of Veterans Affairs (VA), with special attention for VA health care to ensure access and care for all beneficiaries.

**Improve Department of Veterans’ Affairs Suicide Prevention Program** – Support improvements and monitor implementation of VA and DOD suicide prevention programs to reduce the rate of suicide among veterans (on average 20 a day) and active duty service members.

**Support Blue Water Navy Agent Orange Disability Claims** – Seek to reverse the VA’s policy that prevents “blue water” military retirees and veterans from claiming disability benefits for diseases associated with exposure to Agent Orange during the Vietnam War.

**Oppose Access Fees** – Oppose establishing a tiered enrollment fee structure for veterans in Priority Groups 7 and 8 within the VA Health Care System.

**Improve VA Claim Processing** – Work to eliminate the backlog of claims at the VA and support reform of the antiquated Veterans’ Benefits Administration (VBA) paper claims system.

**Education Enhancements** – Monitor the Post 9/11 GI Bill program and work to improve other education benefit programs for veterans, and survivors of disabled or deceased veterans, and preserve the military Tuition Assistance (TA) program and oppose shifting significant part of the cost to active duty beneficiaries.

**Veterans Hiring Incentives** – Re-enact employer tax incentives for hiring veterans and disabled veterans under the Vow to Hire Heroes Act.

**Strengthen Veterans’ Hiring Preference** – Oppose legislation restricting veterans’ preference hiring currently in law.

**Women Veterans Health Care** – Work to increase access to gender-specific medical and mental health care to meet unique needs of women service members and transitioning women veterans.

**POW/MIA Accountability** – Work to ensure that the DOD make every effort for a complete accounting of all Prisoners Of War and Missing In Action service members from past and current conflicts.

## **SAFEGUARD RETIREE BENEFITS**

**Protect Military Retired or Retainer Pay** – Fight efforts to reduce military retired or retainer pay and ensure equitable cost-of-living adjustments (COLAs) for all military retirees commensurate with their service and sacrifices, and oppose efforts to civilianize the military retirement system. And advocate for rounding up to the next dollar for retired pay and other benefits.

**Concurrent Receipt** – Support legislation authorizing the immediate payment of concurrent receipt of full military retired pay and veterans’ disability compensation for all disabled retirees.

**Oppose Delay in Matching TSP Contribution** – Oppose delay of the employer matching contribution for the newly created “portable” Thrift Savings Plan (TSP) from after 3 years of service, to after 5 years of service.

**Reserve Retirement Age** – Support extension of authority for early retirement (90 days active duty = three months reduction) for all Reservists who have served since 9/11/01.

**USFSPA** – Encourage the introduction and enactment of legislation to eliminate inequities in the Uniformed Services Former Spouses Protection Act (USFSPA).

**Retention of Final Month's Retired Pay** – Support legislation authorizing the retention of the full final month's retired pay by the surviving spouse (or other designated survivor) for the month in which the member was alive for at least 24 hours.

**SBP/DIC Offset** – Support legislation to repeal the SBP/DIC offset for surviving spouses of personnel who die of service-connected causes.

**Increase SSIA for Widows** – Support increasing the Special Survivor Indemnity Allowance (SSIA) which should continue to be increased gradually to pay at least a portion of the SBP/DIC offset.

**Paid-up SBP at Age 67** – Work to change the minimum age for paid-up SBP from age 70 to age 67 which will allow those who joined the military at age 17, 18 or 19 and serve 20 years to only be required to pay SBP premiums for 30 years.

**Base Closures** – Closely monitor the impact of base closures and realignments and support retention of military treatment and other facilities at BRAC sites that are patronized by sizeable retiree and Reserve populations.

**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON MEMBERSHIP AND RETENTION  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25 - 29, 2019, MEMPHIS, TENNESSEE**

Shipmate National President Washington and members of the FRA.

It is my privilege to render the report of the National Committee on Membership and Retention. The issues of recruiting new or returning members as well as retaining current shipmates continue to be our top challenge. Our membership continues to decline along with the closing or merging of Branches. We must stop the exodus of members and concentrate on recruiting the next generation of shipmates in order to strengthen the FRA. Through conference calls and discussions, it is the committee's position to recommend all shipmates to take ownership of the FRA to continue to recruit eligible, prospective members and encourage current ones to renew their membership when they receive notices. Our Association will continue to move forward with the assistance of all the Shipmates who are members of the FRA.

**MEMBERSHIP AND RETENTION COMMITTEE**

Per FRA's Constitution & Bylaws (C&BL), Article 8, Section 813, the Committee shall consist of a chairman and eight members who represent the eight regions. The primary duty of this committee is to interact with the Director-Membership Development to devise ways on improving membership and retention.

The Membership & Retention Committee met bi-monthly for five conference calls to discuss membership issues and initiatives. Besides the committee members others participated on the calls including the National President, National Vice President, National Executive Director, Regional Presidents/Vice Presidents and other shipmates.

We discussed membership statistics and monthly reports developed by the Director-Membership Development, recruiting incentive awards, current and future recruiting strategies, and the nominations of shipmates for the annual membership awards. Examples of excellence in recruiting and retaining members goes to Branch 13 of Atlantic City, New Jersey (Northeast/New England Region), which established a fundraising program earmarked for their membership and student scholarship programs. Branch 371 in Baton Rouge, Louisiana (South Central Region) offered several incentives including funding one-year complimentary membership, FRA cover, and vest for new members, as well as funding a complimentary Life Membership for the Branch President after one-year term in office. There are other branch membership incentive programs nationwide, which should be mentioned in this report. It is hoped they will be included in future annual reports.

One of the 2018-2019 FRA National Recruiting incentives discussed by the Director included the recruitment of five new members. If a life member were eligible to receive this award, they had the option of selecting a one-year complimentary membership to give to a new member or selecting a black bound note pad. The new added feature of selecting a one-year comp membership was a great incentive for recruiting.

It is important for members to promote the image of the FRA by participating in community outreach events where sea service members will be present. It is imperative for the community to learn about the FRA, our mission, goals and objectives. Wearing the FRA hat or other paraphernalia is always a superb moment to show prospective members our pride and camaraderie.

The Membership & Retention Committee, National and Region Officers, the staff at National Headquarters and FRA shipmates must work as a team to strengthen membership recruiting efforts and improve retention levels. The FRA showcases the sea service community. We must keep moving forward to reach FRA's 100<sup>th</sup> anniversary in 2024.

For further details about the FRA Membership Programs, please review the Annual Report submitted by Christina Hitchcock, Director-Membership Development.

Shipmate National President, this concludes my report and I move that it be received.

In Loyalty, Protection and Service,

PENNY COLLINS  
Chairman Membership and Retention

In Loyalty, Protection and Service,

PRPEC PENNY COLLINS  
Director, Membership and Retention Committee

**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON PUBLIC RELATIONS  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

No annual report of the National Committee on Public Relations received at FRA National Headquarters.

In Loyalty, Protection and Service,

PETE LAZZARETTI  
PRPNW/Chairman

**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON VETERANS SERVICE  
92<sup>nd</sup> NATIONAL CONVENTION  
FLEET RESERVE ASSOCIATION**

**September 25 - 29, 2019, Memphis, Tennessee**

Shipmate National President, National Officers, Past National Officers, delegates and shipmates, as the national representative for Veterans issues for the FRA it has indeed been an honor and a privilege to work for the Shipmates and their families. This is the committee's report on veterans' issues.

It has been a pleasure to serve the Shipmates of the Association with my outstanding Committee members:

Chairman:	PRPEC Chris Slawinski, Branch 181
EC:	Kathryn Hare, Branch 181
NE/NEng:	PRPNEng Paul Loveless, Branch 156
NC:	
NW:	PRPNW Tom Flanik, Branch 382
SC:	PRPSC Russ Miller, Branch 201
SE:	PRPSE James Robbins, Branch 91
SW:	PRPSW James Katzenberger, Branch 163
WC:	PRPWC Roland Shorter, Branch 8
Advisors:	PRPEC Paul Gunther, Branch 182

On behalf of the members of the Veterans Service Committee, we offer our deepest sympathies to the Bessey family for the loss of Committee Advisor and Past Regional President Northwest C.T. "Bud" Bessey, Branch 328.

The committee continues to work to expand the outreach and awareness to FRA's sea service veterans and the veterans' community. The committee met via teleconference between the months of January through August 2019.

It has been very fulfilling to work with the committee and the National Officers this past year and I congratulate them for their engagement and participation in the meetings. The committee continues to review the committee manual and continue to build a comprehensive guide for Branches and Regions on establishing and maintaining a program to help veterans in their communities.

The committee and leadership continue discussions on the future of the Association and the understanding of the largest challenge facing FRA, membership. The committee discussed the objectives of growing FRA's Veterans Service Officer (VSO) and Voluntary Service (VAVS) programs, and to ensure that the FRA had the appropriate resources to reach the Association's goals for growth in these programs in the Branch and Regional levels.

To help assist FRA Shipmates and other veterans with locating and FRA accredited service officer the FRA web site now provides a searchable page to find local service officers. The site can be found in the "Member Resources" Section under the VA Resources area and clicking on the following link:  
[https://www.fra.org/FRA/VSF/Veteran\\_Service\\_Officer\\_Search.aspx](https://www.fra.org/FRA/VSF/Veteran_Service_Officer_Search.aspx)

The committee looks forward to receiving Branch and Regional reports for consideration and review to help improve these programs.

The following subjects were discussed and reported to the members of the committee and are presented for reference purposes:

**VETERANS BENEFITS ADMINISTRATION  
ACCREDITED REPRESENTATION**

FRA's Veterans' Service Officer (VSO) program was established in 1927 to provide representation to members who suffered injuries or illnesses associated with military service in filing for compensation with the federal government and the Veterans' Administration (now the Department of Veterans' Affairs or VA). Over the years, these services expanded to include support for surviving spouses and their dependents.

I continue to receive inquiries about the FRA VSO Program, and applications from Shipmates. Of these, 31 have received their accreditation with FRA to represent veterans, dependents and surviving spouses before the Department of Veterans Affairs on the matter of their claims for benefits. Congratulations!

My department responsibilities also include maintaining copies of all applications of individuals requesting to act as an Accredited Representative for the FRA on claims before the VA. All applications are processed and forwarded to NED Tom Snee, FRA's Certifying Official, for signature. The applications are then sent to Office of the General Counsel in Washington, DC for final approval.

A new VA General Counsel policy is to not issue a departmental "accreditation" card. Rational for this new policy, is that VA maintains a current listing for all current accredited representative on their web site, and access is available to the public. The site listing is at: <http://www.va.gov/ogc/apps/accreditation/index.asp>

**The office has listed 876 Accredited Representatives for the FRA as of August 2019.** These include a number of county and state service officers who represent FRA as well as other service organizations.

### **REPRESENTATION BEFORE THE BOARD OF VETERANS APPEALS (BVA)**

Since October 2018, FRA has worked 17 cases at the Board of Veterans Appeals in Washington, DC. Cases vary regarding the amount of time required, for example an original claim (first time) could require as little as an hour, while an older claim (established earlier) has taken weeks.

All VA Regional Offices have the capacity of conducting a hearing via video conferencing. This feature can speed up the availability for a BVA hearing and prevent unnecessary travel to Washington DC for a hearing.

BVA handles cases by a docket number. When an appeal is placed on the Board's docket, it is assigned the next higher number than the one received before. Appeals are reviewed in the order in which they were placed on the docket. The lower the docket number, the sooner the appeal will be reviewed and when the docket number for the appeal is reached, a Board member will examine the file.

### **VETERANS AFFAIRS VOLUNTARY SERVICE**

Established in 1946, the Veterans Affairs Voluntary Service (VAVS) is the largest volunteer program in the Federal Government, with over 350 supporting organizations supplementing staff and resources in all areas of patient care and support plus the National Cemetery Administration in order to serve our Nation's veterans.

FRA and the LA FRA serve on the VAVS National Advisory Committee that oversees the work performed by our Shipmates and Ladies, who volunteer their time in America's VA hospitals, clinics and other VA facilities.

I serve as a member on the VAVS Parke Scholarship Board. Each year the board awards scholarships to high school students who volunteer with the VAVS program. Please contact me or visit <http://www1.va.gov/volunteer/Parke.cfm> for information related to the scholarship program.

Through the years, VAVS volunteers have contributed millions of hours of service. Without this program and those who volunteer, VA will be forced to provide funding in order to cover the costs of hiring additional employees. This, in return, would likely reduce funding for other programs needed to support our veterans.

Community Assistance programs assist veteran patients by augmenting staff, leading end of life care programs, foster care, community-based volunteer programs, hospital wards, nursing homes, and veteran outreach centers. Recently

the VAVS outreach has been included in work done by volunteers at our National Cemeteries and other programs of the National Cemetery Administration.

The VA has implemented a new reporting software package for their voluntary service program. With help from the Regional Presidents and committee members, FRA has certified 30 facilities with representatives. As a reminder, due to the new process our Association will only get credit for a facility if the volunteer rep “logs in” to the new system. Also, if you have received a designation letter to be a representative or deputy representative from FRA for a VA facility contact the facility’s Chief of Voluntary Service to begin the registration process.

**Through the third quarter of 2019, FRA shipmates volunteered in 40 VA facilities throughout the country and provided 16 representatives in the VAVS Advisory Committees. FRA is listed as a non-voting “Associate Service Member” status on the NAC.**

To return to “*Service Member*” status, FRA must be actively represented on local advisory committees at a minimum of 25 VA facilities. **I am recommending that all FRA Branches which have Shipmates who volunteer at VA Medical Centers in their communities to contact me so that we can return to full voting Service Member status on the NAC.** I continue to work to educate our Shipmates on the VAVS program and how to expand outreach to these facilities.

On a positive note, **in the first nine months of FY 2019, 116 FRA volunteers contributed 8,687 total hours of service.** To all these Shipmates, we say “*Thank you and a job well done!*”

I encourage Branches to become more involved and make volunteering part of your overall community involvement and outreach efforts. We need to remember that part of the FRA credo is “Service” and what better way to demonstrate this than to help your fellow veterans. If you volunteer at a VA facility, check to see if the FRA has a local representative on the facilities VAVS advisory committee. A listing of VA facilities with VAVS programs and contacts is posted on the FRA web site.

Any Shipmates who would like to volunteer to help in one of these or any other facilities should contact the Department of Veterans Affairs facility nearest you and ask for Voluntary Service or visit their website at [www.va.gov/volunteer/](http://www.va.gov/volunteer/).

As part of FRA’s national outreach efforts to the VA medical facilities, I contacted all the VA voluntary chiefs and offered to mail copies of “*FRA Today*” to distribute in their hospitals. To date, more than 1100 copies of our magazine are distributed monthly to 30 additional VA medical facilities.

I serve as the National VAVS Representative and please contact me at 1-800-FRA-1924 extension 115 or email me at [vafra@fra.org](mailto:vafra@fra.org) regarding new appointments; resignations or questions regarding the program.

### **FEDERAL BENEFITS FOR VETERANS AND DEPENDENTS**

The VA publishes a comprehensive annual guide, Federal Benefits for Veterans and Dependents. The 2018 handbook can be ordered for \$5.00 from the U.S. Government Printing Office by calling toll free (866) 512-1800, or in DC (202) 512-1800 or by going online at <https://bookstore.gpo.gov/products/federal-benefits-veterans-dependents-and-survivors-2018>

For those with a computer and online access to the Internet, the electronic version may be found at [http://www.va.gov/opa/publications/benefits\\_book.asp](http://www.va.gov/opa/publications/benefits_book.asp). The site also provides downloadable versions of the booklet for android, iphone, ipad and other devices. Answers to most questions concerning veterans’ benefits can be found within this handbook. Phone numbers for VA Regional Offices, Medical Centers, Veteran Outreach Centers, National Cemeteries and Insurance Centers are listed and I have a limited number of extra copies and if you want one contact me at FRA HQ or send an email to [vafra@fra.org](mailto:vafra@fra.org).

Also, veterans, survivors, dependents and other claimants can apply their initial application on-line for disability compensation, pension, education, and vocational rehabilitation and employment benefits without the additional requirement to submit a signed paper copy of the application.



Shipmates, this completes my report.

In Loyalty, Protection and Service,

Christopher J. Slawinski  
National Service Director  
Chairman, Veterans Service Committee

**ANNUAL REPORT OF THE NATIONAL COMMITTEE  
ON YOUTH ACTIVITIES  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

1. At the time of this report, I have received packets from 2 of the 8 regions. The remaining regions are holding their Conventions within the next couple weeks and will submit reports after grading at their individual conventions.
2. I've conducted all business via email, text, and phone, so no funds were expended, nor do I anticipate any funds to be expended in order to grade the regional first place reports.
3. I intend to announce the National winners, as well as the Shipmate of the Year at the National Convention in Memphis, TN.
4. It has been my honor to serve as your National Chairman of the Youth Activities Committee for the last three years. I hope nothing but the best for the incoming Chairman. I move this report be received.

In Loyalty, Protection and Service,

RPSE JIM RICHMOND  
National Chairman, Youth Activities

**ANNUAL REPORT ON THE FLEET RESERVE ASSOCIATION  
EDUCATION FOUNDATION  
92<sup>nd</sup> NATIONAL CONVENTION, FRA  
Crowne Plaza Hotel, Memphis, TN**

The Fleet Reserve Association Education Foundation is a separate, 501(c)3 tax-exempt charitable/education organization. The Foundation maintains separate financial accounts and is audited annually per generally accepted accounting procedures (GAAP).

Background

Administering the FRA Scholarship Program is under the purview of the FRA Education Foundation, which was authorized by delegates to FRA's 81<sup>st</sup> National Convention and formally announced at the 82<sup>nd</sup> National Convention in Virginia Beach, VA.

The State Corporation Commission, Commonwealth of Virginia, issued a certificate of incorporation authorizing the Foundation to transact business associated with soliciting scholarship donations, and the Internal Revenue Service issued a tax-exempt determination letter for the Foundation on March 3, 2009. In addition, the FRA NBOD approved resolutions (NBR 17-09 and NBR 19-09) clarifying the relationship of the Foundation and its leadership with the FRA, and approving the Foundation Bylaws. (NBR 18-09). FRA Standing Rule 14 (SR-14) addresses the relationship between the FRA and the Foundation.

Leadership, Advisors, Coordinator and Applications Review Committee

The current FRA Education Foundation Board of Directors is comprised of the following:

President – NEDE Joe Barnes  
Secretary – PNP Larry Boudreaux  
Treasurer – PFO Steve Cox  
Members – PNP Gary Blackburn  
Shipmate Richard Ruiz

Assistant Treasurer – FRA FO Bryan Proctor

Foundation Advisors are:

NED Tom Snee  
PRPWC Joe Nash  
Honorary Shipmate and Financial Advisor Jim Webb

FRA Scholarships Coordinator is former FRA Admin Director Alicia Landis.

The 2019 FRA Education Foundation Scholarship Applications Review Committee is comprised of the following:

Shipmate Harry Kantrovich  
Former Scholarship Coordinator Marilyn Smith  
Former FRA Communications Director Lauren Armstrong

Meetings and Annual Budget

Since meeting prior to FRA's 91<sup>st</sup> National Convention, the Foundation Board met via teleconference on January 15, 2019, April 16, 2019 and July 31, 2019. Minutes from these meetings are attached for information. Foundation President Barnes also submitted a report to the FRA NBOD on April 28, 2019 in conjunction with its mid-year meeting at FRA NHQ.

The 2019 FRA Education Foundation Budget is enclosed for information.

#### Annual Audit

As in past years, the Foundation audit was conducted along with FRA's by Tate & Tryon and tax returns were prepared for the year ended 12/31/18. We understand the result was a clean audit for the Foundation, however, at the time this report was submitted for inclusion in the convention delegate kit, the final report has not yet been released due to concerns about FRA's 2018 audit.

#### 2019 Scholarships

The Foundation awarded 22 scholarships this year totaling \$93,000. There was no contribution from FRA to fund scholarship awards this year. A total of 197 applications were submitted of which 33 were incomplete with the remainder adjudicated by the review committee. A total of 132 mail pieces were received and forwarded to the LA FRA in conjunction with their scholarship program.

A new \$2,000 scholarship was awarded this year based on a contribution from Navy Memorial Branch 181. Preference is to be given to applicants from the Branch or those related to Shipmates from that Branch. Two (2) \$2,000 Benn Scholarships were awarded this year. Applicants must be children of Navy corpsmen who served in support of the USMC. The list of 2019 FRA scholarship recipients is being published in the September issue of FRA Today.

#### CFC

The FRA Education Foundation is approved to participate in the annual Combined Federal Campaign (CFC) which is administered by the Office of Personnel Management (OPM). In 2017 significant changes were implemented to include expanding the program to include federal and military retirees. The campaign commences in September and continues to mid-December, and the Foundation participation code will again be **#80236**. This Foundation was also authorized to participate in the National/International Part of the 2012, 2014, 2015, 2016, 2017 and 2018 campaigns. The Foundation is a member of **The Military Support Groups of America** which is a CFC related federation of military support organizations – as such, the Foundation is authorized to display the **America's Best Charities Seal of Excellence** based on the strict selection criteria for member organizations. Additional information is available at [www.militarysupportgroups.org](http://www.militarysupportgroups.org).

#### AmazonSmile Program

The Foundation continues to participate in the AmazonSmile program whereby purchases by individuals shopping on Amazon.com who've registered via the AmazonSmile portal ([smile.amazon.com](http://smile.amazon.com)), generate 0.5% of the price as donations to the Fleet Reserve Association Education Foundation. A flyer for use in publicizing the program is attached and hopefully other FRA Shipmates and Auxiliary members will register to participate in the program.

#### 2019 Scholarship Applications

Consistent with established practice, FRA Education Foundation scholarship applications for the coming year were posted on the FRA web site ([www.fra.org/foundation](http://www.fra.org/foundation)) on September 1, 2019 after review and appropriate updates.

#### **Recommendations:**

The Foundation Board recommends that FRA leadership and individual Branches **continue supporting the FRA Education Foundation, and that information regarding the Foundation and its scholarship awards be disseminated** at Regional meetings and during leadership visits to Branches and other Association / Sea Service related functions.

The Foundation Board recommends that information be disseminated regularly about registering for and using the **Amazon Smile program** ([smile.amazon.com](http://smile.amazon.com)) to help support the Foundation. Information is detailed on the attached flyer and should be disseminated via Regional meeting, Branch newsletters, and at Branch meetings.

The Foundation Board recommends **including detailed information on the Foundation as part of annual leadership training** to expand awareness and help support the Foundation's mission which is directly related to FRA's mission and cardinal principles.

Your continuing support is appreciated.

Respectfully submitted, in Loyalty, Protection and Service,

JOSEPH L. BARNES  
President, FRA Education Foundation  
FRA NED Emeritus

Enclosures:

Foundation Board Meeting Minutes  
2018 Education Foundation Budget  
AmazonSmile Program Information

Meeting Minutes  
FRA Education Foundation Board of Directors  
January 15, 2019

The FRA Education Foundation Board of Directors meeting via teleconference was called to order at 1100 (EST), January 15, 2019 by President NEDE Joe Barnes. Present were Secretary, PNP Larry Boudreaux; Board Member, PNP Gary Blackburn; Assistant Treasurer/FRA Finance Officer, Bryan Proctor; Advisor, NED Tom Snee; and Financial Advisor, Jim Webb.

Motion was made and seconded to accept the minutes as printed from the September 25, 2018 meeting. Motion passed, and minutes stand approved. Meeting scheduled in January due to availability of last quarter financials.

Assistant Treasurer Proctor gave the financial report stating that the largest expense since our last meeting was \$2,359.00 for state solicitation licenses fees. The balance sheet reflects a minimal balance in the Sun Trust Bank operating account to cover operating expenses and there's a much larger balance at the time of scholarship award disbursements.

Advisor Webb reported that last year the Foundation investment portfolio was down 6.4% - a reminder of market fluctuations. As of close of business yesterday it was up 6.64%. We keep at least a year's expenses in ready assert cash and right now we have about a year and a half balance. In the middle half of the year we will do a relocation of assets. We keep about \$45,000 in the BankCorp checking account, and have \$97,000.00 in a less volatile class of investments. We are in the 10<sup>th</sup> or 11<sup>th</sup> year of a secular bull market which typically lasts from 20 to 25 years. No CFC funds received yet, they usually come in mid-January and are processed quarterly. According to MSGA web page, we received over \$1,600.00 from last year's campaign. The 2018 campaign closed out on January 11<sup>th</sup>. The proposed 2019 Foundation Budget will be voted on at the next meeting.

President Barnes informed the Board that FRA Branch 181 is making a \$2,000.00 a year contribution to fund a new scholarship in the name of the branch. PRPNC Marty Posekany has advised that he plans to donate funding for a 2019 memorial scholarship in honor of RPNC Rosemary Posekany.

The state solicitation licenses registration process continues, and the 2019 CFC registration was submitted by Treasurer Cox prior to the deadline.

Regarding awareness, Shipmate S.D. Martin from Virginia Beach Branch 166 advised President Barnes that there will be another Tidewater Scholarship Fair in April. Accordingly, more Foundation handouts must be printed for the event. President Barnes wrote a column for the January issue of FRA Today and will also have a column in the March issue. Due to the low response rate, Foundation donation solicitation letters were not sent in the fall. Our focus is to beef up our presence within the CFC and encourage support within FRA.

Motion made and seconded that the current Foundation officers remain in their respective position for 2019. Motion passed unanimously. The next meeting via teleconference will be held in April prior to FRA NBOD mid-year meeting.

There being no further business, the meeting was adjourned at 1135.  
Submitted by PNP Larry Boudreaux, Foundation Secretary.

Meeting Minutes  
FRA Education Foundation Board of Directors  
April 16, 2019

The FRA Education Foundation Board of Directors Meeting via teleconference was called to order at 1330 (EST), April 16, 2019 by President NEDE Joe Barnes. Present were Secretary, PNP Larry Boudreaux; Treasurer, Steve Cox; board member, Richard Ruiz; Ass't. Treasurer/FRA Finance Officer Bryan Proctor, advisors FRA NED Tom Snee; PRPWC Joe Nash, and Financial Advisor Jim Webb.

Motion was made and seconded to accept the minutes as printed from the January 15, 2019 meeting. Motion passed, and minutes stand approved.

Treasurer Cox gave the 2018 year end financial report stating that the total equity was \$1,439,025.18 which made the Foundation financially solvent. The income statement reflects total revenue of -\$15,924.54 which included -\$112,886.94 unrealized loss from investments. Total expenses were \$130,782.64 which resulted in a net loss of -\$146,667.18 for the year. When total contributions and donations along with the unrealized loss are factored in, the total net gain/loss just about breaks even. The 2019 First Quarter Financial Report indicates total equity of \$1,447,584.47, and the associated income statement reflects contributions of \$12,524.29 and expenses of \$3,965.00 leaving a net income of \$8,559.29.

Treasurer Steve Cox presented the Proposed 2019 Budget which was discussed. Motion made and seconded to approve the Proposed 2019 Budget with the stipulation that further explanation on some line items to be provided at later date by Asst. Treasurer Proctor. Motion passed unanimously.

Financial Advisor Webb explained the different types of fees that were charged to the Foundation investments. As of close of business yesterday our investments were up 7.19% after being down 6.4% at the end of 2018. This is a good reminder of changes in returns in the equity markets. We keep about \$45,000 in the BankCorps checking account plus over \$100,000.00 in a less volatile, more conservative class of investments that won't fluctuate too much.

The Foundation Audit is currently under way and should be wrapped up by mid-May. Asst. Treasurer Proctor stated the filing of the Form 990 and tax documents will be a couple of months late this year and the 2019 State Solicitation Registrations coordinator was notified of the delay and stated there would be no problem. The 2019 CFC Registration is completed and is being monitored by McGuire & McGuire which oversees the Military Support Groups of America.

President Barnes discussed the letter he sent to Branch 181 pertaining to their annual donation of \$2,000.00 to fund a new scholarship in the name of Navy Department Branch 181. Award preference is to applicants associated with members of Branch 181. PRPNC Marty Posekany will also donate \$1,000.00 for a RPNC Rosemary Posekany Memorial Scholarship and also made a \$300.00 donation to the Foundation.

RVPEC S.D. Martin from Virginia Beach Branch 166 staffed a Foundation information table at the spring Tidewater Scholarship Fair at Virginia Wesleyan University. This was similar to the event conducted last fall. Foundation handouts were requested and provided and the registration fee was generously covered by Branch 166.

Foundation handouts were updated for the 2020 cycle and ordered at an expense around \$600.00. Foundation ads in FRA Today are slated for the March and April issues and paid for by the foundation.

President Barnes is preparing a report for the FRA NBOD at their upcoming Mid-Year Meeting. The next meeting will be held in July 2019 time and date to be determined. There being no further business, the meeting was adjourned at 1135.

Submitted by PNP Larry Boudreaux, Foundation Secretary





Meeting Minutes  
FRA Education Foundation Board of Directors  
July 31, 2019

The FRA Education Foundation Board of Directors Meeting via teleconference was called to order at 1100 (EDT), July 31, 2019 by President NEDE Joe Barnes. Present were Secretary, PNP Larry Boudreaux; Treasurer, Steve Cox; Board Members, Richard Ruiz and PNP Gary Blackburn, Ass't Treasurer/FRA Finance Officer Bryan Proctor; Advisor FRA NED Tom Snee, and Financial Advisor Jim Webb.

Motion was made and seconded to accept the minutes as printed from the April 16, 2019 meeting. Motion passed, and minutes stand approved.

Treasurer Cox reviewed the 2019 Approved Budget. The Balance Sheet reflects total assets of \$1,459,229.53 as of June 30, 2019. The Income Statement reflects total revenue of \$123,386.95 which included \$96,326.81 unrealized gain from investments for the first six months this year. Total expenses were \$104,082.60 which included \$93,000.00 in scholarships awarded resulting in a net loss of \$19,304.35 so for this year. Ass't Treasurer Proctor stated that the 2018 audit is pending the results of a required forensic audit of one FRA account. Both FRA and the Foundation audits are together and will be released upon completion and referenced audit. The Foundation 990 cannot be filed until completion of the audit and state solicitation license renewals cannot be filed until that time.

Advisor Webb stated that this year so far is an up year. As of close of business yesterday investments were up 9.94% or a total of \$136,000.00. Based on our account Tactical Investment Managers we are currently about 50% in fixed income with almost 10% return. Including the cash advantage checking account of about \$42,000, total assets are \$1,482,626.00 as of the close of business yesterday. We also have \$100,000.00 in another conservative bucket. Unrealized gains are not realized until we sell the portfolio. In the almost four years that we have been managing investments based on the Foundation Investment Policy, we have averaged 7.83% with total gains of \$358,000.00.

Regarding questions concerning the 2019 Budget from last meeting, CFC Contributions come in quarterly and are not consistent amounts. Another question was in regard to overstated 2018 BOD expenses which are being researched by Ass't Treasurer Proctor and he will advise on same.

A proof of the September 2019 FRA Today Ad and list of the 2019 Foundation Scholarship recipients was provided to the board. Awards totaling \$93,000 were presented to 22 students with one recipient receiving two awards. There were also two recipients for the Hazel Benn Scholarship this year.

President Barnes will be finalizing the 2019 National Convention Report to be submitted to the delegates in Memphis in September.

The next meeting will be held at 1630 on September 24, 2019 in the Board Room at the Crowne Plaza Memphis East Hotel, Memphis, TN. Board members were reminded to notify President Barnes and Treasurer Cox if attending the National Convention via email.

There being no further business, the meeting was adjourned at 1131.

Submitted by PNP Larry Boudreaux, Foundation Secretary

**Fleet Reserve Association Education Foundation  
Budget for the Fiscal Year 2012 thru 2019**

	Approved 2019 Budget	2018 Budget	2017 Budget	2016 Budget	2015 Budget	2014 Budget	2013 Budget	2012 Budget
<b>Income:</b>								
Corporate Contributions	\$ 15,000.00	\$ 15,000.00	\$ 25,000.00	\$ 130,000.00	\$ 130,000.00	\$ 130,000.00	\$ 130,000.00	\$ 100,000.00
Individual Contributions	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 16,450.00	\$ 15,000.00	\$ 25,000.00	\$ 15,000.00	\$ 15,000.00
Investment Income	\$ 75,000.00	\$ 75,000.00	#REF!					
Miscellaneous Income *	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	\$ -	\$ 12,000.00	\$ 12,000.00	\$ 12,000.00	\$ 1,000.00
<b>Total Revenue</b>	<b>\$ 131,000.00</b>	<b>\$ 131,000.00</b>	<b>#REF!</b>	<b>\$ 146,450.00</b>	<b>\$ 157,000.00</b>	<b>\$ 167,000.00</b>	<b>\$ 157,000.00</b>	<b>\$ 116,000.00</b>
<b>Expense:</b>								
Audit	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
Consulting Fees	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 12,000.00	\$ 12,000.00	\$ 12,000.00	\$ 12,000.00	\$ -
National Office Expense	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00
Postage	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 200.00	\$ 200.00
Advertising & Marketing	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00	\$ 6,000.00	\$ -	\$ -	\$ -	\$ -
Printing	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 750.00	\$ 750.00
Telephone	\$ 100.00	\$ 100.00	\$ 100.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
Bank Fees	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00
Donor Database	\$ 500.00	\$ 500.00	\$ 2,500.00	\$ 10,000.00	\$ -	\$ -	\$ -	\$ -
Misc. Expense	\$ 250.00	\$ 250.00	\$ 250.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
BOD/Travel Expense	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,000.00	\$ 2,500.00	\$ 3,250.00	\$ 3,250.00	\$ 500.00
Legal Services	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 5,500.00	\$ -	\$ -	\$ -	\$ -
Committee Expense	\$ 100.00	\$ 100.00	\$ 100.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 500.00
Scholarship Awards	\$ 90,000.00	\$ 90,000.00	\$ 90,000.00	\$ 130,000.00	\$ 130,000.00	\$ 130,000.00	\$ 130,000.00	\$ 100,000.00
<b>Total Expense</b>	<b>\$ 129,800.00</b>	<b>\$ 129,800.00</b>	<b>\$ 131,800.00</b>	<b>\$ 169,950.00</b>	<b>\$ 148,950.00</b>	<b>\$ 149,700.00</b>	<b>\$ 149,850.00</b>	<b>\$ 105,350.00</b>
<b>Surplus/Deficit</b>	<b>\$ 1,200.00</b>	<b>\$ 1,200.00</b>	<b>#REF!</b>	<b>\$ (23,500.00)</b>	<b>\$ 8,050.00</b>	<b>\$ 17,300.00</b>	<b>\$ 7,150.00</b>	<b>\$ 10,650.00</b>

\* Principal From Foundation Asset Base & Established Scholarship Funding

# **HELP SUPPORT**

## **THE FRA EDUCATION FOUNDATION**

### **via AmazonSmile**

AmazonSmile is a program that supports non-profit charitable/education organizations by contributing 0.5% of qualified Amazon.com sales to approved organizations

To register, **go to [smile.amazon.com](https://smile.amazon.com) and select Fleet Reserve Association Education Foundation** and 0.5% of your qualified Amazon.com purchases will be contributed to the Foundation.

There's no additional cost to Amazon.com customers.

Thereafter, go to **[smile.Amazon.com](https://smile.amazon.com)** to access Amazon.com products and services to ensure that 0.5% of qualified purchases support the Fleet Reserve Association Education Foundation.

## **NATIONAL BOARD OF DIRECTORS RESOLUTIONS**

### **NBR 1-19 OF SEPTEMBER 30, 2018**

*Resolved*, That the minutes of the 91<sup>st</sup> FRA Pre-Convention National Board of Directors meeting be approved.

Vote: 12 affirmative.

### **NBR 2-19 OF SEPTEMBER 30, 2018**

*Resolved*, That the National Executive Director's salary of \$110,313.00 be adopted/approved by the FRA National Board of Directors.

Vote: 11 affirmative, 1 abstain (NED).

### **NBR 3-19 OF SEPTEMBER 30, 2018**

*Resolved*, That the LA FRA National President's Project, The National Military Family Operation Purple Camps & Healing Adventures, be approved by the FRA National Board of Directors.

Vote: 12 affirmative.

### **NBR 4-19 OF SEPTEMBER 30, 2018**

*Resolved*, That the FRA Regional Vice Presidents be allowed to sit in for the FRA Regional Presidents, when not available.

Vote: 12 affirmative.

### **NBR 5-19 OF OCTOBER 23, 2018**

*Resolved*, That the National Board of Directors Ratify/Approve of the National Committee on Budget and Finance, the National Committee on Constitution, Bylaws and Resolutions, and the National Committee on Future Planning Committees' Assignments for Association Year 2018-2019.

Vote: 12 affirmative.

### **NBR 6-19 OF NOVEMBER 15, 2018**

*Resolved*, That Article 7, Sections 702 and 702(h) of the C&BL, FRA, be amended.

Vote: 11 affirmative, 1 negative (JrPNP).

### **NBR 7-19 OF NOVEMBER 16, 2018**

*Resolved*, That Akron/Canton Branch 324, in accordance with the provisions contained in Section 1212, C&BL, FRA, be merged with Cleveland Branch 017.

Vote: 12 affirmative.

**NBR 8-19 OF NOVEMBER 21, 2018**

*Resolved*, That the National Board of Directors revoke the Charter of Long Island Branch 071 (Riverhead, NY).

Vote: 12 affirmative.

**NBR 9-19 OF NOVEMBER 28, 2018**

*Resolved*, That the FRA National Board of Directors approve the LA FRA proposed bylaws and standing rules amendments from the 91<sup>st</sup> /86<sup>th</sup> FRA/LA FRA National Conventions.

Vote: 12 affirmative.

**NBR 10-19 OF DECEMBER 6, 2018**

*Resolved*, That the National Board of Directors authorize the expenditure of an additional \$2,000.00 from the Welfare and Rehabilitation Reserve for a total grant of \$2,500.00 to Shipmate Kevin Heine, as contained in the provisions of Article 9, Section 909(d), C&BL, FRA.

Vote: 12 affirmative.

**NBR 11-19 OF JANUARY 16, 2019**

*Resolved*, That the National Board of Directors approve of the 2018 Post-Convention NBOD Meeting minutes (at the 01/16/19 National Board of Directors teleconference call at FRA National Headquarters).

Vote: 12 affirmative.

**NBR 12-19 OF FEBRUARY 6, 2019**

*Resolved*, That the National Board of Directors authorize the expenditure of an additional \$2,000.00 from the Welfare and Rehabilitation Reserve for a total grant of \$2,500.00 to Shipmate Thomas Pease, as contained in the provisions of Article 9, Section 909(d), C&BL, FRA.

Vote: 10 affirmative, 2 negative (RPSE, RPWC).

**NBR 13-19 OF APRIL 26, 2019**

*Resolved*, That the National Board of Directors approve the voluntary surrender of St. Augustine Branch 025's charter.

Vote: 12 affirmative.

**NBR 14-19 OF JUNE 3, 2019**

*Resolved*, That Paul Bunyan Branch 358, in accordance with the provisions contained in Section 1212, C&BL, FRA, be merged with Wolverine Branch 298.

Vote: 12 affirmative.

**NBR 15-19 OF MAY 30, 2019**

*Resolved*, That the following new Section be added to the C&BL:

Section 808(m). “The NED shall review all monthly bank, credit card statements and contract agreements for continuity. If there are any questions, he/she will bring it to the attention of the Finance Officer, and if needed, advise the National President for further review, disposition and/or action(s).”

Vote: 11 affirmative, 1 abstain (NED abstains).

**NBR 16-19 OF MAY 30, 2019**

*Resolved*, That, (a) Conduct a forensic audit on the Credit Card Statements since the last audit held in 2018. (b) The Finance Officer will repay all credit card charges.

Vote: 10 affirmative, 1 negative (JrPNP), 1 abstain (NED abstains).

**NBR 17-19 OF JUNE 24, 2019**

*Resolved*, That the Request of J.J. Burke Branch 215 (Savannah, GA) to voluntarily surrender their Branch Charter be approved.

Vote: 11 affirmative.

**NBR 18-19 OF JUNE 26, 2019**

*Resolved*, That the Request of Green Valley Branch 077 (Green Valley, AZ) to voluntarily surrender their Branch Charter be approved.

Vote: 11 affirmative.

**NBR 19-19 OF AUGUST 8, 2019**

*Resolved*, That the voluntary surrender of Mid-Hudson Branch 229's (Newburgh, NY) Branch Charter be approved.

Vote: 11 affirmative.

**NBR 20-19 OF AUGUST 8, 2019**

*Resolved*, That Article 9, Section 914(d) be interpreted to mean, “all payments of life membership dues to affiliated branches will cease when the branch has received 50% of an individual's life membership dues.”

Vote: 11 affirmative.

**NOMINATING RESOLUTIONS FOR NATIONAL OFFICERS  
FOR CONSIDERATION AT THE 92<sup>nd</sup> NATIONAL CONVENTION, FRA  
SEPTEMBER 25-28, 2019, MEMPHIS, TENNESSEE**

**NATIONAL PRESIDENT**

**NOMINATING RESOLUTION**

**NORTH SHORE BRANCH 031**

Whereas, the delegates assembled at the 92<sup>nd</sup> National Convention of the Fleet Reserve Association (FRA) will have the duty and responsibility of electing a dedicated, experienced, and qualified shipmate to the office of National President for the year 2019 – 2020; and

Whereas, the assembled delegates realize that the shipmate elected must demonstrate leadership, integrity, knowledge and dedication to the three cardinal principles of Loyalty, Protection and Service to this fellow members, their families, and the FRA; and

Whereas, North Shore Branch 031 has within its membership a shipmate, Donna M. Jansky, who has demonstrated all the required qualifications as well as shown dedication and willingness to serve the FRA by practicing the three cardinal principles; and

Whereas, this shipmate has been a member in good standing since joining in 1992, a Life Member; and is now serving as the National Vice President; and

Whereas, at the Branch level, this shipmate has served in the various positions starting with secretary, treasurer, vice-president, and president and has served on or as the chairman for all five standing committees that are submitted to the regional level; and

Whereas, at the Regional level, this shipmate has served in various positions in the former New England Region and the Northeast/New England Region including master-at-arms, secretary, vice-president and president and has served on or as the chairman for all five standing committees that are submitted to National; and

Whereas, at the National level, this shipmate has served as the former New England Regional President in 2004-2005 and the Northeast/New England Regional President in 2014-2015 and has served on or as the chairman for the following national committees: Budget and Finance; Hospitals, Welfare and Rehabilitation; Public Relations; and Honorary Membership; and

Whereas, the shipmates at North Shore Branch 031, FRA know that this dedicated shipmate's experience and devotion to our Association qualifies her to continue to serve her shipmates; now therefore be it

*Resolved*, that North Shore Branch 031, Fleet Reserve Association, at a regularly scheduled monthly meeting held on 21 November 2018, a quorum being present, did unanimously vote to place the name of Donna M. Jansky, in nomination for the office of National President, Fleet Reserve Association, for the association year 2019-2020 and be it further

*Resolved*, that North Shore Branch 031 sincerely solicits the support and endorsement of all branches of the Fleet Reserve Association for the candidacy of National Vice President Donna M. Jansky, for the office of National President, Fleet Reserve Association.

Alfred R. Prudhomme, Jr.  
President, Branch 031

Donna M. Jansky  
Secretary/Treasurer, Branch 031

-----  
THE ABOVE NOMINATION HAS BEEN ENDORSED BY BRANCHES: 254, 014, 269, 207, 038, 057, 041 and 251.

---

## NATIONAL VICE PRESIDENT

### NOMINATING RESOLUTION

### IMPERIAL BEACH BRANCH 289

Whereas, it will be the duty and responsibility of the delegates assembled at the 92<sup>nd</sup> National Convention of the Fleet Reserve Association, to elect a dedicated, experienced and qualified Shipmate to serve in the office of National Vice President Southwest for the Association Year 2019-2020;

Whereas, the assembled delegates realize that the Shipmate elected must possess the leadership, integrity, comprehensive knowledge and dedication to the Fleet Reserve Association and its prerequisites of Loyalty, Protection and Service, to be able to effectively assume the duties of this high office of the FRA, and

Whereas, Imperial Beach Branch 289 has within its membership a Shipmate, PRPSW Michael “Mick” Fulton, who possesses these traits, who is qualified and who has consistently dedicated himself as member of the FRA for 40 years at various Branches, continuous for the last 27 years at Branch 289; and

Whereas, during his tenure at Branch 289 he has served multiple terms as a member of the Board of Directors, Secretary, First Vice President and 3 terms as President. In addition, he has served as a member and chaired numerous committees at both the Branch level and Regional level and he served as the Convention Committee Chairman for the 55<sup>th</sup> and 56<sup>th</sup> Southwest Regional Convention in 2011 and 2012. He also served as Treasurer for the 2018 National Convention Committee and has volunteered to serve in that capacity for the 2019 National Convention; and

Whereas, this Shipmate served the FRA Southwest Region as Regional Vice President 2012, Regional President 2012-2013 and 2013-2014; Regional Parliamentarian 2014-2016 and 2018, was a member of the National Committee on Budget & Finance 2014 to 2017 and stepped in to serve on the committee at the 2018 National Convention to fill a vacancy; and

Whereas, this Shipmate served faithfully in the United States Navy for 30 years, retiring in 2006 as Command Master Chief of Naval Base Coronado, CA; and

Whereas, the Shipmates of FRA Branch 289 know that this dedicated Shipmate’s extensive experience and devotion to the Association, his fellow members and their families eminently qualifies him to serve in the office of National Vice President, FRA; therefore be it

*Resolved*, that Imperial Beach Branch 289, FRA at a regularly scheduled meeting on 10 October 2018, a quorum being present, did with great pride and pleasure, voted unanimously to place the name of Michael “Mick” Fulton, in nomination for the Office of National Vice President, Fleet Reserve Association for the Association Year 2019-2020; and be it further

*Resolved*, that Imperial Beach Branch 289 sincerely solicits the support and endorsement of all Branches of the Fleet Reserve Association for the candidacy of Past Regional President Southwest Michael “Mick” Fulton for the office of National Vice President, FRA.

Chris Chapman  
President, Branch 289

William Weatherford  
Secretary, Branch 289

---

THE ABOVE NOMINATION HAS BEEN ENDORSED BY BRANCHES: 254, 014, 070, 269, 207, 038 and 041.

---



## **NATIONAL VICE PRESIDENT**

### **NOMINATING RESOLUTION**

### **ANNAPOLIS BRANCH 024**

Whereas, It is the duty and responsibility of the delegates assembled at the 92<sup>nd</sup> FRA National Convention, Memphis, TN in September 2019, to elect a dedicated, experienced, knowledgeable, enthusiastic and respected Shipmate to serve in the office of National Vice President for the Association year 2019-2020; and

Whereas, Annapolis Branch 024 is extremely honored to have within its membership an exceptionally qualified and experienced Shipmate that exemplifies the FRA three cardinal principles of Loyalty, Protection and Service; and

Whereas, This Shipmate served in the United States Coast Guard Reserve for thirty-four years, obtained the enlisted rate of Yeoman Chief Petty Officer, qualified for FRA membership, and retired with an honorable discharge on September 1, 2007; and

Whereas, This Shipmate has been a continuous member of Branch 24 since May 2007 and a Life member for over ten years, served as President in 2012-2013, member of Board of Directors from 2010 to 2015, and Chairman of the Membership, Public Relations, Legislative, and Las Vegas Night Committees, as well as currently serves as the Secretary/Treasurer since 2018; and

Whereas, This Shipmate represents Branch 24 on the Maryland Military Coalition (MMC) to support Maryland State Legislative efforts on behalf of veterans residing in the state of Maryland; and

Whereas, This Shipmate served as Chairman (2013-2014) of the FRA Central Liaison Committee (Coordinating Council) conducting quarterly meetings for branches in the DC, Maryland, and Virginia metro area to discuss various branch activities, and presided as Mistress of Ceremony at the annual Memorial Day program at the Navy Memorial in Washington, DC; and

Whereas, This Shipmate served as East Coast Region President in 2015-2016 providing leadership and guidance to 30 branches in the region with membership of over 7,000 members and since 2017 continues to be involved in regional programs by serving as the Chairman-Public Relations and Legislative Committees; and

Whereas, This Shipmate served as FRA Director, Membership Development and Chairman, National Committee on Membership and Retention for ten years and developed strategies for recruiting and retaining members, participated in several community and outreach events to promote the awareness and image of the FRA, recruited over 200 new or reinstated FRA members from 2007-2017, and currently serves as the Chairman National Committee on Membership and Retention for the 2018-2019 Association Year; and

Whereas, throughout this Shipmate's membership in the FRA she participated in numerous events showcasing the FRA such as testifying on Capitol Hill regarding women veteran's issues, attending the Coast Guard Enlisted Person of the Quarter and Year at Coast Guard Headquarters to present awards, and during the government shut down in 2019 volunteered to handout baby products to Coast Guard families in need; and

Whereas, the members of Branch 24 know this Shipmate to be a dedicated and resourceful member of the Branch, providing outstanding customer service to branch members, interacting on a frequent basis with LAFRA Unit 24 to engage the members to participate in joint branch and unit activities such as Veterans and Memorial Day programs; now therefore be it

*Resolved*, The Shipmates of Branch 24, Annapolis, MD at a regularly scheduled meeting held on March 12, 2019, a quorum being present, did unanimously and proudly place the name of Shipmate Pleasala "Penny" Collins in nomination for the office of National Vice President for 2019-2020; and be it further

*Resolved*, That Annapolis Branch 024 earnestly solicits the support and endorsement of all branches in the Association for the candidacy of Shipmate Pleasala “Penny” Collins for the office of National Vice President, Fleet Reserve Association for the year 2019-2020

Christopher Erickson  
President, Branch 024

Pleasala J. Collins  
Secretary, Branch 024

-----  
THE ABOVE NOMINATION HAS BEEN ENDORSED BY BRANCHES: 115, 229, 214, 023, 258, 301, 307, 146, 212, 123, 001, 086, 259, 004, 087, 029, 059 and 251.  
.....

## **NATIONAL EXECUTIVE DIRECTOR**

### **NOMINATING RESOLUTION**

### **NAVY DEPARTMENT BRANCH 181**

Whereas, It will be the duty and responsibility of the delegates assembled at the 92<sup>nd</sup> FRA National Convention of the Fleet Reserve Association, (FRA) in 2019 to elect a dedicated, experienced and qualified Shipmate to serve in the Office of National Executive Director for the Association Years of 2019-2022;

Whereas, The Shipmate elected must have a comprehensive knowledge and experience of the Fleet Reserve Association at all levels and effectively assume the responsibilities associated of this high office within the FRA and it's National Headquarters;

Whereas, Navy Department Branch 181 has within its membership a Shipmate who possesses these leadership traits, experience qualities and who has consistently dedicated himself to serving in the best interests and welfare of the Fleet Reserve Association and the prerequisites of Loyalty, Protection and Service;

Whereas, This Shipmate enlisted in the United States Navy in 1978, serving four years active duty; continuing his service to our country in the USNR until his retirement in December of 1998, deployed during Desert Shield/Storm; awarded National Defense Medal; Navy Good Conduct Medal; Navy Achievement Medal; Naval Reserve Meritorious Service (4 awards); Armed Forces Reserve; and numerous other awards;

Whereas, Shipmate Slawinski holds a Bachelor of Arts (BA) in Communications from The University of Toledo; during his nearly twenty-year broadcast career in Toledo, Ohio was awarded two Regional Emmy Awards;

Whereas, Shipmate Slawinski is a life member of the Fleet Reserve Association and has served as Regional President East Coast; Regional Vice President; and on the Branch level as a two-term President; Vice President; Secretary/Treasurer; Board of Directors member; Branch, Regional and National Committees; Regional Parliamentarian; Chairman of the National Capital Region Central Liaison Committee; Chairman of the East Coast Region's Americanism-Patriotism Committee; National FRA Building Committee Chairman; Veteran Service Committee Chairman; and FRA National Convention Steering Committee Chairman;

Whereas, This Shipmate was hired at FRA National headquarters on October 4, 2004 to lead the Veterans Service programs for the Association, representing the FRA before Congress as a registered lobbyist; at all levels of the Department of Veterans Affairs from the Office of the Secretary to all Agencies within the VA; as Co-Chairman of The Military Coalition Standing Committee for Guard and Reserves; and member of the TMC Veterans Committee;

Whereas, Shipmate Slawinski is an accredited Veterans Service Officer, representing the Association before VA including the Board of Veteran Appeals; manages the Association's VSO accreditation program, to include over 800 accredited service officers, including state and county cross accredited service officers; developed the FRA National VSO Policy, working with more than 30 Shipmates to become accredited for the FRA to provide assistance on claims before the Department of Veterans Affairs;

Whereas, While serving as the National Representative for the Veterans Day National Committee, successfully gained full member status on the committee for the Association in 2007 and has received approval for the FRA to serve as hosting organization for Veterans Day 2024 to coincide with the Association's centennial celebration; also serves as National Representative on the National Advisory Committee for VA Voluntary Service; and Treasurer for the James H. Parke Memorial Scholarship Board;

Whereas, This Shipmate spearheaded and led by example the establishment of the FRA Standing Committee for Veterans Service and of the stand-alone "501 (c) 3" FRA Veterans Service Foundation to contribute both fiscally and through outreach efforts for the Association's growing presence in the veterans' community;

Whereas, Shipmate Slawinski serves as the Facility Manager for the FRA National Headquarters' Building, and was liaison for the contracting company during the building's recent renovations; and is the lead representative for building tenants the Blind Veterans Association (BVA); now therefore; be it

*Resolved*, that Navy Department Branch 181, Fleet Reserve Association at a regularly scheduled meeting, 4 October 2018, a quorum being present, did with great pride and pleasure; overwhelmingly nominated Christopher J. Slawinski for the Office of National Executive Director, Fleet Reserve Association for the Association years 2019-2022; and be it further

*Resolved*, that Navy Department Branch 181 sincerely solicits the support and endorsement of all Branches of the Fleet Reserve Association for the candidacy of Christopher J. Slawinski for the Office of National Executive Director.

Brian Condon  
President, Branch 181

Christopher J. Slawinski, PRPEC  
Secretary, Branch 181

-----  
THE ABOVE NOMINATION HAS BEEN ENDORSED BY BRANCHES: 163, 276, 301, 159, 014, 219, 089, 123, 259, 084 and 001.

.....  
**NATIONAL EXECUTIVE DIRECTOR**

**NOMINATING RESOLUTION**

**VIRGINIA BEACH BRANCH 166**

Whereas, It is the duty of the delegates assembled at the 92<sup>nd</sup> National Convention of the FRA to elect a Shipmate to serve in the office of National Executive Director (NED) for the Association years 2019-2022; and

Whereas, The Shipmate elected must have a comprehensive knowledge of the legislative process, membership recruitment, and the association at all levels and be able to effectively assume responsibilities associated with association's third highest office; and

Whereas, Shipmate John R. Davis has 35 years of association experience and is in his fourteenth year serving as Director of Legislative Programs (DLP) lobbying Capitol Hill, promoting the Association's agenda, supervising a staff of four lobbyists, gaining familiarity with National Headquarters (NHQ) operations and staffing, serving as co-chair of the Military Coalition (TMC) Retiree Policy Committee; and

Whereas, S/M Davis, was elected co-chairman of the Military Coalition (TMC) in November 2013, he writes Congressional testimony and testifies on Capitol Hill when National Executive Director (NED) is unavailable, gained recognition on Capitol Hill regarding enlisted personnel issues, created a strong working relationship with Navy and Marine Corps Legislative Fellows program; and

Whereas, Shipmate Davis, writes weekly electronic newsletter (Newsbytes) and monthly *FRA Today* column (On & Off the Hill), established FRA membership/information booth at the annual Rolling Thunder event on the Capitol Mall, dramatically enhanced Association's Internet grassroots advocacy program, organized and scheduled Hill visits for the Association's National Board of Directors (NBOD) 2006-2018; and

Whereas, S/M Davis, enlisted in the Marine Corps Reserves in 1981 and after being honorably discharged was appointed a Second Lieutenant in the Illinois National Guard supervising a platoon (36 enlisted personnel) in an administration company, Chicago, Illinois; and

Whereas, Shipmate Davis, managed a state chapter (Illinois) for a small business association (NFIB) for nine years, that included managing the association budget for the state chapter, supervising a staff of three people, selling membership in the association, and educating state sales force (20 salesmen) on legislative threats and how to use them to sell membership in association; and

Whereas, S/M Davis, supervised an association marketing program at his previous employer, which was the sole source of revenue of the association; and

Whereas, This shipmate has been a continuous member since February 2006; he has served as branch President for two consecutive terms 2009-2011 and as Branch Vice President for one-term 2008-2009;

Whereas, As Branch 181 President he focused on membership resulting in a net gain in his second year as President; and

Whereas, Shipmate Davis, has earned a Bachelor of Science degree in Political Science from Illinois State University and a Master of Arts in Public Policy from Regent University, and has lobbied Capitol Hill since 1993.

*Resolved*, that Virginia Beach Branch 166, FRA at a regularly scheduled meeting October 15, 2018, a quorum being present, did with great pride and pleasure, voted to place John R. Davis, in nomination for the Office of National Executive Director for the Association Year 2019-2022; and be it further

*Resolved*, that Virginia Beach Branch 166 sincerely solicits the support and endorsement of all branches for the candidacy of John R. Davis for the Office of National Executive Director, FRA.

Sha'ron D. Martin  
President, Branch 166

Ray E. Santee  
Secretary, Branch 166

-----  
THE ABOVE NOMINATION HAS BEEN ENDORSED BY BRANCHES: 038, 115, 307, 175, 070, 041, 214, 227, 201, 023 and 251.

.....  
**NATIONAL EXECUTIVE DIRECTOR**

**NOMINATING RESOLUTION**

**HIGH SIERRA BRANCH 274**

Whereas, the delegates assembled at the 92<sup>nd</sup> National Convention of the Fleet Reserve Association in Memphis, TN on 22-29 September 2019, have the duty and responsibility of electing a dedicated, experienced, and qualified shipmate to the office of National Executive Director for the Association year 2019-2022; and

Whereas, the assembled delegates realize that the shipmate elected must possess leadership, integrity, and perseverance necessary for this most important office; and at the same time ensuring he meets the prerequisites of Loyalty, Protection, and Service; and

Whereas, High Sierra Branch 274, has within its membership a shipmate who possesses these important attributes and will provide the highest standards to the office and to the shipmates of the Fleet Reserve Association; and

Whereas, this shipmate has served at the branch level with positions on the board of directors, as treasurer, as vice president, president, and collateral duties as committee member, chairman, or advisor; and

Whereas, This shipmate has served nationally as Chairman, Americanism-Patriotism Committee, (two terms); and as a member or advisor of at least four other national committees; and for years served as a director representing the West Coast Region of the Past Regional Presidents' Club; serving on the VOV's Reno, Education Foundation, currently serving as the Budget Chairman and served as the National Vice President (two terms) National President (two terms) Jr Past National President (two terms) willing to relocate to the Washington D.C. area; and

Whereas, the shipmates of High Sierra Branch 274, Fleet Reserve Association, know that this dedicated shipmate's experience and devotion to our Association qualifies him to continue to serve his shipmates; now, therefore be it

*Resolved*, That High Sierra Branch 274, Fleet Reserve Association, at a regularly scheduled monthly meeting held on 28 March 2019, a quorum being present, did unanimously vote to place the name of Past National President Virgil P. Courneya, in nomination for the office of National Executive Director, Fleet Reserve Association, for the Association year 2019-2022; and be it further

*Resolved*, That High Sierra Branch 274 earnestly solicits the support and endorsement of all branches of the Fleet Reserve Association for the candidacy of Past National President, Virgil P. Courneya, for the office of National Executive Director, Fleet Reserve Association.

Peter J. McNamara  
President, Branch 274

Virgil P. Courneya  
Secretary/Treasurer, Branch 274

-----  
THE ABOVE NOMINATION HAS BEEN ENDORSED BY BRANCHES: 269, 207, 285, 057, 377, 274, 012, 086, 087, 178, 254, 291, 186, 113, 073, 247, 074 and 059.

## **HONORARY MEMBERSHIP**

### **HONORARY MEMBERSHIP RESOLUTION NO. 1**

### **ELIZABETH CITY BRANCH 293**

Whereas, The Constitution and Bylaws of the FRA, Article 3, section 307 and 308 provide for the election to honorary membership of persons not otherwise eligible for membership, but who have rendered distinguished service to the FRA; and

Whereas, The shipmates of Branch 293 are personally aware of a highly dedicated individual who by thought, word, and deed epitomizes, "Loyalty, Protection, and Service" and

Whereas, He has and continues selflessly to provide ongoing support and assistance to ALL service members, including members of our Sea Services; and

Whereas, This individual has consistently without reservation assisted the members of Branch 293 in strongly supporting the men and women of our nation's Sea Services, un-selfishly giving of his time and resources working to assist Branch 293 where ever assistance is needed; and

Whereas, ALL members of the Branch 293 unanimously agree that he, Daniel M. Serik, shall be nominated for Honorary Membership; now therefore be it

*Resolved*, That the shipmates of FRA Branch 293, at a regularly scheduled meeting held on 3 October 2018, with a quorum being present, did unanimously and without reservation, vote to recommend Daniel M. Serik for Honorary membership in the FRA; and be it further

*Resolved*, that all branches of the FRA are earnestly solicited to support the nomination of Daniel M. Serik for Honorary membership in the Fleet Reserve Association.

Richard Thomas  
President, Branch 293

Robert Oliveira  
Secretary, Branch 293

-----

### **CERTIFICATION FOR HONORARY MEMBERSHIP**

### **ELIZABETH CITY BRANCH 293**

This statement is to document the service of Daniel M. Serik, nominee for Honorary Membership in Branch 293, FRA, Elizabeth City, North Carolina, provides to the Branch and fellow service member.

Daniel M. Serik unselfishly gives of himself whenever there is a need. His invaluable assistance is too numerous to document: however,

He is a twenty-two (22) year US Army and the US Army National Guard Veteran who served honorably. He was awarded the Purple Heart, Combat Infantry Badge, Parachutist Wings, Air Assault Wings, Army Commendation & Army Achievement Medals, and Foreign Service Awards; for service in Panama and the Persian Gulf War.

Even though, Daniel M. Serik does not qualify to be a member of the Fleet Reserve Association, he continually promotes the benefits of the Fleet Reserve Association to all qualified personnel.

For the past twenty (20) years he dedicated countless hours of his time and energy in activities that promote patriotism and awareness of the deeds and sacrifices of the men and women of the Armed Forces. In the last fifteen (15) years he has worked with the Fleet Reserve Association Branch 293 to remember and acknowledge the sacrifices of past and present Shipmates and fellow Veterans through Ceremonies held for Memorial Day, Veterans Day, and Pearl Harbor Day.

These events require months of preparation and countless hours. Each ceremony is conducted with due military honors, respect and patriotism. This involved working closely with the Fleet Reserve Association Branch 293 and other Veteran Service Organizations. Each of the events incorporate many public offices, VSOs, Civic groups, and youth organizations. He incorporates youth groups because he believes it is very important to share and express the values of patriotism to younger generations.

He is a lifetime member of the VFW, Military Order Of The Purple Heart and the DAV, also, the American Legion, an Associate member of the CPOA and a member of the local Military Affairs Committee. We have always considered him a Shipmate and a member of Branch 293. It is time we make it official.

Branch 293 certifies that this nominee for Honorary Membership, Daniel M. Serik, is not otherwise eligible for membership in the FRA in compliance with Section 306, C&BL.

Certified to be a true statement this 3<sup>rd</sup> day of October 2018 in Elizabeth City, North Carolina.

Richard Thomas  
President, Branch 293

Robert Oliveira  
Secretary, Branch 293

-----

**HONORARY MEMBERSHIP RESOLUTION NO. 2**

**SIERRA-TAHOE BRANCH 137**

Whereas the Sierra-Tahoe Branch 137 of the Fleet Reserve Association wishes to recommend Jeff Watkins (aka Jeff Wayne) be awarded Honorary Membership in said Association; and

Whereas the nominee is not otherwise eligible for membership in the Fleet Reserve Association; and therefore be it

*Resolved*, that on January 9, 2019, at a regular business meeting of Fleet Reserve Association, Sierra-Tahoe Branch 137 shipmates voted unanimously to place the name of Jeff Watkins in nomination for Honorary Membership in the Fleet Reserve Association with affiliation to the Sierra-Tahoe Branch 137; and be it further,

*Resolved*, that the Shipmates of Sierra-Tahoe Branch 137 do earnestly solicit the support of the West Coast Region in recommending approval of this Resolution by the Association's Board of Directors.

Ronald J. Lee, Jr. .... Verne R. Horton  
Branch Secretary.....Branch President

-----

**CERTIFICATION FOR HONORARY MEMBERSHIP** ..... **SIERRA-TAHOE BRANCH 137**

Jeff Watkins (aka Jeff Wayne) is a professional entertainer who has, over the years, unselfishly and continually offered his time, talents and assets to enhance the efforts and image of the Sierra-Tahoe Branch of the Fleet Reserve Association. He has participated in and provided entertainment for the Branch's many outreach programs including, but not limited to, the Branch's annual barbeque for the personnel and families at the USMC Mountain Warfare Training Center in Pikel Meadow, CA, the Hospitality Suite at several Branch hosted Regional Conventions, and has participated with the Branch in both State and local parades.

In providing professional entertainment, Jeff has done so without expense to the Branch and has provided "back up entertainers", professional audio equipment, his own venues including a sound equipped parade stage/float and travel to and from Branch and Unit activities.

Additionally, Jeff's continued participation in Branch activities has greatly contributed to the community's image of the Sierra-Tahoe Branch and the Fleet Reserve Association, by bringing enhanced media recognition which greatly encourages community participation and attendance at Branch functions.

In addition to his participation as an entertainer, Jeff has always been available to assist the Branch in it's many activities, working tirelessly alongside Branch and Unit members.

Jeff's wife – Joyce Watkins, is an active member, in her own right, of the Sierra-Tahoe Unit 137 of the Ladies Auxiliary of the Fleet Reserve Association.

Jeff has always been a selfless supporter of the Fleet Reserve Association – Sierra-Tahoe Branch 137 and therefore it is requested that he be recognized by being granted Honorary Membership in the Association.

Ronald J. Lee, Jr. ....	Verne R. Horton
Branch Secretary.....	Branch President



**CERTIFICATE OF MERIT**

**CERTIFICATE OF MERIT RESOLUTION NO. 1**

**NAVY DEPARTMENT BRANCH 181**

Whereas, Article 15, Section 1506, C&BL, FRA, defines the prerequisites for recognition of an individual person and/or body of organized persons in the name of the body, who have rendered some distinguished service to the FRA;

Whereas, Navy Department Branch 181 is aware of such an individual who has rendered distinguished service to the Shipmates of the Association;

Whereas, He, as he prepares for retirement, has been an employee of the National Headquarters team as a full-time employee for forty-seven years;

Whereas, This person along with his regular activities as serving as Mailroom Supervisor, provides assistance in maintaining the National Headquarter Building, picking up trash around the facility daily, replacing light bulbs and taking items to the local recycling center;

Whereas, This individual volunteers countless hours assisting with FRA outreach events in the National Capital Region, including annual participation during off hours for “Rolling Thunder” activities;

Whereas, Since becoming an Honorary Shipmate, this person has been an active member of Navy Department Branch 181, regularly attending meetings and serving as Branch Chaplain; and

Whereas, His countless devotion to the Association in his daily activities exemplify FRA’s three cardinal principles of “Loyalty, Protection and Service”; be it

*Resolved*, That the Shipmates of Navy Department Branch 181, on May 11, 2019, with a quorum present, placed the name of James D. Short, in nomination for the coveted Certificate of Merit Award; and

*Resolved*, That the Shipmates of Branch 181 solicit all other Shipmates to earnestly support this nomination for this outstanding candidate and to ensure the awarding of this prestigious Award.

BRIAN CONDON  
FRA Branch 181 President

CHRISTOPHER J. SLAWINSKI  
FRA Branch 181 Secretary/Treasurer

.....

## LETTER OF INTENT

**LETTER OF INTENT RESOLUTION NO.**

**BRANCH**

No Letter of Intent Resolutions received for the 93<sup>rd</sup> National Convention.

## GENERAL RESOLUTIONS

**GENERAL RESOLUTION NO.**

**BRANCH**

No General Resolutions received for the 92<sup>nd</sup> National Convention.

.....

## CONSTITUTION AND BYLAWS RESOLUTIONS

### CONSTITUTION AND BYLAWS RESOLUTION NO. 1

### POWAY VALLEY BRANCH 70

Whereas, Article 2, Section 201, C&BL, FRA, states that “The object of this Association is that we may take care of such members and their families who may be in urgent need of assistance, financial or otherwise; to assist in recruiting for the United States Navy, Marine Corps, and Coast Guard; to assemble for social intercourse and keep ourselves informed on United States Naval, Marine Corps, and Coast Guard matters, whereby we may continue to loyally serve the nation and the United States Navy, Marine Corps, and Coast Guard. These, together with the Preamble to this Constitution and Bylaws, define the object of the Fleet Reserve Association.”; and

Whereas, Article 2, Section 202, C&BL, FRA, states that “The FRA is an organization of current and former enlisted personnel who have many years of honorable service in the United States Navy, Marine Corps, and Coast Guard, including the reserve components. It is composed of the national association and its subordinate branches chartered under and pursuant to its authority, in the manner hereinafter provided”; and

Whereas, in accordance with Article 14, Amendments to the C&BL, Standing Rules and Rituals, Section 1404(a), “The resolution shall be restricted to one subject and may encompass an entire article of the C&BL.”; and

Whereas, there is a resolution is submitted to amend eligibility for membership in the FRA, this resolution is to amend C&BL Article 2 which identifies by name membership eligibility to be consistent with the eligibility stated in that resolution as ***all Naval personnel to include, U.S. Naval Academy Midshipmen, NROTC, U.S. Coast Guard Academy Cadets, U.S. Merchant Marine Midshipmen, Naval, Marine and Coast Guard Reserve Officers and OCS personnel who are now serving or have served, to be eligible for FRA membership***; now, therefore be it

*Resolved*, That Article 2, Section 201, C&BL, FRA, be amended to read as follows:

Section 201. Object of Association – The object of this Association is that we may take care of such members and their families who may be in urgent need of assistance, financial or otherwise; to assist in recruiting for the United States Navy, Marine Corps, Coast Guard, NROTC and ***U.S. Merchant Marine***; to assemble for social intercourse and keep ourselves informed on United States Naval, Marine Corps, Coast Guard and ***Merchant Marine*** matters, whereby we may continue to loyally serve the nation and the United States Navy, Marine Corps, Coast Guard and ***Merchant Marines***. These, together with the Preamble to this Constitution and Bylaws, define the object of the Fleet Reserve Association.; and

*Resolved*, That Article 2, Section 202, C&BL, FRA, be amended to read as follows:

Section 202. Composition of Association – The FRA is an organization of current and ***all*** personnel who have many years of honorable service in the United States Navy, Marine Corps, and Coast Guard, including the reserve components and ***U.S. Naval Academy Midshipmen, NROTC, U.S. Coast Guard Academy Cadets, U.S. Merchant Marine Midshipmen, Naval, Marine and Coast Guard Reserve Officers and OCS personnel who are now serving or have served, to be eligible for FRA membership***. It is composed of the national association and its subordinate branches chartered under and pursuant to its authority, in the manner hereinafter provided.

*Resolved*, that this amendment become effective January 1, 2020.

This to certify that this resolution was proposed at a regular meeting of Branch 70, Poway Valley, held on the sixth of February 2019, read, debated and adopted by a two thirds majority vote at a subsequent regular meeting held on the sixth of March 2019, a quorum being present.

Certified -----

Alice Smith  
President  
FRA Branch 70, Poway Valley

Gerald Miranda  
Secretary  
FRA Branch 70, Poway Valley

**CONSTITUTION AND BYLAWS RESOLUTION NO. 2**

**POWAY VALLEY BRANCH 70**

Whereas, Article 3, Section 301, C&BL, FRA, states that "Eligibility for membership in the FRA shall be restricted to personnel who have served or are now serving in an enlisted status in the United States Navy, Marine Corps or Coast Guard, regardless of length of service, including reserve components."; and

Whereas, using Data from 2016, over the last ten years the FRA members in good standing have declined from 97,776 to 45,268 and the average age of the members is 73; and

Whereas, all of the recruiting efforts including incentives to members have added new or returning members, which have been honorable but the retention efforts have not been enough to sustain the decline in membership, which includes member deaths and nonpayment of dues; and

Whereas, in order to assist with the growth of the FRA membership and to maintain the integrity of the Association to continue to be a viable veteran service organization for years to come there should be consideration of having *all Naval personnel to include, U.S. Naval Academy Midshipmen, NROTC, U.S. Coast Guard Academy Cadets, U.S. Merchant Marine Midshipmen, Naval, Marine and Coast Guard Reserve Officers and OCS personnel who are now serving or have served, to be eligible for FRA membership*; now, therefore be it

*Resolved*, That Article 3, Section 301, C&BL, FRA, be amended to read as follows:

Section 301. Eligibility for membership in the FRA shall be open to *all* personnel who have served or are now serving in an enlisted *or in an officer status* in the United States Navy, U.S. Marine Corps, U.S. Coast Guard, *qualified U.S. Merchant Marine and U.S. Naval Academy Midshipmen, NROTC, U.S. Coast Guard Academy Cadets, U.S. Merchant Marine Midshipmen* regardless of length of service, including reserve components.

*Resolved*, that this amendment become effective January 1, 2020.

This is to certify that this resolution was proposed at a regular meeting of Branch 70, Poway Valley, held on the First of November 2017, read, debated and adopted by a two thirds majority vote at a subsequent regular meeting held on the Sixth of March, 2019, a quorum being present.

Certified -----

Alice Smith  
President  
FRA Branch 70, Poway Valley

Gerald Miranda  
Secretary  
FRA Branch 70, Poway Valley

**CONSTITUTION AND BYLAWS RESOLUTION NO. 3**

**SIERRA-TAHOE BRANCH 137**

Whereas, Section 405(a), C&BL, FRA specifies the tier fee structure for life membership; and

Whereas, Data of past years statistics show a continuing decline of membership; and

Whereas, Numerous recruiting incentives are in place and are effective, there is still a need to retain members in good standing; and

Whereas, Current retention efforts are not enough to stem the decline of membership; and

Whereas, In order to assist with maintaining the viability of the FRA for years to come, there should be consideration of a reduction of life membership fees; now, therefore be it

*Resolved*, That Article 4, Section 405(a), C&BL, FRA be amended to add Section 405(a)(1) to read as follows:

“Section 405(a)(1). In the anniversary month (October) of the founding of the FRA, life membership fees will be reduced by fifty percent. Fee must be paid in full and received by the finance officer no later than close of business on the last business day of the month.”

*Resolved*, That this amendment becomes effective January 1<sup>st</sup>, 2020.

This is to certify that this resolution was proposed at a regular meeting of Branch 137, Sierra-Tahoe, held on 9 January 2019, read, debated and adopted by a unanimous vote at a subsequent regular meeting held on 13 February 2019, a quorum being present.

Certified -----

VERNE HORTON  
President  
FRA Branch 137

RON LEE  
Secretary  
FRA Branch 137

.....  
**CONSTITUTION AND BYLAWS RESOLUTION NO. 4**

**NATIONAL BOARD OF DIRECTORS**

Whereas, Article 7, Section 702(h) states “Regional Vice Presidents *shall not* be National Officers” and

Whereas, this prevents the Regional Vice President from assisting the Regional President in representing the region when the Regional President cannot attend the meeting of the National Board of Directors; and

Whereas, the current Section 702(h), leaves the region unrepresented at the meeting of the National Board of Directors, in the absence of the Regional President; now, therefore be it

*Resolved*, that Article 7, Section 702(h) be amended to read as follows:

Section 702(h). Regional Vice Presidents *are not* National Officers.; and be it further

*Resolved*, that Article 7, Section 702 be amended by adding,

Section 702(i). When the Regional President is absent from the meeting of the National Board of Directors for any reason other than vacancy in the office of Regional President, the National Board of Directors is authorized by a two thirds vote to appoint the Regional Vice President to represent the region with the same authority as the Regional President.

*Resolved*, that this amendment become effective June 1, 2019.

This is to certify that this resolution was proposed at a regular Post-Board of Directors Meeting at San Antonio, Texas, held on the September 30, 2018, read, debated and adopted by a two thirds majority voted at the Post-Board of Directors meeting held on September 30, 2018, a quorum being present.

Robert Washington, Sr.  
National President

Thomas J. Snee  
National Executive Director

.....  
**CONSTITUTION AND BYLAWS RESOLUTION NO. 5**

**NATIONAL BOARD OF DIRECTORS**

Whereas, Article 8 C&BL, FRA, Section 808 defines the “Duties of the National Executive Director”;

Whereas, a continuity of reviews of Finance Records with regards to Credit Cards issued to staff members, monthly bank, and contract agreements is needed to ensure creditability;

Whereas, a person on the staff, outside of the Finance Department, at the Headquarters of the Fleet Reserve Association should be reviewing the same to ensure proper financial and sound spending;

Whereas, the National Executive Director, a National Officer, will be the outside reviewer of credit cards and those monthly bank statements and contract agreements for review henceforth;

*Resolved*, that Section 808(m) is added to the duties and responsibility of the National Executive Director as approved by the National Board of Directors;

**Section 808(m):** “The NED shall review all monthly bank, credit card statements and contract agreements for continuity. If there are any questions, he/she will bring it to the attention of the Finance Officer, and if needed, advise the National President for further review, disposition and/or action(s).”

*Resolved*, that this amendment become effective January 1, 2020.

This is to certify that this resolution was proposed at the National Board of Directors Conference call on May 30, 2019, read, debated and adopted by a two thirds majority vote by NBR 15-19, and voted on May 30, 2019.

Robert Washington, Sr.  
National President

Thomas J. Snee  
National Executive Director

.....  
**CONSTITUTION AND BYLAWS RESOLUTION NO. 6** ..... **WYOMING BRANCH 59**

Whereas, Article 11, C&BL, FRA defines the eight regions of the Fleet Reserve Association;

Whereas, The Fleet Reserve Association is experiencing a steady decline in membership;

Whereas, The aging population of the Association is forcing many branches & Units to surrender their Charters;

Whereas, Merging Wyoming Branch and Unit 59 into the West Coast Region would reduce cost of travel due to close proximity of Branches in the West Coast Region;

Whereas, Wyoming Branch 59 is the only Branch in the State of Wyoming;

Whereas, When West Coast Branch & Unit 21 surrendered their Charters several of the members merged with Wyoming Branch & Unit 59;

Whereas, Merging Wyoming Branch 59 into the West Coast Region would allow Unit 59 not to be threatened by the Northwest Region Units instability and possibly losing their Charter;

Whereas, Branch 59 is located 107 miles from the closest West Coast Region Branch and over 700 miles from the closest Northwest Region Branch;

**Resolved**, That Article 11, Section 1101(f), C&BL, FRA shall be amended to read:

“Section 1101(f) West Coast Region: California north of the east-west line drawn between Monterey, Kings, Tulare and Inyo Counties to the north, and San Luis Obispo, Kern and San Bernardino Counties to the south; Nevada north of a line running east-west from the Arizona-Utah border; Utah; Colorado, and Wyoming.”

**Resolved**, That Article 11, Section 1101(g), C&BL, FRA shall be amended to read:

“Section 1101(g) Northwest Region: Washington, Oregon, Idaho, Montana, Alaska, Hawaii, and all branches in the Pacific including those in the Republic of the Philippines.”

This is to certify that this resolution was proposed at a regular meeting of Wyoming Branch 59, held on August 2, 2018; read debated, and adopted by a two thirds (unanimous) vote at the regular meeting held on September 6, 2018, a quorum being present.

James Henderson ..... Bobby Snipes  
President Secretary

.....  
**CONSTITUTION AND BYLAWS RESOLUTION NO. 7 ..... LOW COUNTRY BRANCH 269**

Whereas, Article 13, Section 1312(a) states:

“A branch shall have the authority to interpret and apply the law in matters pertaining to its Auxiliary. The unit shall submit its bylaws and amendments to the branch for ratification”; and

Whereas, The interpretation to “interpret and apply the law” is quite broad in scope and can relate to any law relating to federal, state, local, or FRA bylaws; and

Whereas, The wording has led Branches to interpret that they have ultimate authority over the Auxiliary Unit and can compel the Auxiliary Unit to do as the Branch demands when deemed in violation of Articles and Sections of the FRA and LA FRA Auxiliary Bylaws and Standing Rules; and

Whereas, The Auxiliary of the Fleet Reserve Association is an independent organization, closely affiliated with the Fleet Reserve Association, with its own Constitution and Bylaws which govern the organization; and

Whereas, changing the words “the law” would make it a clear distinction as to the actual meaning of this Section; and

Whereas, The Branch should use only reasonable and well-thought out means of correcting any violation; and



Whereas, The Branch should seek assistance from the FRA and LA FRA Regional Presidents if an amenable solution cannot be resolved; now, therefore be it

*Resolved*, That Article 13, Section 1312(a) be amended to read as follows:

“Section 1312(a). The Branch shall have the authority to interpret and apply the rules as it relates to the Fleet Reserve Association’s Policy and Procedures, Constitution and Bylaws, and Standing Rules in matters pertaining to its Auxiliary. The unit shall submit its bylaws and amendments to the Branch for ratification.”

This is to certify that this resolution was proposed at a regular meeting of Branch 269 held on the 15<sup>th</sup> day of November 2018, read debated, and adopted by a unanimous vote at a subsequent regular meeting held on the 17<sup>th</sup> day of January 2019.

JOHN THARP .....LAURIE A. BAILEY, RVPSE  
Branch Secretary.....Branch President

**STANDING RULES RESOLUTIONS**

**STANDING RULES RESOLUTION NO. 1**

**VETERANS SERVICE COMMITTEE**

Whereas, Standing Rule 5, C&BL, FRA provides for Committee Reports and Awards and Special National Awards and Programs;

Whereas, Standing Rule 5(g) recognizes outstanding Shipmates for consideration of recognition in Veterans Service as “Shipmate of the Year”;

Whereas, The FRA North Central Region and the overall Association tragically lost a dedicated Shipmate in an auto accident March of 2018;

Whereas, This Shipmate was serving as Regional President and very engaged in the VA Voluntary Service program on a local level; along with being an active member of the FRA National Standing Committee Veterans Service; and

Whereas, At the 91<sup>st</sup> FRA National Convention the committee recommended and unanimously approved to name the award for Shipmate of the Year for Veterans Service the “PRPNC Rosemary Posekany Memorial Award”; now, therefore be it

*Resolved*, That Standing Rule 5, C&BL, FRA is amended by adding;

“SR-5(g). Veterans Service – The National Committee on Veterans Service shall select one outstanding member recognized as “PRPNC Rosemary Posekany Memorial Award” for National Veterans Service.”

This is to certify that this resolution was proposed by the FRA National Veterans Service Standing Committee, read, debated and adopted by a unanimous vote at the regular meeting held on the Sixth March 2019, a quorum being present.

CHRISTOPHER J SLAWINSKI  
FRA Veterans Service Committee Chairman

.....

## RITUALS RESOLUTIONS

### RITUALS RESOLUTION NO.

X

No Ritual Resolutions received for the 92<sup>nd</sup> National Convention.

.....

### Standing Rule 3

#### SR-3. Parliamentary Law and Procedure and Convention Rules

SR-3(a). All provisions of the C&BL shall govern, and are hereby incorporated by reference. *Robert's Rules of Order Newly Revised* shall be the parliamentary authority in all cases not covered by the C&BL. In cases where neither the C&BL nor the said rules covers a given situation, the convention shall decide the same.

SR-3(b). The order of business at the national convention shall be as follows:

- (1) Parading of colors
- (2) Opening prayer
- (3) Pledge of Allegiance to the Flag
- (4) Recitation of preamble
- (5) Introduction of officers and guests
- (6) Addresses of invited guests
- (7) "Two Bell Ceremony"
- (8) Recess
- (9) Roll call of officers
- (10) Report of credentials committee
- (11) Appointment of convention committees
- (12) Reports of officers
- (13) Reports of standing committees
- (14) Submission of resolutions
- (15) Unfinished business and action on committee reports
- (16) New business
- (17) Nomination and election of officers
- (18) Good of the order
- (19) Installation of officers
- (20) "Two Bell Ceremony"
- (21) Closing prayer
- (22) Retiring of colors
- (23) Adjournment

SR-3(c). When a delegate desires the privilege of the floor, he/she shall rise, face the Chair, address the presiding officer as, "Shipmate National President," and when recognized shall give his/her name and the name and number of his/her branch.

SR-3(d). A delegate granted the privilege of the floor, shall address the chair, and confine his/her remarks to the question. In speaking, he/she shall avoid personalities and maintain public decorum. If called to order, he/she shall wait until permission to proceed is given by the presiding officer.

SR-3(e). Only duly accredited delegates or their alternates, as selected by a branch delegation from the list of eligible alternates, or an accredited proxy delegate, shall participate in the business coming before the convention, except national officers and past national presidents, who are not otherwise eligible to participate, may be granted the privilege of the floor, but without a vote. Only those delegates or proxy delegates who qualify in accordance with Section 606(c), C&BL will be recognized at the convention.

SR-3(f). Unless specifically authorized by another standing rule, no person shall be given the privilege of the floor for a second time on any question until others privileged and who desire to speak have done so, except convention committee chairmen, who may speak more than once on matters pertaining to their committees. Delegates and proxies shall be limited in speaking to three minutes and the committee chairmen and co-chairmen to five minutes. The presiding officer may, at his/her discretion, grant additional speaking time to delegates requesting such privilege.

SR-3(g). Except where the C&BL requires a two-thirds vote, action on all resolutions submitted to the convention shall be decided by a majority vote.

SR-3(h). The convention steering committee, under the direction of the presiding officer, shall be responsible for the order in which the resolutions are presented to the convention for action.

SR-3(i). When a resolution has been adopted or rejected, it shall be considered as finished business for the convention and be given no further consideration except when otherwise directed by proper majority vote of the convention.

SR-3(j). All resolutions adopted by the convention shall become effective immediately upon adjournment, unless otherwise specified by the convention.

SR-3(k). A motion to commit, recommit, postpone indefinitely, postpone to a certain time, lay on the table, take from the table, reconsider, rescind, or move the previous question, shall require five seconds, each from a different branch, each by a different delegate. Each such motion shall require majority approval of the delegates.

SR-3(l). Unless a specific method of voting is authorized by another standing rule, a roll call vote shall be held upon the call of the presiding officer or upon a call of five delegates, each from a separate branch, but only when the results of a voice vote are in doubt.

SR-3(m). A five minute recess for a caucus prior to roll call vote shall be declared upon a call of five different branches and by five different delegates.

SR-3(n). On a roll call vote at a national convention, voting shall be conducted according to the numerical order of the branches in even years and reverse numerical order in odd number years.

SR-3(o). On a roll call vote there shall be no passing. The chairman or the acting chairman of the branch delegation shall announce the vote of the branch or relinquish the right of that branch to vote, when the branch number has been called three times.

SR-3(p). On a roll call vote, the chairman or acting chairman of the branch delegation or a proxy acting for a branch shall rise, face the chair, announce his/her name, and announce the vote of the branch he/she represents and remain standing until the convention secretary confirms recording the name and vote.

#### SR-3(q). Convention Credential Reporting

(1) The National President shall annually appoint, no later than the last day of March, a National Convention Credentials and Registration Committee comprised of a minimum of one member from each region, with a member designated as Chairman and a member designated as Vice Chairman, to serve until the adjournment of the national convention in that calendar year.

(2) It shall be the duty and responsibility of the Chairman of the National Convention Credentials and Registration Committee to ensure:

- a. That each branch delegate and branch proxy delegate who checks in at the registration desk is correctly registered and his credentials are verified at the time of registration.
- b. That an accurate and up-to-date credentials report is ready for delivery to the delegates at the commencement of the first scheduled business session.
- c. That an accurate and up-to-date credentials status is maintained throughout the national convention and is ready for delivery to the delegates when called upon by the National President or prior to all record or roll call votes.

(3) The following format will be followed when making credentials reports:

- a. Authorized voting strength - This convention:  
IAW Section 608, C&BL. \_\_\_\_\_
- b. Number of branches represented by delegates: \_\_\_\_\_
- c. Number of votes represented by delegates: \_\_\_\_\_
- d. Number of branches registered by proxy: \_\_\_\_\_
- e. Number of votes registered by proxy: \_\_\_\_\_
- f. Number of branches not registered: \_\_\_\_\_
- g. Number of delegates registered: \_\_\_\_\_
- h. Registered voting strength: \_\_\_\_\_
- i. Number of votes not registered: \_\_\_\_\_
- j. Two-thirds vote is: \_\_\_\_\_
- k. Majority vote is: \_\_\_\_\_
- Branches not represented are: \_\_\_\_\_

SR-3(r). The presentation of reports to the convention by national officers and chairmen of national and special committees shall not exceed one hour duration, except as otherwise decreed by the convention. Reports shall be in writing and specifically include the financial requirements and impacts of the recommendations therein. Furthermore, the report shall specify the responsible party to execute the recommendations, that is, the National President, the National Executive Director, the chairman of the national committee, etc. In absence of a motion on the floor, a delegate shall not be deprived of the privilege of asking a question of information on any such report as received by the presiding officer.

SR-3(s). Nominating speeches shall be limited to five minutes, seconding speeches to two minutes, and the number of seconding speeches for each candidate may not exceed three.

SR-3(t). Nominations and elections shall be held in accordance with Section 701(d), C&BL.

SR-3(u). Nominations and election of each officer shall be completed and the results announced by the presiding officer before proceeding to the nomination and election of the next officer.

SR-3(v). In the event two or more candidates are nominated for the same office, the balloting shall be by roll call.

SR-3(w). In the event three or more candidates for the same office are on the ballot and no candidate receives a majority of votes cast, the candidate receiving the lowest number of votes after the second ballot will be eliminated if he/she has not shown a gain on the second ballot. This method of elimination will be followed after each subsequent ballot.

SR-3(x). If a nomination for national office, not previously disseminated by resolution from the National Headquarters, is made from the floor, a ten minute recess may be called, if requested by five different branches and by five different delegates, at the close of nominations.

SR-3(y). The “Order of the Day” shall be as contained in the official convention program unless otherwise specified by the convention.

SR-3(z). Visitors and non-accredited shipmates shall occupy seats provided for their use apart from the delegates and alternates.

SR-3(aa). Minutes of the convention shall be recorded with no omissions, deletions, or alterations, except as directed by the delegates assembled at the convention.

SR-3(bb). These rules may be suspended, rescinded, or amended by a two-thirds vote.

SR-3(cc). Unless suspended, rescinded, or amended, these rules shall remain in force throughout the convention.

SR-3(dd). No expenditure of Association funds may be voted by a national convention without prior recommendation of the Convention Budget and Finance Committee.

## NATIONAL CONVENTION COMMITTEES

### Americanism-Patriotism

Chairman	JrPRPEC Paul A. Phelps	040	EC
Members	PRPNE/NEng James E. Brown	226	NE/NEng
	S/M Christopher J. Murray	040	EC
	PRPSE Bobby L. Smith	194	SE
	S/M Anthony A. Quintero	161	NC
	S/M Jerry P. Lickteig	161	NC
	PRPSW Donald L. Kelley	289	SW
	JrPRPNW Roger Christopher	382	NW
Advisors	S/M Richard A. Ruiz, Sr.	101	WC

### Budget and Finance

Chairman	PNP Virgil P. Courneya	274	WC
Members	PRPEC James W. Campbell	040	EC
	PRPSW Dave W. Davis	290	SE
	PRPNC Marcia L. Cunningham	014	NC
	PRPSW Mick F. Fulton	289	SW
	PNP John W. Johnson	104	NW
Ex Officio	?		
Advisors	PNP Gary C. Blackburn	008	WC
	NED Thomas J. Snee	181	EC
	FO Bryan M. Proctor	---	---

### Constitution, Bylaws and Resolutions

Chairman	PNP F. Donald Mucheck	269	SE
Members	JrPRPNE/NEng Albert L. Davenport	013	NE/NEng
	PRPNE David Munday, III	124	NE/NEng
	PRPSE Frederick A. Hill	290	SE
	S/M Nicole L. Talbot	159	SC
	JrPRPSW Bruce H. Davis, II	070	SW
Advisors	PRPEC Ray E. Santee	166	EC

### Credentials and Registration

Chairman	PRPNW Pete Lazzaretti.		NW
Vice Chairman	?		SC
Members	?		NE/NEng
	RPEC-E S. D. Martin	166	EC
	?		SE
	RVPNC Jerry Lickteig	161	NC
	RVPSC C. Ursula Gruetzner	201	SC
	?		SW
	S/M Richard A. Ruiz, Sr.	101	WC
	?		NW
Alternate Members	?		NE/NEng
	PRPEC Claire Purdy	024	EC
	?		SE
	RPNC-E Donald A. Watkins, Jr.	276	NC
	S/M Charley Randall	201	SC
	?		SW



	RPWC William S. Matthews	197	WC
	?		NW
Advisor	?		

#### **Future Planning**

Chairman	PRPEC Philip V. Hanna	166	EC
Members	PRPNE/NEng Floyd G. Hunt	214	NE/NEng
	S/M John Taylor, Sr.	166	EC
	PRPNC Curry Sanders	161	NC
	JrPRPSC Bruce R. Talbot, Jr.	159	SC
	S/M Charley Randall, II	201	SC
	PRPWC Larry S. Briggs, Jr.	192	WC
Advisors	PRPNC Norman G. Combs	161	NC

#### **Honorary Membership and Certificate of Merit**

Chairman	Assigned by Natl. Pres.		
Members	?		
	?		
	?		
	?		
Advisor	?		

#### **Hospitals, Welfare and Rehabilitation**

Chairman	PRPNC Marty J. Posekany	298	NC
Members	RPNE/NEng Joyce M. Harris	020	NE/NEng
	S/M Samuel G. Owens	051	SE
	S/M Garland W. Odell	112	SE
	S/M Kevin D. Flippin	161	NC
	RVPNC Donald A. Watkins, Jr.	276	NC
	RPSW John F. Quesnel, Jr.	289	SW
Advisors	RVPEC S. D. Martin	166	EC
	PRPNC William R. Sallis	054	NC

#### **Legislative Service**

Chairman	NED Thomas J. Snee	181	EC
Members	S/M Robert E. McNulty, Sr.	013	NE/NEng
	S/M Robert A. Pierpont	181	EC
	S/M Tom Howard	172	EC
	PRPSE Frederick Bolz	269	SE
	PRPSC Russell N. Miller	201	SC
	JrPRPSC Bruce R. Talbot, Jr.	159	SC
Advisor	DLP John R. Davis	181	EC

#### **Membership and Retention**

Chairman	PRPEC Penny J. Collins	024	EC
Members	S/M Robert J. Campbell	013	NE/NEng
	S/M Venetta V. Charles	099	EC
	PRPNC Marcia L. Cunningham	014	NC
	RPNC Barry L. White	161	NC
	PRPSC Jerry D. Pugh	371	SC

Advisors	JrPRPSW Bruce H. Davis, II	070	SW
	RVPWC William S. Matthews	197	WC
	S/M Scott L. Bryan	046	NW
	S/M Roger R. Harr	055	NW
	S/M Franklin C. Gates	293	EC
	DM Christina Hitchcock	---	---

#### Public Relations

Chairman	PRPNW Pete Lazzaretti	018	NW
Members	S/M Mary M. Rauch	057	NE/NEng
	S/M Venetta V. Charles	099	EC
	JrPRPSE James J. Thomas	126	SE
	S/M Wilfred O. Bowers	324	NC
	S/M Edward Blind	017	NC
	S/M Nathan H. Smith	261	WC
Advisors	PRPEC Claire H. Purdy	024	EC

#### Steering

**Chairman	PRPEC Christopher J. Slawinski	181	EC
Members	NVP Robert Washington, Sr.	181	EC
	DLP John R. Davis	181	EC

#### Tally

**Chairman	Assigned by Natl. Pres.
Members	?
	?
	?
	?
	?

#### Time and Place

**Chairman	Assigned at Natl. Conv.
Vice Chairman	?
Members	?
	?
	?
	?
	?
	?
	?
	?
Advisor	?

#### Veterans Service

Chairman	NSD/PRPEC Chris J. Slawinski	181	EC
Members	PRPNEng Paul F. Loveless, Jr.	156	NE/NEng
	S/M Kathryn L. Hare	181	EC
	PRPSE James E. Robbins, Jr.	126	SE
	PRPSC Russell N. Miller	201	SC
	PRPSW James H. Katzenberger	163	SW
	PRPWC Roland L. Shorter, Jr.	008	WC

Advisors	PRPNW Thomas W. Flanik	382	NW
	PRPNW C. T. Bessey	328	NW
	PRPEC Paul R. Gunther	182	EC

#### **Youth Activities**

Chairman	RPSE James P. Richmond	022	SE
Members	S/M Charles W. Seidel	124	NE/NEng
	S/M Paula D. Falu.	099	EC
	PRPSE Dave W. Davis	290	SE
	PRPSW Michael K. Frontz	047	SW
	S/M Roy D. Warner	287	WC
	S/M Donny Rebman	097	NW
Advisors	RPEC Randy L. Phillipp	182	EC
	S/M Walter J. Moore, Jr.	094	SC

**92<sup>ND</sup> NATIONAL CONVENTION  
SEPTEMBER 25-28, 2019  
CROWNE PLAZA MEMPHIS EAST  
MEMPHIS, TENNESSEE**

**VOTING STRENGTH: 1,222**

BRANCH	VOTES								
382	5								
377	2								
371	4								
369	2								
367	7								
364	3								
358	3								
346	7								
342	2								
339	2								
335	2								
334	4								
328	2								
324	0								
316	6								
315	0								
311	4								
310	3								
309	4								
307	5								
302	5								
301	3								
299	0								
298	5								
295	2								
294	4								
293	6								
292	3								
291	2								
290	24								
289	28								

BRANCH	VOTES								
287	2								
285	3								
282	5								
281	3								
280	0								
278	0								
276	10								
275	3								
274	3								
273	3								
269	37								
268	5								
264	5								
263	5								
261	14								
260	3								
259	3								
258	2								
257	2								
256	2								
254	5								
251	3								
250	2								
248	3								
247	4								
245	3								
244	2								
242	2								
238	5								
234	4								
232	2								
230	6								
229	4								
227	2								
226	5								

BRANCH	VOTES								
223	2								
222	3								
221	2								
219	3								
217	3								
216	4								
215	2								
214	3								
212	4								
210	9								
208	8								
207	4								
204	0								
201	6								
197	3								
194	4								
192	4								
188	4								
187	2								
186	5								
185	3								
184	2								
183	4								
182	5								
181	15								
178	3								
177	4								
175	12								
174	3								
172	6								
171	2								
170	9								
166	17								
163	9								
162	10								

BRANCH	VOTES								
161	15								
159	4								
156	6								
154	3								
147	9								
146	3								
145	3								
141	5								
137	5								
136	13								
132	2								
130	5								
127	4								
126	12								
124	6								
123	2								
120	0								
118	4								
117	8								
115	7								
113	3								
112	4								
109	3								
106	5								
105	7								
104	5								
103	9								
102	2								
101	7								
099	24								
098	2								
097	17								
094	15								
093	15								
092	2								

BRANCH	VOTES								
091	36								
090	5								
089	11								
087	3								
086	6								
085	3								
084	7								
077	5								
074	2								
073	2								
072	4								
071	0								
070	23								
068	4								
067	8								
064	0								
063	3								
062	3								
061	24								
060	25								
059	6								
057	6								
055	5								
054	2								
053	10								
051	3								
049	5								
047	8								
046	33								
044	5								
042	7								
041	3								
040	12								
038	4								
037	2								



BRANCH	VOTES								
034	3								
031	5								
029	18								
028	3								
025	2								
024	80								
023	4								
022	17								
020	18								
018	8								
017	5								
015	3								
014	6								
013	4								
012	3								
011	10								
008	9								
006	3								
004	4								
001	6								

**FLEET RESERVE ASSOCIATION  
92<sup>ND</sup> NATIONAL CONVENTION  
MEMPHIS, TENNESSEE  
SEPTEMBER 25-28, 2019**

**CREDENTIALS REPORTS FORM**

a. Authorized Voting Strength - This Convention:

**1st REPORT OF THE CREDENTIALS COMMITTEE**

b. Number of branches represented  
by delegates: \_\_\_\_\_

c. Number of votes represented by  
delegates: \_\_\_\_\_

d. Number of branches registered  
by proxy: \_\_\_\_\_

e. Number of votes registered by proxy: \_\_\_\_\_

f. Number of branches NOT registered: \_\_\_\_\_

g. Number of delegates registered: \_\_\_\_\_

h. Registered voting strength: \_\_\_\_\_

i. Number of votes not registered: \_\_\_\_\_

j. Two-thirds vote is: \_\_\_\_\_

k. Majority vote is: \_\_\_\_\_

**3rd REPORT OF THE CREDENTIALS COMMITTEE**

b. Number of branches represented  
by delegates: \_\_\_\_\_

c. Number of votes represented by  
delegates: \_\_\_\_\_

d. Number of branches registered  
by proxy: \_\_\_\_\_

e. Number of votes registered by proxy: \_\_\_\_\_

f. Number of branches NOT registered: \_\_\_\_\_

g. Number of delegates registered: \_\_\_\_\_

h. Registered voting strength: \_\_\_\_\_

i. Number of votes not registered: \_\_\_\_\_

j. Two-thirds vote is: \_\_\_\_\_

k. Majority vote is: \_\_\_\_\_

**2nd REPORT OF THE CREDENTIALS COMMITTEE**

b. Number of branches represented  
by delegates: \_\_\_\_\_

c. Number of votes represented by  
delegates: \_\_\_\_\_

d. Number of branches registered  
by proxy: \_\_\_\_\_

e. Number of votes registered by proxy: \_\_\_\_\_

f. Number of branches NOT registered: \_\_\_\_\_

g. Number of delegates registered: \_\_\_\_\_

h. Registered voting strength: \_\_\_\_\_

i. Number of votes not registered: \_\_\_\_\_

j. Two-thirds vote is: \_\_\_\_\_

k. Majority vote is: \_\_\_\_\_

**4th REPORT OF THE CREDENTIALS COMMITTEE**

b. Number of branches represented  
by delegates: \_\_\_\_\_

c. Number of votes represented by  
delegates: \_\_\_\_\_

d. Number of branches registered  
by proxy: \_\_\_\_\_

e. Number of votes registered by proxy: \_\_\_\_\_

f. Number of branches NOT registered: \_\_\_\_\_

g. Number of delegates registered: \_\_\_\_\_

h. Registered voting strength: \_\_\_\_\_

i. Number of votes not registered: \_\_\_\_\_

j. Two-thirds vote is: \_\_\_\_\_

k. Majority vote is: \_\_\_\_\_

**5th REPORT OF THE CREDENTIALS COMMITTEE**

- b. Number of branches represented by delegates: \_\_\_\_\_
- c. Number of votes represented by delegates: \_\_\_\_\_
- d. Number of branches registered by proxy: \_\_\_\_\_
- e. Number of votes registered by proxy: \_\_\_\_\_
- f. Number of branches NOT registered: \_\_\_\_\_
- g. Number of delegates registered: \_\_\_\_\_
- h. Registered voting strength: \_\_\_\_\_
- i. Number of votes not registered: \_\_\_\_\_
- j. Two-thirds vote is: \_\_\_\_\_
- k. Majority vote is: \_\_\_\_\_

**7th REPORT OF THE CREDENTIALS COMMITTEE**

- b. Number of branches represented by delegates: \_\_\_\_\_
- c. Number of votes represented by delegates: \_\_\_\_\_
- d. Number of branches registered by proxy: \_\_\_\_\_
- e. Number of votes registered by proxy: \_\_\_\_\_
- f. Number of branches NOT registered: \_\_\_\_\_
- g. Number of delegates registered: \_\_\_\_\_
- h. Registered voting strength: \_\_\_\_\_
- i. Number of votes not registered: \_\_\_\_\_
- j. Two-thirds vote is: \_\_\_\_\_
- k. Majority vote is: \_\_\_\_\_

**6th REPORT OF THE CREDENTIALS COMMITTEE**

- b. Number of branches represented by delegates: \_\_\_\_\_
- c. Number of votes represented by delegates: \_\_\_\_\_
- d. Number of branches registered by proxy: \_\_\_\_\_
- e. Number of votes registered by proxy: \_\_\_\_\_
- f. Number of branches NOT registered: \_\_\_\_\_
- g. Number of delegates registered: \_\_\_\_\_
- h. Registered voting strength: \_\_\_\_\_
- i. Number of votes not registered: \_\_\_\_\_
- j. Two-thirds vote is: \_\_\_\_\_
- k. Majority vote is: \_\_\_\_\_

**REPORT OF THE CREDENTIALS COMMITTEE**

- b. Number of branches represented by delegates: \_\_\_\_\_
- c. Number of votes represented by delegates: \_\_\_\_\_
- d. Number of branches registered by proxy: \_\_\_\_\_
- e. Number of votes registered by proxy: \_\_\_\_\_
- f. Number of branches NOT registered: \_\_\_\_\_
- g. Number of delegates registered: \_\_\_\_\_
- h. Registered voting strength: \_\_\_\_\_
- i. Number of votes not registered: \_\_\_\_\_
- j. Two-thirds vote is: \_\_\_\_\_
- k. Majority vote is: \_\_\_\_\_

-----

- l. Branches NOT represented are: (Mark these on your Tally Sheet)

**WINNERS OF NATIONAL COMMITTEE AWARDS  
FRA 92<sup>nd</sup> NATIONAL CONVENTION  
MEMPHIS, TENNESSEE  
SEPTEMBER 25-28, 2019**

Americanism-Patriotism					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Walter C. "Step" Rowell Award:					
Leonard D. "Swede" Nelson Award:					
Robert E. Doherty Award:					

Hospitals, Welfare, and Rehabilitation					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Shipmate of the Year:					

Membership and Retention	
Charles E. Lofgren Membership Award for Branches	
Group I	
Group II	
Group III	
Group IV	
Group V	
Charles E. Lofgren Membership Award for Individuals	
Group I	
Group II	

Group III	
Group IV	
Group V	

Membership and Retention Continued
Abraham M. Rosenberg Membership Trophy:
Frank J. McPherson Memorial Membership Award:

Public Relations					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Shipmate of the Year:					

Veterans Service					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Shipmate of the Year:					

Youth Activities					
	Group I	Group II	Group III	Group IV	Group V
1st Place					
2nd Place					
3rd Place					
Shipmate of the Year:					